

# **TEA MARKET REPORT**

**SALE NO: 02**

**JANUARY 10 & 11, 2024**



## **LANKA COMMODITY BROKERS LTD**

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### COMMENTS

This week's Tea Auction, namely Sale #02 of 2024 which was due to be held on January 09/10, 2024 (Tue/Wed). It was postponed for January 10/11, 2024 (Wednesday/Thursday) owing to the imposition of the increased VAT quantum imposed by the Government of Sri Lanka which came in to effect from 01<sup>st</sup> January, 2024. A weight of 5.1 mkg was on offer the week. The Low Grown Leafy, Semi Leafy, Tippy/Small Leaf & Premium Flowery catalogues totaled 2.2 mkg, while the Main Sale High & Medium segment had 0.64 mkg. The Ex Estate category had 0.71 mkg.

There was improved demand in particular for the better teas in the Ex-Estate catalogue sold today. Best Western BOP's/BOPF's appreciated Rs.50-100/- and more for select invoices following special inquiry with buyers following quality very closely. In the Below best category, the better teas appreciated by Rs.50/- whilst the balance declined by a similar margin. Plainer teas tended irregular. There were hardly any Nuwara Eliya BOP's on offer whilst their corresponding BOPF's appreciated by Rs.100/- more due to limited availability. CTC Teas - The better High & Medium PF1's sold around last week levels whilst the others declined Rs.50/- and more. Select Low Grown PF1's were Rs.50/- dearer whilst the other sold around last levels. High & Medium BP1's tended irregular whilst Low Grown's sold around last levels. There was selective demand from shippers to Japan other Western markets along with China, Taiwan including Russia and the CIS countries.

There continued to be good demand for Low Grown teas this week as well. Well-made whole leaf grades such as BOP1/OP1/OP/OPA's again maintained previous levels whilst PEK's too were fully firm to marginally easier this week. The majority of the Small leaf teas on offer maintained last levels along with bright tippy teas. There continued to be good demand from shippers to Saudi Arabia, Iran, UAE and other Middle Eastern countries along with Russia and the CIS.

Sale No.03 of 16<sup>th</sup>/17<sup>th</sup> January, 2024 will be held on schedule.

This week's auction comprised of 10,535 lots with a total quantity of 5,109,632 kgs.

#### In Lighter Vein

#### **-Office-**

The catalogue wise breakdown was as follows:-

The manager of a large office asked a new employee to come into his office.

"What is your name?," was the first thing the manager asked.

"John," the new guy replied.

The manager scowled. "Look, I don't know what kind of a namby-pamby place you worked at before, but I don't call

anyone by their first name! It breeds familiarity and that leads to a breakdown in authority," he said. "I refer to my employees by their last name only - Smith, Jones, Baker - that's all. Now that we got that straight, what is your last name?"

The new guy sighed and said, "Darling. My name is John Darling."

The manager said, "Okay, John, the next thing I want to tell you..."

	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,933	693,228
Low Grown Semi Leafy	1,450	606,908
Low Grown Tippy	1,822	859,124
High & Medium	1,509	645,625
Off Grade/BOP1A	2,201	1,077,369
Dust	501	444,125
Premium Flowery	427	68,439
Ex-Estate	<u>692</u>	<u>714,814</u>
<b>Total</b>	<b><u>10,535</u></b>	<b><u>5,109,632</u></b>

## LOW GROWN TEAS

### LEAFY/SEMI LEAFY

- BOP1** : Select best BOP1's declined by Rs.100-150/-. Teas at the best and the Below best category appreciated by Rs.100-150/-.
- OP1** : Well made OP1's tended irregular and mostly lower. Below best and Best category held firm. Lower end tended irregular to lower.
- OP** : Teas in the Select best and Best category maintained last week levels, whilst the secondary teas tended irregular lower.
- OPA** : A few select best invoices held firm whilst others tended irregular. Best and Below best category OPAs' irregular to lower.
- PEK/PEK1** : Select best PEKOE's tended irregular. Best PEKOE and PEKOE1's maintained last week levels. Teas at the lower end were dearer by Rs.50/-.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	2200-4400	2300-4600	1650-2000	1550-2000	1350-1500	1250-1400
OP1	2600-4200	2800-4200	1600-1900	1500-1850	800-880	800-900
OP	1350-1800	1350-1800	1100-1200	1100-1200	800-880	800-900
OPA	1300-2300	1350-2400	1000-1200	1050-1200	800-880	780-880
PEK/PEK1	1600-2150	1650-2250	1400-1600	1400-1600	1100-1300	1100-1250

### TIPPY/SMALL LEAF

- BOP/BOPSP** : Select Best BOP's were firm to selectively dearer, whilst the balance appreciated.
- BOPF/BOPFSP** : BOPF's, in general, were dearer.
- FBOP/FBOP1** : Select Best FBOP's were firm, whilst the Best, Below Best and clean leaf teas at the lower end appreciated. FBOP1's, in general, were dearer.
- FBOPF/FBOPF1** : In the Premium catalogues, very Tippy teas attracted good demand, whilst the Best and clean leaf Below Best were dearer. Balance were easier following quality. FF1's, in general, were dearer.
- FBOPFSP/EXSP** : FBOPFSP – Showed an improved demand comparing to last week, strong demand reflected on well made teas specially.  
EXSP – Well made teas were dearer. Bottoms were irregularly lower.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	1900-2350	1800-2200	1500-1850	1500-1750	1100-1400	1100-1450
BOPF /BOPFSP	1600-2050	1800-2000	1400-1550	1400-1700	1000-1300	1000-1350
FBOP/FBOP1	2100-2750	2100-2700	1800-2050	1600-2000	1400-1700	1100-1500
FBOPF/FBOPF1	1950-2350	2000-2450	1650-1900	1600-1950	1300-1600	1100-1550
FBOPFSP/EXSP	6000-8000	5000-6900	3000-5000	3000-4500	2000-3300	1900-2700

## MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

**FBOP** : Best FBOP's on offer were firm. Below best and poorer types too met with fair demand.

**FBOPF/FBOPF1** : Neat well made FBOPF1's dearer when compared to previous. Secondary and the bottoms too were firm on last levels.

**PEK/PEK1** : Except for the well made shotty varieties; balance tended irregularly lower.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>FBOP</b>	<b>1550-1950</b>	1550-2100	<b>1250-1500</b>	1200-1550	<b>1000-1250</b>	950-1200
<b>FBOPF/FBOPF1</b>	<b>1475-1950</b>	1450-1850	<b>1350-1475</b>	1300-1450	<b>1050-1350</b>	1000-1300
<b>PEK/PEK1</b>	<b>1700-1900</b>	1700-1850	<b>1200-1700</b>	1150-1700	<b>900-1200</b>	850-1150

## HIGH GROWNS TEAS

**BOP** : Best Western's - were firm, whilst select invoices appreciated by Rs.50-100/- per kg following special inquiry. In the Below Best category better teas appreciated by Rs.50/- per kg and more, whilst the others were irregular following quality. Plainer sorts declined by up to Rs.50/- per kg and more. Nuwara Eliya's had hardly offerings. Uva/Uda Pussellawa's - Select invoices appreciated by up to Rs.100/- per kg whilst the others were irregular and easier.

**BOPF**: Best Western's - gained by Rs.50-80/- per kg and more for select invoices. Teas in the Below Best category gained by Rs.50/-per kg, whilst the Plainer sorts were firm and Rs.20-40/- per kg dearer. Nuwara Eliya's sold well appreciating up to Rs.100/- per kg and more. Uva/Uda Pussellawa's - Select invoices gained by Rs.20-40/- per kg, whilst the others were irregular and lower.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>Best Westerns</b>	<b>1260-1420</b>	1200-1380	<b>1260-1500</b>	1220-1360
<b>Below Best Westerns</b>	<b>1140-1240</b>	1080-1180	<b>1120-1240</b>	1120-1180
<b>Plainer Westerns</b>	<b>940-1120</b>	900-1040	<b>980-1100</b>	940-1100
<b>Nuwara Eliyas</b>	N/A	1500	<b>1550-1600</b>	1360-1440
<b>Brighter UdaPussellawas</b>	<b>1200-1260</b>	1160-1240	<b>1120-1260</b>	1040-1160
<b>Other Uda Pussellawas</b>	<b>980-1000</b>	960-1020	<b>890-1040</b>	870-1000
<b>Best Uva's</b>	<b>1120-1240</b>	1100-1120	<b>1000-1120</b>	980-1040
<b>Other Uva's</b>	<b>1000</b>	980-1000	<b>980</b>	N/A

## MEDIUM GROWN TEAS

**BOP** : Leafy teas gained by Rs.100/- per kg and more for select invoices, whilst the others were irregular and barely steady.

**BOPF** : Better sorts were Rs. 20-40 per kg deare4, whilst the others were irregular and barely steady.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>Best Westerns</b>	<b>750-1950</b>	700-1850	<b>740-1060</b>	830-1020

## CTC TEAS

### **HIGH GROWN:**

**BP1** - Sold well.

**PF1** - Sold around last week's levels

### **MEDIUM GROWN:**

**BP1** - Irregularly firm.

**PF1** - Better sorts were firm, whilst the others declined by Rs.50/- per kg and more.

### **LOW GROWN:**

**BP1** - Select invoices sold around last week's attractive levels, whilst the others were irregular and easier.

**PF1** - Select invoices were Rs.50/- per kg deare4 whilst the others continued to sell around last week's levels,

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>High</b>	-	1280	<b>1000-1200</b>	980-1180
<b>Medium</b>	<b>720-1040</b>	720-1300	<b>720-1100</b>	700-1140
<b>Low</b>	<b>900-1700</b>	920-1700	<b>600-1650</b>	900-1650

## OFF GRADES

**FGS/FGS1** : Select Best Liquoring FNGS/FNGS1 lost Rs.30/- per kg. Best teas lost Rs.20/- per kg. Poorer types firm on last week levels whilst well-made Low Grown FNGS/FNGS1 firm to dearer Rs.30-40/- per kg.

**BM** : Well-made BM's appreciated Rs.100-150/- per kg. Best types lower by Rs.20-30/- per kg. Poorer types dearer by Rs.20/- per kg.

**BOP1A** : PEK1's held firm on last whilst best BOP1A's advanced Rs.25/- per kg. Below best and poorer types lost Rs.30-40/- per kg.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	830-950	830-970	690-830	670-850	700-930	720-910
Good Fannings (CTC)	700-770	700-780	700-730	700-730	650-740	650-730
Other Fannings (Orthodox)	630-660	620-650	620-650	620-650	620-660	620-650
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	770-830	770-840	770-850	770-890	950-1300	850-1000
Other BM's	660-720	640-730	670-730	640-730	670-740	650-740
Best BOP1As	770-830	775-800	780-850	800-850	850-1600	820-1400
Other BOP1As	720-790	750-820	720-810	750-830	710-820	750-820

## DUST

**DUST/DUST1:** High Grown liquoring Dust/Dust1's eased Rs.70-100/- or more at times due to non-availability of the local buyers. However, their secondaries and poorer types sold firm on last levels. Mid grown teas too met with less demand and declined by Rs.40-60/-. Low grown clean Dust/Dust1's met with improved demand and gained Rs.40-80/- and at times more.

**PD** : CTC teas area met with strong demand and gained Rs.40-50/-, well made PD's from High and Mid grown showed on upward trend when compared with last weeks' sale. Low grown were firm on last levels.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	800-1460	800-1340	720-1100	730-1160	700-1040	650-920
Good Primary PD (CTC)	760-1200	750-1040	730-1160	720-1080	740-1360	700-1300
Secondary Dust	650-1020	680-1140	600-760	600-790	580-1120	620-1180



**WESTERN MEDIUM**

Harangalla	BOP	1950/-
<b>*Harangalla</b>	<b>BOP</b>	<b>1900/-</b>
Kenilworth	BOP	1850/-
<b>*Meezan</b>	<b>BOP</b>	<b>1800/-</b>
<b>*Galgewatte</b>	<b>BOP</b>	<b>1800/-</b>
<b>*Hatale</b>	<b>BOPSP</b>	<b>1900/-</b>
Ancoombra	BOPF/BOPFSP	1460/-
Craighead	BOP1	2500/-
<b>*Hatale</b>	<b>BOP1</b>	<b>2250/-</b>
<b>*Uplands</b>	<b>FBOP/FBOP1</b>	<b>1950/-</b>
<b>*Dartry Valley</b>	<b>FBOP/FBOP1</b>	<b>1950/-</b>
<b>*Galgewatte</b>	<b>FBOP/FBOP1</b>	<b>1950/-</b>
Craighead	FBOP/FBOP1	1950/-
<b>*Ancoombra</b>	<b>FBOPF/FBOPF1</b>	<b>1950/-</b>
Harangalla	FBOPF/FBOPF1	1950/-
<b>*Hatale</b>	<b>FBOPF/FBOPF1</b>	<b>1900/-</b>
Dartry Valley	FBOPF/FBOPF1	1900/-
New Rothschild	OP/OPA	1550/-
Harangalla	OP1	1850/-
<b>*Dartry Valley</b>	<b>OP1</b>	<b>1800/-</b>
Uplands	PEK/PEK1	1900/-
<b>*Galgewatte</b>	<b>PEK/PEK1</b>	<b>1850/-</b>
Meezan	PEK/PEK1	1850/-
Windsoreforest	PEK/PEK1	1850/-
<b>*Meezan</b>	<b>PEK/PEK1</b>	<b>1800/-</b>
Dartry Valley	PEK/PEK1	1800/-
Orange Field	PEK/PEK1	1800/-
Craighead	PEK/PEK1	1800/-
Uplands	PEK/PEK1	1800/-
Rilagala	PEK/PEK1	1800/-

**WESTERN HIGH**

Great Western	BOP	1420/-
Wattegodde	BOPSP	1550/-
Somerset	BOPF/BOPFSP	1500/-
Inverness	BOP1	1900/-
Weddemulla	FBOP/FBOP1	1800/-
Glenloch	FBOPF/FBOPF1	1850/-
Inverness	OP/OPA	1650/-
Venture	OP1	1700/-
Weddemulla	OP1	1700/-
Frotift Super	PEK/PEK1	1750/-
Weddemulla	PEK/PEK1	1750/-

**NUWARA ELIYA**

Mahagastotte	BOP	1600/-
Lovers Leap	BOPF/BOPFSP	1600/-
Kenmare	FBOP/FBOP1	1480/-
Court Lodge	OP/OPA	1060/-
Court Lodge	PEK/PEK1	1500/-

**UVA MEDIUM**

Halpewattew Uva	BOP	1850/-
Sarnia Plaiderie	BOPSP	1700/-
Halpewatte Uva	BOPSP	1700/-
Dickwella	BOPF/BOPFSP	1800/-
Demodera 'S'	BOP1	2150/-
<b>*Halpewatte Uva</b>	<b>FBOP/FBOP1</b>	<b>1950/-</b>
Sarnia Plaiderie	FBOPF/FBOPF1	1850/-
Glen Alpin	FBOPF/FBOPF1	1850/-
Wewesse	OP/OPA	1550/-
Wewesse	OP1	1900/-
Aruna Passara	PEK/PEK1	1850/-

**UVA HIGH**

Aislaby	BOP	1360/-
Aislaby	BOPSP	1650/-
Pitarathmalie	BOPF/BOPFSP	1120/-
Spring Valley	BOP1	1900/-
Glenanore	FBOP/FBOP1	1850/-
Aislaby	FBOP/FBOP1	1850/-
Spring Valley	FBOPF/FBOPF1	1850/-
Glenanore	OP/OPA	1480/-
Gonamotawa	OP1	1700/-
<b>*Battawatte</b>	<b>PEK/PEK1</b>	<b>1700/-</b>

**UDAPUSSELLAWA**

Mooloya	BOP	1260/-
Liddesdale	BOPF/BOPFSP	1260/-
Delmar	BOP1	1850/-
Alma	FBOP/FBOP1	1750/-
Alma	FBOPF/FBOPF1	1800/-
<b>*Delmar</b>	<b>OP/OPA</b>	<b>1400/-</b>
Alma	OP/OPA	1400/-
Gonapitiya	OP1	1240/-
Alma	PEK/PEK1	1650/-

**OFF GRADES**

<b>*Chandrika Estate BP</b>		<b>1600/-</b>
Hingalgoda CTC	PF	1360/-
Talangaha	BM	1440/-
Mattakelle	FNGS/FNGS1	1060/-
<b>*Aldora</b>	<b>BOP1A</b>	<b>1650/-</b>
<b>*Chandrika Estate BOP1A</b>		<b>1480/-</b>
<b>*Andaradeniya Super BOP1A</b>		<b>1460/-</b>

**LOW GROWN LEAFY GRADES**

Pothotuwa	BOP1	4400/-
Pothotuwa	OP1	4200/-
New Vithanakanda	OP1	4200/-
<b>*Sithaka</b>	<b>OP1</b>	<b>4000/-</b>
Galatara	OP	1900/-
<b>*New Galagawa</b>	<b>OP</b>	<b>1750/-</b>
<b>*Lenama Hills</b>	<b>OP</b>	<b>1750/-</b>
<b>*Lenama Hills</b>	<b>OP</b>	<b>1700/-</b>
<b>*Wattehena</b>	<b>OP</b>	<b>1700/-</b>
Green Lanka	OPA	2450/-
Rotumba	OPA	2450/-
Lumbini	PEKOE	2250/-
<b>*Hidellana</b>	<b>PEKOE1</b>	<b>2150/-</b>
Mulatiyana Hills	PEKOE1	2150/-
Galatara	PEKOE1	2150/-

**LOW GROWN TIPPY GRADES**

Hidellana	BOP	2350/-
Stream Line	BOPSP	1900/-
<b>*Greenwin Super</b>	<b>BOPSP</b>	<b>1850/-</b>
<b>*Andaradeniya Super</b>	<b>BOPSP</b>	<b>1850/-</b>
<b>*Lucky Kottawa</b>	<b>BOPSP</b>	<b>1850/-</b>
<b>*Hidellana</b>	<b>BOPF</b>	<b>2050/-</b>
<b>*Sithaka</b>	<b>BOPF</b>	<b>2050/-</b>
Stream Line	BOPFSP	2000/-
Pothotuwa	FBOP	2750/-
<b>*Sithaka</b>	<b>FBOP</b>	<b>2600/-</b>
Kolonna Super	FBOP1	2500/-
Lumbini	FBOPF	2250/-
Mirissawatte	FBOPF1	2350/-

**PREMIUM FLOWERY**

Kendalanda	FBOPFSP	8250/-
Rajjuruwatte Super	FBOPFEXSP	7450/-
Kendalanda	FBOPFEXSP1	8000/-

**Dust**

Lumbini	DUST	1120/-
Mattakelle	DUST1	1460/-
Hingalgoda CTC	PD	1360/-

**CTC TEAS****HIGH GROWN**

Dunsinane CTC	PF1	1220/-
Dunsinane CTC	BP1	1280/-

**MEDIUM GROWN**

<b>*Rothschild CTC</b>	<b>PF1</b>	<b>1100/-</b>
<b>*New Peacock CTC</b>	<b>PF1</b>	<b>1100/-</b>
Delta CTC	PF1	1100/-
Delta CTC	BP1	1040/-
Ancoombra CTC	BPS	600/-

**LOW GROWN**

<b>*Kalubowitiyana CTC</b>	<b>PF1</b>	<b>1650/-</b>
Ceciliyan CTC	BP1	1700/-
<b>*Lantern Hill CTC</b>	<b>BPS</b>	<b>760/-</b>

## COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES

SALE NO.01 OF 02<sup>ND</sup> JANUARY, 2024

	2024			2023	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	1,002.47	1,002.53	1,002.47	1,262.99	1,262.99
Western High Grown	1,083.19	1,099.57	1,083.19	1,515.86	1,515.86
High Grown	1,055.76	1,066.61	1,055.76	1,438.04	1,438.04
Uva Medium	1,061.36	1,061.46	1,061.36	1,282.67	1,282.67
Western Medium	1,027.23	1,033.18	1,027.23	1,244.19	1,244.19
Medium Grown	1,039.05	1,042.86	1,039.05	1,256.26	1,256.26
Low Grown (Orthodox)	1,338.26	1,338.26	1,338.26	1,567.87	1,567.87
Combined L.G. (Orthodox + CTC)	1,328.12	1,324.14	1,328.12	1,538.72	1,538.72
Total	1,223.21	1,222.36	1,223.21	1,474.09	1,474.09

Private Sale Figures (01.01.2024 – 06.01.2024) - 77,364.00 kgs

Cumulative - 77,364.00 kgs

**DETAILS OF TEAS AWAITING SALE**

	<u>Sale of 16<sup>th</sup>/17<sup>th</sup> Jan. '24</u>		<u>Sale of 22<sup>nd</sup>/23<sup>rd</sup> Jan. '24</u>	
	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,915	689,926	2,241	909,055
Low Grown Semi Leafy	1,470	619,175	1,750	821,284
Low Grown Tippy	1,895	887,526	2,347	1,210,103
High & Medium	1,474	633,414	1,609	733,571
Off Grade/BOP1A	2,227	1,089,613	2,760	1,426,770
Dust	485	433,118	637	604,800
Premium Flowery	414	64,251	462	79,171
Ex-Estate	<u>746</u>	<u>765,788</u>	<u>849</u>	<u>884,440</u>
Total	<u>10,626</u>	<u>5,182,811</u>	<u>12,655</u>	<u>6,669,194</u>



## **FUTURE CATALOGUES CLOSURE**

### **Sale No.05 of 30<sup>th</sup>/31<sup>st</sup> Jan, 2024**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **11<sup>th</sup> January, 2024 at 04.30 p.m.**

### **Sale No.06 of 06<sup>th</sup>/07<sup>th</sup> Feb, 2024**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **18<sup>th</sup> January, 2024 at 04.30 p.m.**

### **Sale No.07 of 13<sup>th</sup>/14<sup>th</sup> Feb, 2024**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **26<sup>th</sup> January, 2024 at 04.30 p.m.**

## **SALE NO. 03**

## **AUCTION OF 16<sup>th</sup>/17<sup>th</sup> JANUARY, 2024**

## **BROKERS' SELLING ORDER**

### **Leafy/Semi Leafy/Tippy/BOP1A/ Premium Flowery**

1. Ceylon Tea Brokers PLC
2. Asia Siyaka Commodities PLC
3. John Keells PLC
4. **Lanka Commodity Brokers Ltd**
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Eastern Brokers PLC
7. Mercantile Produce Brokers (Pvt) Ltd
8. Bartleet Produce Marketing (Pvt) Ltd

### **High & Medium/Off Grades/Dust**

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Mercantile Produce Brokers (Pvt) Ltd
3. **Lanka Commodity Brokers Ltd**
4. Asia Siyaka Commodities PLC
5. Bartleet Produce Marketing (Pvt) Ltd
6. Ceylon Tea Brokers PLC
7. John Keells PLC
8. Eastern Brokers PLC

### **Ex-Estate**

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. **Lanka Commodity Brokers Ltd**
3. Ceylon Tea Brokers PLC
4. Bartleet Produce Marketing (Pvt) Ltd
5. John Keells PLC
6. Mercantile Produce Brokers (Pvt) Ltd
7. Eastern Brokers PLC
8. Asia Siyaka Commodities PLC

## Crop & Weather

**For the period 02<sup>nd</sup> to 08<sup>th</sup> January, 2024**

### Western/Nuwara Eliya Regions:

Gloomy mornings and evening showers were reported in the Western Region, whilst the Nuwara Eliya Region reported bright weather at the commencement of the week and showers towards the latter part of week. The Department of Meteorology expects heavy showers in the Western Region in the week ahead..

### Uva/ Udapussellawa Region:

The Uva Region reported dull mornings and evening showers, whilst sunny weather was reported from the Udapussellawa Region at the beginning of the week and showers towards the latter part of the week. According to the Department of Meteorology, intermittent showers are expected in the Uva Region in the week ahead..

### Low Grown:

The Low Grown Region reported overcast weather and showers throughout the week. Heavy showers are expected in the Sabaragamuwa Region in the week ahead according to the Department of Meteorology

### Crop Intake:

The Western, Udapussellawa and Nuwara Eliya regions maintained the crop intake, whilst the Uva and Low Grown Region reported a decline

## WORLD CROP STATISTICS (MKGS)

Country	Month	2022	2023	Difference +/-	To-date 2022	To-date 2023	Difference +/-
BANGLADESH	Oct.	11.40	14.60	3.200	75.20	83.60	8.40
KENYA	July	34.00	44.69	10.69	305.24	318.34	13.1
MALAWI	Sep.	3.60	1.90	-1.70	39.30	34.50	-4.8
NORTH INDIA	Oct.	144.23	164.0	19.72	970.34	965.62	-4.72
SOUTH INDIA	Oct.	18.92	18.89	-0.03	196.00	197.44	1.44
SRI LANKA	Oct.	18.99	22.85	3.86	211.77	216.26	4.49

# **OTHER MARKETS**

## **MALAWI MARKET REPORT**

### **SALE NO.02 HELD ON 10/01/2024**

There was less and selective demand at generally firm rates for the 2100 packages on offer.

BP1 - The single invoice on offer sold 5USC below valuation.

PF1/PF1SC - Were not supported.

PD - Only one invoice sold at 6USC below valuation, balance were taken out without bids.

D1 - Were 2 to 5USC easier on last where sold.

Secondaries were firm on last.

### **WEATHER/CROP FOR THE WEEK ENDING 07<sup>TH</sup> JANUARY, 2024**

Useful rainfalls were reported in the two planting districts of Thyolo and Mulanje, total average rainfall up to 75mm and 135mm respectively.

Crop intakes have picked up both in Thyolo and Mulanje.

TEA BROKERS CENTRAL AFRICA LIMITED

**10<sup>th</sup> January, 2024**

**-/ra.**

## **INTERNATIONAL TEA NEWS**

### After orthodox tea, Nepal's CTC to get its own trademark

Experts say that effective standards would benefit local producers compelled to sell their produce at lower prices due to low quality.

Published at : January 3, 2024

Updated at : January 3, 2024 07:23



After orthodox tea, Nepal's tea regulating body is set to issue a quality trademark for CTC tea. The crush, tear, curl (CTC) tea commonly includes most black tea varieties.

"We have prepared draft guidelines, which are in the final stages of completion to give the CTC tea a quality trademark recognition," said Deepak Khanal, director of the National Tea and Coffee Development Board.

"It may take 4-5 months," he said, adding that once the certification is issued, it may boost the quality resulting in higher export of Nepali CTC tea in the international market.

In September 2020, Nepal's orthodox tea got its own trademark, 157 years after the country started growing it.

The trademark includes the words 'Nepal Tea Quality from the Himalayas'. It was launched two years ago and formally executed on September 22, 2020. It was the first brand of agricultural produce in the country.

The distinction between the CTC and orthodox teas lies in their processing methods.

In the orthodox method, a traditional method is used. This includes plucking leaves, withering, and rolling, along with oxidation and drying.

The CTC process is quite different. Tea leaves are crushed, torn and curled into tiny, hard green pellets. They are then placed in blowers, which hasten their oxidation so that the pellets turn dark brown.

Nepal grows two types of tea: Camellia assamica or CTC tea which grows at lower altitudes and in the hot and humid plains of Nepal, primarily in Jhapa district. This tea accounts for almost 95 percent of domestic consumption owing to its lower cost of production.

Camellia sinensis or orthodox tea is grown at altitudes of 900 to 2,100 metres. Four eastern hill districts—Ilam, Panchthar, Dhankuta and Tehrathum—in the eastern hills are known for producing quality orthodox tea.

Orthodox tea production uses only top-quality tea leaves and buds. Its quality is higher, and so is the price tag.

The major market for Nepali CTC tea is India. Nepal exports around [90 percent of its orthodox tea](#) and 50 percent of its CTC tea to India.

Indian producers have been alleging that Nepal's tea is substandard and sold at lower prices and this is hurting India's [tea production](#).

Nepali tea, according to traders, is in big demand globally apart from India, but measures like sanitary and phytosanitary (SPS) are a barrier to Nepali exports.

Importing countries have been expressing concerns over pesticide residue in the tea traded from India and Nepal, according to a South Asia Watch on Trade, Economics and Environment [report](#).

"As Nepal has been facing hurdles in exporting CTC tea time and again, particularly to India, the quality trademark would ensure the products meet quality standards for export," said Khanal.

"We decided to issue a quality trademark following the request from tea growers and traders," said Khanal.

Experts say that effective standards would benefit local producers compelled to sell their produce at lower prices due to low quality.

The board said it would prepare a code of conduct and a set of guidelines that should be followed by the growers, including during the processing and packaging of the tea.

The code of conduct includes instructions for producing green leaves, and ensuring safe transportation of plucked tea leaves to collecting centres and factories.

The code of conduct will also include a list of chemical fertilizers that can be used and instructions to be followed to ensure food purity while producing and packaging.

"Once the guidelines are finalized, we will issue a notice inviting tea producers to apply for the quality trademark," said Khanal.

The board will analyze the documents and conduct field visits to tea gardens and factories before deciding to issue a quality trademark, he said. "We provide a license after the inspection, and the producers can sell tea by using the quality trademark logo," said Khanal.

The Ministry of Agriculture and Livestock Development will endorse the final guidelines.

Nepali tea is being stopped at different border points under different pretexts. India has been alleging Nepali tea is sub-standard and disrupting its exports time and again.

In 2018, 11 trucks carrying tea were stopped at the Indian customs in Panitanki for a week over quarantine issues. Again in 2020, over a dozen trucks carrying Nepali tea were stranded over the bridge of the Mechi River for days.

The Darjeeling Tea Association, for a long time, had been requesting its government to stop the import of Nepali tea.

There have been several attempts by Darjeeling to stop the import of Nepali tea.

India has been marketing Nepali products as its own, under the Darjeeling tea brand and sending them to countries like Europe and the US, according to Nepali traders. Traders have been saying that India buys Nepali tea at a cheaper rate and sends it to third countries at a high price, said a tea trader.

In October 2022, India lifted an 11-month-old ban on blending Darjeeling tea with other teas, raising the spirits of the Nepali tea industry which is heavily dependent on exports to the southern neighbour.

Nepal's [Rs5-billion tea sector](#) suffered a major blow as shipments plunged after India issued the [restriction](#) in November 2021 in a bid to protect its domestic industry.

After the ban was lifted, it allowed Indian tea producers to mix Nepali tea with their products, but prohibited use of the name “Darjeeling” on the mixture.

This Geographical Indication label is a symbol given to items associated with a specific place or origin, and it cannot be put on tea not cultivated in their gardens or manufactured by the standards outlined on the code of practice, according to reports.

“The quality trademark of Nepali tea, after its issuance, will improve the overall value chain of Nepali CTC tea,” Khanal said. “It will also prove that Nepali CTC tea is not substandard, as claimed.”

“This will benefit Nepali tea growers ultimately as prices will increase,” said Khanal.

Domestic consumers will also get quality CTC tea with a quality trademark.

The board has started work on designing the logo and has published a notice to submit a design for a quality trademark to the board.

According to the board, 33 tea estates have already obtained quality trademarks for orthodox tea. According to the Department of Customs, Nepal exported 16,594 tonnes of tea worth Rs3.93 billion in the last fiscal year.

Nepal produces 26,379 tonnes of tea annually on over 20,237 hectares. Of these, 18,902 tonnes is CTC tea, according to the statistics of the Ministry of Agriculture.



## **Global Times: County in E.China's Jiangxi Province implements policies to boost tea exports**

By GANZHOU, China, Jan. 2, 2024 /PRNewswire

As the birthplace of tea, China is one of the largest tea producers in the world. Benefiting from China's profound history of cultivating tea crops and the country's Belt and Road Initiative (BRI), the ancient and popular drink has reached every corner of the world.

The county of Shangyou in East China's Jiangxi Province was named as one of 10 ecological tea production counties of China. Local residents started to cultivate tea crops in the Tang Dynasty (618-907). According to local chronicles of Shangyou county, local produced tea was selected as royal tribute to emperors in the Ming Dynasty (1368-1644).

In Shangyou, the tea plantation area has surpassed 110,000 mu. The tea output reached 2,786 tons worth of 1.56 billion yuan, ranking first in the region. The brand value of "Shangyou Green Tea" has reached 641 million yuan.

Jingxi Youjiang Hongyun Co, a leading local tea production company, has a tea plantation area of more than 3,000 mu, which mainly locates in mountainous areas over 1,000 meters above sea level.

Thanks to the company's traditional cultivation, harvest, processing techniques and imported fine tea trees from six countries, Youjiang Hongyun's tea products have won several national-level prizes, and opened stores in Ji'an, Nanchang (capital of Jiangxi) and Beijing.

China's domestic sales of tea reached 2.4 million tons in 2022, up 4.15 percent year-on-year, and with a value of 339.527 billion yuan, an increase of 8.82 percent year-on-year, according to data from the China Tea Marketing Association.

In terms of export, Youjiang Hongyun has registered at the local customs, and has signed contracts with clients from South Korea, Japan, Singapore and countries in East Europe. It was predicted that the company's tea exports to BRI partnership countries would reach 20 million yuan.

The Shangyou county government has issued a specific development plan to boost local tea industry through establishing the core production area of the tea and adopting policies to encourage export.

# Ceylon Tenny Tea honoured with Gold at NCE Awards

Wednesday, 3 January 2024 00:15



*Ceylon Tenny Tea Managing Director H. D. Tenison George receives the award*

Ceylon Tenny Tea Ltd., a pioneer among the new breed of companies that take the Ceylon Tea brand to greater heights, bagged the Gold Award in the Tea and Tea Products Category (Large Scale) at the National Exports Awards 2023, organised by the National Chamber of Exporters (NCE).

The award ceremony organised by the NCE for the 31st consecutive year was held at the Shangri-La Hotel in Colombo on 8 December. Ceylon Tenny Tea Managing Director H.D. Tenison George received the prestigious award.

Established by George in 2013, Ceylon Tenny Tea has won international recognition within a short span of time due to their innovative, high-quality products. The company hires the most consummate professionals, including experienced and decorated tea tasters, to guarantee the best product for their customers, and uses the latest machinery in the production process. The company focuses on four main areas: tea bags, tea packets, bulk products, and value-added teas. Among their most popular export-oriented products are Black Tea, Green Tea, Herbal Tea, and Flavoured Tea. The Flavoured Tea comes in 14 different varieties, including orange, mango, mint, apple, strawberry, and mixed fruits.

Ceylon Tenny Tea frequently takes part in international tea trade fairs and exports their products to several parts of the world such as Saudi Arabia, The United Arab Emirates, Russia, The United Kingdom, The United States of America, Canada, Sweden, Iran, Azerbaijan, Australia, Libya, Indonesia, Turkey, and Taiwan under the Tenny Leaf, AL ASR, Jamal brands, etc. Ceylon Tenny Tea's main factory is located at Kelaniya. Over the past, they have received many local and international awards, and have obtained the relevant quality certifications, including the ISO 22000 quality certificate.