

LANKA COMMODITY BROKERS LTD

P.O.Box.2077, Colombo, No: 70 & 72, Maligakanda Road, Colombo 10, Sri Lanka. Tel:94 11 5222300 Fax: 94 11 5377090

E-mail: lcbl@lcbl-sl.com Website: www.lcbl-sl.com

COMMENTS

This week's Tea Auction, namely Sale #13 of 2024 was held on March 26/27, 2024 (Tue/Wed). A total weight of 5.5 mkgs was on offer, which was an increase of 0.37 mkgs when compared to the previous week's quantity. The Low Grown Leafy, Semi Leafy, Tippy/Small Leaf & Premium Flowery catalogues totaled 2.3 mkgs, while the Main Sale High & Medium segment had 0.87 mkgs. The Ex Estate category had 0.88 mkgs.

Ex-Estate teas met with irregular demand with teas in the higher priced bracket of last week declining sharply whilst on the contrary, prices at the lower end were marginally easier. Best Western BOP/BOPF's declined Rs.50-100/- per kg and more following quality. In the below best category heretoo, prices eased Rs.50-100/- per kg whilst the plainer sorts were marginally easier over last week levels. Nuwara Eliya teas sold around last week's levels whilst Uva/Udapussellawa's were an easier feature. CTC Teas - High & Medium PF1's commenced Rs.20-40/- per kg easier and moved up marginally towards the close. Low Growns sold around last levels. BP1's from all elevations were irregularly easier. There was selective demand for the better teas from shippers to Japan, UK and the Continent whilst Russia, CIS and the Tea bag sector accounted for the balance teas.

Low Growns met with fair demand this week. The majority of the whole leaf grades maintained last levels with the exception of PEKOE's which declined substantially. In the Small Leaf category, strong demand continued to sustain with price levels maintaining last week levels. Bright Tippy Teas continued to meet with good demand and appreciated on last. Shippers to the Middle East, Russia and the CIS countries were operative.

This week's auction comprised of 10,822 lots with a total quantity of 5,504,477 kgs.

The catalogue wise breakdown was as follows:-

| | <u>Lots</u> | Oty. (Kgs) |
|----------------------|---------------|------------------|
| Low Grown Leafy | 1,762 | 656,007 |
| Low Grown Semi Leafy | 1,393 | 578,760 |
| Low Grown Tippy | 2,038 | 980,160 |
| High & Medium | 1,845 | 869,590 |
| Off Grade/BOP1A | 2,095 | 1,066,859 |
| Dust | 497 | 426,767 |
| Premium Flowery | 322 | 44,586 |
| Ex-Estate | <u>870</u> | <u>881,748</u> |
| Total | <u>10,822</u> | <u>5,504,477</u> |

In Lighter Vein

Going To The Toilet

During a good manners and etiquette class being held for young children, the teacher says to her students: If you were courting a well-educated young girl from a prominent family and during a dinner for two you needed to go to the toilet, what would you say to her?"

Mike replies: "Wait a minute; I'm going for a piss."

The teacher says: "That would be very rude and improper on your part."

Charlie replies: "I'm sorry I need to go to the toilet, I'll be back in a minute."

The teacher says: "That's much better but to mention the word "toilet" during a meal, is unpleasant."

And Little Johnny says: "My dear, please excuse me for a moment. I have to go shake hands with a personal friend, whom, I hope to be able to introduce to you after dinner."

LOW GROWN TEAS

LEAFY/SEMI LEAFY

BOP1: Select best and best types of BOP1's were irregular to lower. Bold types maintained on last week levels.

• Wiry OP1's maintained last week levels whilst best OP1's declined by Rs.100/- per kg. However secondary type BOP1's were firm on last week levels.

OP: Well-made OP's declined by Rs.50/- per kg. Balance too declined by Rs.50/- per kg.

OPA : A few select best invoices maintained on last week levels whilst the others declined following quality. Poor sorts however met with good demand.

PEK/PEK1: Well-made PEK/PEK1's held firm whilst the others were irregular to lower.

| Quotations | | st | Belov | v Best | Others | | |
|------------|---------------------|-----------|-----------|-----------|-----------|------------------|--|
| (Rs./Kg) | This Week Last Week | | This Week | Last Week | This Week | <u>Last Week</u> | |
| BOP1 | 1800-3950 | 1800-4050 | 1500-1700 | 1500-1700 | 1200-1400 | 1200-1400 | |
| 0P1 | 1800-4000 | 1800-4000 | 1600-1750 | 1650-1750 | 900-1200 | 900-1200 | |
| OP | 1500-1900 | 1550-2000 | 1250-1400 | 1250-1400 | 850-1000 | 850-1050 | |
| OPA | 1350-2000 | 1400-2300 | 1000-1200 | 1000-1250 | 850-950 | 850-950 | |
| PEK/PEK1 | 1400-2100 | 1400-2300 | 1150-1300 | 1200-1350 | 950-1150 | 1000-1200 | |

TIPPY/SMALL LEAF

BOP/BOPSP : Select best BOP's were firm. The balance were easier.

BOPF/BOPFSP: Well-made BOPF's were firm whilst the balance eased.

FBOP/FBOP1 : Select best FBOP's were firm to selectively dearer whilst the best and below best together with the bolder varieties declined. Few clean leaf teas at the lower end were firm. Others

were easier. FBOP1's in general were easier.

FBOPF/FBOPF1: Very Tippy teas met with good demand and were firm to dearer. Best and below best sold

around last levels. Teas at the lower end were irregular following quality. FF1's in

general were lower.

FBOPFSP/EXSP: FBOPFSP – Select best firm. Best and below best irregularly lower. Lower end were firm.

EXSP – Well-made teas met with strong demand whilst the others were lower to last.

| Quotations | Ве | est | Belov | w Best | Others | | |
|--------------|-----------|------------------|-----------|------------------|-----------|------------------|--|
| (Rs./Kg) | This Week | <u>Last Week</u> | This Week | <u>Last Week</u> | This Week | <u>Last Week</u> | |
| BOP/BOPSP | 1800-2000 | 1850-2000 | 1500-1750 | 1500-1700 | 1200-1450 | 1150-1450 | |
| BOPF /BOPFSP | 1650-1900 | 1700-1900 | 1400-1600 | 1400-1750 | 1100-1350 | 1100-1350 | |
| FBOP/FBOP1 | 2000-2950 | 1900-2550 | 1700-1950 | 1700-1950 | 1350-1600 | 1400-1650 | |
| FBOPF/FBOPF1 | 2000-2200 | 2200-2450 | 1750-1950 | 1800-2000 | 1300-1650 | 1400-1700 | |
| FBOPFSP/EXSP | 5800-6850 | 5900-6850 | 4200-5750 | 4000-5800 | 3200-4100 | 2800-3900 | |

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Except for the few well-made FBOP's, the balance tended irregularly lower.

FBOPF/FBOPF1: Well-made teas on offer tended irregularly lower. Teas at the lower end and the poorer

sorts declined by Rs.20-40/- per kg.

PEK/PEK1: Best shotty PEK1's declined by Rs.50/- per kg and more. Secondary and poorer sorts

commenced irregular and declined towards the close.

| Quotations | Best | | Below | Best | Others | | |
|--------------|-----------|------------------|-----------|-----------|-----------|------------------|--|
| (Rs./Kg) | This Week | <u>Last Week</u> | This Week | Last Week | This Week | <u>Last Week</u> | |
| FBOP | 1650-2300 | 1700-2200 | 1100-1650 | 1200-1700 | 900-1100 | 900-1200 | |
| FBOPF/FBOPF1 | 1500-1900 | 1550-1950 | 1200-1500 | 1300-1550 | 1000-1200 | 1050-1300 | |
| PEK/PEK1 | 1200-2200 | 1300-1650 | 850-1200 | 900-1300 | 800-850 | 850-900 | |

HIGH GROWNS TEAS

BOP: Best Western's declined by Rs.50-100/- per kg and more following quality. In the Below Best category, a few select coloury teas were firm, whilst the others, particularly in the higher price bracket, declined by Rs.50-100/- per kg. Prices at the lower end were barely steady. Nuwara Eliya's continued to sell around last. Uda Pussellawa's declined by Rs.50/- per kg and more. Uva's were firm to marginally easier.

BOPF: Best Western's - A few select invoices were firm and dearer following special inquiry whilst the others declined by Rs.50- 100/- per kg and more following quality. Teas in the Below Best category - A few select coloury types were firm and marginally easier whilst the others declined by Rs.50/- per kg and more. Plainer sorts which commenced Rs.20-30/- per kg lower on las! Firmed up marginally and were lower to a lesser extent by the close. Nuwara Eliya's continued to sell around last. Uda Pussellawa's were irregular and mostly easier. Uva's were firm to marginally easier.

| O (D . /V.) | ВО | P | ВОРБ | | |
|-------------------------|------------------|-----------|-----------|------------------|--|
| Quotations (Rs./Kg) | This Week | Last Week | This Week | <u>Last Week</u> | |
| Best Westerns | 1360-2150 | 1480-2000 | 1420-1850 | 1500-1850 | |
| Below Best Westerns | 1260-1320 | 1280-1440 | 1300-1380 | 1360-1480 | |
| Plainer Westerns | 1080-1240 | 1100-1240 | 1240-1280 | 1240-1320 | |
| Nuwara Eliyas | 1500-1600 | 1550-1650 | 1550-1600 | 1480-1650 | |
| Brighter UdaPussellawas | 1120 | 1120-1320 | 1220-1280 | 1240-1320 | |
| Other Uda Pussellawas | 960 - 1060 | 1000 | 1100 | 1040 | |
| Best Uva's | 1160-1300 | 1180-1250 | 1260-1300 | 1260-1300 | |
| Other Uva's | N/A | N/A | 1160 | 1020-1160 | |

MEDIUM GROWN TEAS

BOP : Leafy teas declined by Rs.50/- per kg on average whilst the others were irregular.

BOPF: Clean leaf coloury sorts commenced Rs.20-40/- per kg easier and closed around last week's levels.

| Quotations (Rs./Kg) | ВС |)P | BOPF | | |
|----------------------|---------------------|-----------|-----------|------------------|--|
| Quotations (Rs./ Rg) | This Week Last Week | | This Week | <u>Last Week</u> | |
| Best Westerns | 900-1800 | 1100-1850 | 900-1340 | 980-1360 | |

CTC TEAS

HIGH GROWN:

BP1 - Irregular and easier.

PF1 - Commenced Rs.20-40/- per kg easier and appreciated by Rs.20-30/- per kg by the close.

MEDIUM GROWN:

BP1 - Irregular.

PF1 - Better sorts commenced around last week's closing levels and moved up marginally towards the close.

LOW GROWN:

BP1 - Irregular and continued to sell around last.

PF1 - Mostly sold around last week's levels.

| Quotations | ВІ | 21 | PF1 | | |
|------------|-----------|------------------|-----------|------------------|--|
| (Rs./Kg) | This Week | <u>Last Week</u> | This Week | <u>Last Week</u> | |
| High | N/A | 1300 - 1460 | 960-1280 | 1000 - 1300 | |
| Medium | 1200 | 800 – 1550 | 730-1280 | 720 – 1300 | |
| Low | 850-1440 | 840-1550 | 680-1600 | 1120 - 1550 | |

OFF GRADES

FGS/FGS1: Select Best Liquoring FNGS/FNGS1 lost Rs.20-30/- per kg. Best teas lost Rs.40/- per kg. Poorer types were held firm whilst well-made Low Grown FNGS/FNGS1 firm to dearer Rs.20/- per kg. Others firm to lower Rs.10-20/- per kg.

BM : Well-made teas lost Rs.100-150/-. Best types lost Rs.25-50/- per kg. Poorer varieties were little irregular. Below best types firm to dearer Rs.20/- per kg.

BOP1A : PEK1's reducer lost Rs.100-125/- per kg whilst best BOP1A's lower by Rs.50-75/- per kg. Below best and poorer types firm to lower by Rs.10-20/- per kg

| QUOTATIONS | HIGH | | MED | DIUM | LOW | | |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| (Rs./kg) | This Week | Last Week | This Week | Last Week | This Week | Last Week | |
| Good Fannings (Orthodox) | 1100-1300 | 1180-1300 | 790-880 | 790-870 | 800-890 | 800-900 | |
| Good Fannings (CTC) | 730-850 | 730-830 | 700-750 | 700-770 | 660-850 | 680-810 | |
| Other Fannings (Orthodox) | 680-770 | 680-750 | 680-780 | 680-770 | 680-770 | 680-770 | |
| Other Fannings (CTC) | N/A | N/A | N/A | N/A | N/A | N/A | |
| Good BM's | 820-890 | 820-880 | 800-890 | 800-880 | 830-1100 | 830-1240 | |
| Other BM's | 690-720 | 690-710 | 690-750 | 670-750 | 670-780 | 670-790 | |
| Best BOP1As | 760-830 | 760-830 | 750-830 | 750-850 | 900-1250 | 920-1350 | |
| Other BOP1As | 720-780 | 720-790 | 720-780 | 720-790 | 720-800 | 720-810 | |

DUST

DUST/DUST1: High grown liquoring Dust/Dust1's eased Rs.50-80/- per kg whilst their secondaries and below best types were Rs.60-100/- per kg lower. Mid grown teas too met with an irregular demand and declined Rs.40-50/- per kg. Low Growns were fully firm to dearer.

PD : In the High & Medium category teas declined Rs.30-40/- per kg and at times more. Low Growns were Rs.50-60/- per kg lower.

| QUOTATIONS | HIGH | | MED | IUM | LOW | | |
|----------------------------------|-----------|------------------|-----------|------------------|-----------|------------------|--|
| (Rs./kg) | This Week | <u>Last Week</u> | This Week | <u>Last Week</u> | This Week | <u>Last Week</u> | |
| Good Primary Dust1 (Orthodox) | 800-1750 | 840-1650 | 760-1440 | 750-1500 | 760-1420 | 750-1380 | |
| Good Primary PD (CTC) | 780-1220 | 800-1300 | 750-1280 | 740-1320 | 750-1240 | 770-1360 | |
| Secondary Dust | 740-1200 | 740-1280 | 730-980 | 720-940 | 780-1140 | 780-1420 | |

| | | | | | | | 1 ag | ge / 01 13 |
|-------------------|--------------|--------------------|-------------------|--------------|--------|------------------|-------------|------------|
| WESTERN ME | <u>:DIUM</u> | | UVA MEDIUM | | | LOW GROWN | LEAFY GRAD | <u>ES</u> |
| Nayapane | BOP | 1800/- | Demodera 'S' | BOP | 1650/- | Lumbini | BOP1 | 3950/- |
| Harangalla | ВОР | 1700/- | Halpewatte Uva | BOPSP | 1500/- | Sithaka | OP1 | 4150/- |
| *Harangalla | ВОР | 1700/- | Dickwella | BOPF/BOPFSP | 1650/- | *Lenama Hills | OP | 1850/- |
| *Hatale | BOP | 1600/- | Demodera 'S' | BOP1 | 2450/- | Dampahala | OP | 1850/- |
| Craighead | BOPSP | 1700/- | Glen Alpin | FBOP/FBOP1 | 2000/- | New Batuwangala | | 1850/- |
| Rilaghala | BOPSP | 1700/- | Glen Alpin | FBOPF/FBOPF1 | 1750/- | Galatara | OP | |
| | BOPF/BOPFSP | 1550/- | Shawlands | OP/OPA | 1480/- | | | 1850/- |
| Craighead | | | | | | Karagoda | OP | 1850/- |
| *Ancoombra | BOPF/BOPFSP | 1460/- | Telbedde | OP1 | 2050/- | Temple View Supe | | 1850/- |
| *Hatale | BOPF/BOPFSP | 1380/- | Halpewatte Uva | PEK/PEK1 | 1650/- | *Wattahena | OP | 1800/- |
| *Hatale | BOP1 | 2500/- | | | | *Selna | OP | 1800/- |
| Harangalla | FBOP/FBOP1 | 2300/- | UVA HIGH | | | *Green House | OPA | 1700/- |
| *Ancoombra | FBOP/FBOP1 | 2200/- | Uva Highlands | BOP | 1650/- | *Tippola Hills | OPA | 1650/- |
| *Meezan | FBOPF/FBOPF1 | 1900/- | Craig | BOPSP | 1600/- | Kanneliya | OPA | 1650/- |
| *Hatale | FBOPF/FBOPF1 | 1900/- | Aislaby | BOPF/BOPFSP | 1380/- | *Selna | OPA | 1600/- |
| *Dartry Valley | FBOPF/FBOPF1 | 1900/- | Glenanore | BOP1 | 2150/- | *New Marakanda | OPA | 1600/- |
| Craighead | OP/OPA | 1700/- | Glenanore | FBOP/FBOP1 | 2000/- | *Hidellana | OPA | 1600/- |
| Craighead | OP1 | 2150/- | Glenanore | FBOPF/FBOPF1 | 1800/- | *Hadigalla | OPA | 1600/- |
| Uplands | PEK/PEK1 | 2200/- | Spring Valley | OP/OPA | 1650/- | *Athukorala Gro | | 1600/- |
| - F | | | | | | *Peak Paradise S | = = | 1600/- |
| WESTERN HIG | 2⊔ | | Uva Highlands | OP1 | 1950/- | *Gangani | OPA | 1600/- |
| | | | Craig | PEK/PEK1 | 1500/- | o o | | |
| Somerset | BOP | 2150/- | | | | *Karawita | OPA | 1600/- |
| Norwood | BOPSP | 1650/- | <u>UDAPUSSELL</u> | <u>AWA</u> | | Adams View | PEKOE | 2200/- |
| Somerset | BOPF/BOPFSP | 1850/- | Mooloya | BOP | 1120/- | *Makandura | PEKOE | 1950/- |
| Great Western | BOPF/BOPFSP | 1850/- | *Delmar | BOPSP | 1650/- | *Hidellana | PEKOE1 | 2100/- |
| Bambrakelly | BOP1 | 1900/- | Luckyland | BOPF/BOPFSP | 1280/- | | | |
| Bambrakelly | FBOP/FBOP1 | 1950/- | Mooloya | BOPF/BOPFSP | 1280/- | LOW GROWN | TIPPY GRADI | <u>:S</u> |
| Inverness | FBOPF/FBOPF1 | 1800/- | Delmar | BOP1 | 2050/- | Nawagamuwahena | BOP | 2000/- |
| Uda Radella | OP/OPA | 1500/- | Blairlomond | BOP1 | 2050/- | *Andaradeniya S | uper BOPSP | 1850/- |
| Torrington | OP1 | 1800/- | Alma | FBOP/FBOP1 | 1850/- | *Hadigalla | BOPSP | 1800/- |
| Bambrakelly | OP1 | 1800/- | *Delmar | FBOPF/FBOPF1 | 1700/- | *KDU Super | BOPSP | 1800/- |
| Somerset | PEK/PEK1 | 1650/- | Delmar | | | *Lucky Kottawa | | 1750/- |
| Bomerset | | 1050/ | | OP/OPA | 1440/- | HPPT ea | BOPF | 1900/- |
| | | | Gonapitiya | OP1 | 1800/- | *Sithaka | BOPF | 1850/- |
| NUWARA ELI | | | *Delmar | PEK/PEK1 | 1420/- | | | |
| Lovers Leap | BOP | 1600/- | | | | *Hidellana | BOPF | 1850/- |
| Kenmare | BOPSP | 1140/- | OFF GRADES | | | Golden Garden | BOPFSP | 1800/- |
| Mahagastotte | BOPF/BOPFSP | 1600/- | Dampahala | BP | 1500/- | *Andaradeniya S | _ | 1750/- |
| Lovers Leap | BOPF/BOPFSP | 1600/- | Liyonta CTC | PF | 1180/- | Sithaka | FBOP | 2950/- |
| Court Lodge | FBOP/FBOP1 | 1850/- | *Aldora | BM | 1380/- | *Sithaka | FBOP | 2900/- |
| Court Lodge | PEK/PEK1 | 1460/- | Morawakkorale | BM | 1320/- | Hidellana | FBOP1 | 2350/- |
| _ | | | Adisham | FNGS/FNGS1 | 1320/- | *Sithaka | FBOP1 | 2200/- |
| | | | Agra Ouvah | FNGS/FNGS1 | 1320/- | New Batuwangala | FBOPF | 2200/- |
| CTC TEAS | | | | | | Halwitigala SH | FBOPF | 2050/- |
| | | | *Aldora | BOP1A | 1380/- | *Hidellana | FBOPF | 2000/- |
| HIGH GROWN | = | | Aldora | BOP1A | 1360/- | *Sithaka | FBOPF1 | 2200/- |
| *Dunsinane CTC | PF1 | 1280/- | *Hatale | BOP1A | 1300/- | Hidellana | FBOPF1 | 2200/- |
| Dunsinane CTC | BPS | 1320/- | | | | Kelani | FBOPF1 | 2200/- |
| | | | | | | New Vithanakanda | | 1950/- |
| MEDIUM GRO | WN | | | | | *Karawita | FBOPF1 | 1900/- |
| *New Peacock C | | 1280/- | | | | | | |
| Delta CTC | BP1 | 1200/- | | | | *Wasantha | FBOPF1 | 1900/- |
| Donside CTC | BPS | 940/- | | | | *Badura Eliya | FBOPF1 | 1900/- |
| Dollside CTC | טוט | 7 4 0/- | | | | | | |
| | | | | | | PREMIUM FLO | WERY | |
| LOW GROWN | | | | | | New Deniyaya | FBOPFSP | 6850/- |
| Himgalgoda CTC | | 1600/- | | | | IVY Hills | FBOPFEXSP | 6850/- |
| Ceciliyan CTC | BP1 | 1440/- | | | | Kamarangapitiya | FBOPFEXSP1 | 6050/- |
| Ross Feld CTC | BPS | 940/- | | | | DUST | | |
| | | | | | | | DUCT | 1200/ |
| | | | | | | Agra Ouvah | DUST | 1200/- |
| | | | | | | Tymar | DUST | 1200/- |
| | | | | | | Dessford | DUST | 1200/- |
| | | | | | | Mattakelle | DUST1 | 1750/- |
| | | | | | | Delta CTC | PD | 1280/- |

COLOMBO AUCTION - WEEKLY GROSS SALE AVERAGES

SALE NO.12 OF 20th March, 2024

| | | 2024 | | 2023 | | |
|--------------------------------|----------|------------------|-----------------|----------|-----------------|--|
| | Weekly | Month to Date | Year to Date | Weekly | Year to Date | |
| Uva High Grown | 1,243.59 | 1,237.55 | 1,101.95 | 1,186.56 | 1,226.69 | |
| Western High Grown | 1,306.83 | 1,313.70 | 1,192.96 | 1,389.10 | 1,451.10 | |
| High Grown | 1,289.39 | 1,293.43 | 1,170.81 | 1,334.50 | 1,391.93 | |
| Uva Medium | 1,253.03 | 1,262.95 | 1,164.62 | 1,117.11 | 1,218.58 | |
| Western Medium | 1,154.25 | 1,180.38 | 1,125.47 | 1,131.90 | 1,199.30 | |
| Medium Grown | 1,183.28 | 1,205.13 | 1,136.49 | 1,127.32 | 1,204.96 | |
| Low Grown (Orthodox) | 1,397.78 | 1,413.47 | 1,426.39 | 1,327.21 | 1,505.79 | |
| Combined L.G. (Orthodox + CTC) | 1,371.91 | 1,379.62 | 1,400.72 | 1,307.03 | 1,480.19 | |
| Total | 1,317.22 | 1,330.26 | 1,312.09 | 1,281.93 | 1,421.28 | |

Private Sale Figures (18.03.2024 – 23.03.2024) - 116,394.00 kgs

Cumulative - 1,415,478.40 kgs

DETAILS OF TEAS AWAITING SALE

| | Sale of 02 | nd /03 rd April '24 | Sale of 16th | /17 th April '24 |
|----------------------|---------------|--------------------------------|---------------|-----------------------------|
| | <u>Lots</u> | Oty. (Kgs) | <u>Lots</u> | Qty. (Kgs) |
| Low Grown Leafy | 1,737 | 648,737 | 1,700 | 619,331 |
| Low Grown Semi Leafy | 1,202 | 492,639 | 1,195 | 473,639 |
| Low Grown Tippy | 1,875 | 888,323 | 1,810 | 843,574 |
| High & Medium | 1,820 | 846,139 | 1,861 | 860,491 |
| Off Grade/BOP1A | 2,220 | 1,124,193 | 2,189 | 1,092,837 |
| Dust | 494 | 419,052 | 487 | 419,781 |
| Premium Flowery | 259 | 36,425 | 297 | 42,409 |
| Ex-Estate | <u>750</u> | <u>739,576</u> | <u>715</u> | <u>692,040</u> |
| Total | <u>10,357</u> | <u>5,195,084</u> | <u>10,254</u> | <u>5,044,102</u> |

FUTURE CATALOGUES CLOSURE

Sale No.16 of 22nd /24th April, 2024

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 28th March, 2024 at 04.30 p.m.

Sale No.17 of 29th/30th April, 2024

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **04**th **April**, **2024 at 04.30 p.m**.

Sale No.18 of 07th /08th May, 2024

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 18th April, 2024 at 04.30 p.m.

SALE NO. 14 AUCTION OF 02ND /03RD APRIL, 2024 BROKERS' SELLING ORDER

<u>Leafy/Semi Leafy/Tippy/B0P1A/</u> <u>Premium Flowery</u>

- 1. Asia Siyaka Commodities PLC
- 2. Ceylon Tea Brokers PLC
- 3. Bartleet Produce Marketing (Pvt) Ltd
- 4. Mercantile Produce Brokers (Pvt) Ltd
- 5. Eastern Brokers PLC
- 6. Forbes & Walker Tea Brokers (Pvt) Ltd
- 7. Lanka Commodity Brokers Ltd
- 8. John Keells PLC

High & Medium/Off Grades/Dust

- 1. Bartleet Produce Marketing (Pvt) Ltd
- 2. Forbes & Walker Tea Brokers (Pvt) Ltd
- 3. Mercantile Produce Brokers (Pvt) Ltd
- 4. Asia Siyaka Commodities PLC
- 5. John Keells PLC
- 6. Eastern Brokers PLC
- 7. Ceylon Tea Brokers PLC
- 8. Lanka Commodity Brokers Ltd

Ex-Estate

- 1. Lanka Commodity Brokers Ltd
- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. John Keells PLC
- 4. Ceylon Tea Brokers PLC
- 5. Eastern Brokers PLC
- 6. Forbes & Walker Tea Brokers (Pvt) Ltd
- 7. Asia Siyaka Commodities PLC
- 8. Mercantile Produce Brokers (Pvt) Ltd

Crop & Weather

For the period 19th to 25th March 2024

Western/Nuwara Eliya Regions:

Both regions reported bright mornings and occasional evening showers throughout the week. The Department of Meteorology expects afternoon/night showers in the Western Region in the week ahead.

Uva/ Udapussellawa Region:

Bright morning and sporadic evening showers were reported from the Uva and Uda Pussellawa regions throughout the week. According to the Department of Meteorology, showers are expected in both regions in the week ahead.

Low Growns:

Sunny mornings and evening showers were reported from the Low Grown Region throughout the week. The Department of Meteorology expects misty mornings and evening showers in the Low Grown Region in the week ahead.

Crop Intake:

The Western, Uva, Udapussellawa and Low Grown regions maintained the crop intake, whilst the Nuwara Eliya Region showed a decline.

WORLD CROP STATISTICS (MKGS)

| Country | Month | 2022 | 2023 | Difference +/- | To-date 2022 | To-date 2023 | Difference +/- |
|-------------|-------|--------|--------|-------------------|-----------------|-----------------|-------------------|
| KENYA | Dec. | 450.33 | 522.92 | 72.59 | 535.04 | 570.26 | 35.2 |
| MALAWI | Dec. | 4.60 | 4.00 | -0.60 | 47.70 | 43.30 | -4.4 |
| NORTH INDIA | Dec. | 50.00 | 59.8 | 9.80 | 1134.50 | 1131.70 | -2.80 |

| Country | Month | 2023 | 2024 | Difference +/- | To-date 2023 | To-date 2024 | Difference +/- |
|-------------|-------|-------|-------|-------------------|-----------------|-----------------|-------------------|
| BANGLADESH | Jan. | 0.40 | 0.20 | -0.200 | 0.40 | 0.20 | -0.20 |
| SRI LANKA | Feb. | 18.76 | 19.99 | 1.23 | 37.23 | 38.53 | 1.30 |
| SOUTH INDIA | Jan. | 13.60 | 17.00 | 3.40 | 13.60 | 17.00 | 3.40 |

"Africa Tea Brokers Bulletin of Statistic

OTHER MARKETS

BANGLADESH AUCTION

SALE NO. 48 OF MONDAY 25th MARCH, 2024

CTC LEAF : 21,615 packages of tea on offer met with a fair demand.

BROKENS : All varieties met with a fair demand but prices were mostly easier with a lot of withdrawals. BLF teas also met with a fair demand and sold around last levels with some withdrawals.

FANNINGS : All types met with a fair demand but eased further. Withdrawals were fairly heavy. BLF teas also met with a fair demand and sold around last levels with some withdrawals.

DUST : 5,599 packages of tea on offer again met with some demand. A few good liquoring Dusts sold at Tk.5/- to Tk.10/- less than last. Mediums were an easier market with heavy withdrawals. Plain and BLF Dusts again met with less demand with heavy withdrawals. Blenders lent fair support whilst Loose tea buyers were very selective.

COMMENTS: Offerings comprised of reprinted teas which were of end of season quality. There was a little more interest from both Blenders and Loose tea buyers particularly at the lower end of the market.

Dusts met with less demand at easier rates with heavy withdrawals.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This Week | Last Week | Dust | This Week | Last Week |
|-------------|-----------|-----------|-------------|--------------|-----------|------|-----------|-----------|
| Best | NQTA | NQTA | Best | NQTA | NQTA | PD | 056-156 | 050-198 |
| Good | NQTA | NQTA | Good | NQTA | NQTA | RD | 040-209 | 060-211 |
| Good Med | NQTA | 135-145 | Good Med | NQTA | 140 -145 | D | 070-163 | 061-208 |
| Medium | 110-120 | 110-120 | Medium | 110-120 | 110-120 | CD | 174-327 | 145-270 |
| Plain | 045-085 | 055-085 | Plain | 045-085 | 055-085 | BLF | 080 | 085 |
| BLF | 070-095 | 075-100 | BLF | 070-095 | 075-100 | | | |

COURTESY: NATIONAL BROKERS LTD

27th March, 2024

-/tp.

INTERNATIONAL TEA NEWS

Pakistanis drink tea worth over \$436m in 8 months amid economic crisis

Pakistan imports about 180,509 metric tons of tea valued at \$436.677 million during July-February 2023-24



Avendor preparing tea for his customers in a local hotel in Islamabad. — APP

ISLAMABAD: Pakistan spent a mammoth amount of over \$436 million on tea imports during the first 8 months of the current financial year, which grew by 10.13% compared to the corresponding period of the previous year.

During the period from July-February 2023-24 about 180,509 metric tonnes of tea valued at \$436.677 million were imported as against the imports of 161,056 metric tonnes costing \$395.489 million of the same period of last year, according to the data of the Pakistan Bureau of Statistics (PBS).

On monthly basis, the tea imports into the country grew by 38.53% as 18,685 metric tonnes of tea valued at \$45.269 million was consumed as compared to the consumption of 15,365 metric tonnes costing \$32.678 million in the same month of the last year.

However, the imports of edible oil including soyabean and palm into the country during the period under review decreased by 48.10% and 32.47% respectively as compared to the imports of the same period of the last year.

Palm oil imports into the country went down from \$2.681 billion to \$1.810 billion as over 1.959 million metric tonnes of palm oil were imported as compared to the imports of 1.115 million metric tonnes of the same period last year.

Meanwhile, about 97,455 metric tons of soyabean oil valued at \$105.664 million were imported as compared to the imports of 140,120 metric tonnes costing \$203.578 million, showing negative growth of 48.10%.

However, on the month on month basis, the imports of soyabean oil increased by 35.34%, and palm oil 5,505 metric tonnes of above above-mentioned commodity valued at \$5.674 million were imported as compared to the imports of 3,250 metric tonnes costing \$4.192 million of the same month of last year.

In February 2024 over 224,074 metric tonnes of palm oil valued at \$199.078 million were also imported as against the imports of 223,296 metric tonnes valuing \$234.568 million in the same period of last year.

It is worth mentioning here that the food group exports from the country during the first eight months of the current financial year grew by 54.05% as compared to the exports of the corresponding period of last year.

During the period from July-February, 2023-24, different food commodities worth \$4.969 billion were exported as compared to the exports of 3.225 billion in the same period of the previous year.

Meanwhile, the imports of food commodities into the country during the first eight months of the current financial year decreased by 18.33% as against the imports of the corresponding period of last year.

The imports of food commodities during the period under review came down from \$6.687 billion to \$5.461 billion.
