

# **LANKA COMMODITY BROKERS LTD**

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#### COMMENTS

The Composite National Averages for teas sold in October, 2022 shows a general month-on-month decline of all elevational categories barring the High Grown sector which with an average of Rs.1452.21 has shown a marginal increase of Rs.4.07 over the preceding month. The Medium Grown sale average of Rs.1269.51 is a decline of Rs. 67.45 compared to September whilst in the case of Low Grown teas the average of Rs. 1554.86 recorded in October is Rs.151.16 over the previous months Rs1706.02. The overall October 2022 National Average of Rs. 1483.65 is Rs.115.84 over September. These figures clearly point out to a price correction that is currently taking place in the Tea Market, and Producers must take all precautions to fully maintain, and, even improve quality of their teas, to stay competitive in their businesses, as teas with lower quality are bound to get discounted in future sales.

This week's tea auction (Sale # 43), was conducted on November 01 & 03, 2022 (Tue/Wed), with a weight of 5.34 mkgs. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.25 mkgs, while the Main Sale High & Medium segment had 0.7 mkgs. The Ex Estate category had 0.75 mkgs.

There was good demand at firm to easier rates. The best Western BOP's were firm to Rs.50/- lower, while plainer teas were about firm. Nuwara Eliya BOP's were up to Rs. 100/- dearer, whilst better leaf Uva / Uda Pussellawa sorts were mostly firm. The better liquoring Western BOPF's were firm and up to Rs.50/- lower, whilst cleaner below-best sorts were mostly firm, albeit poor leaf teas easing Rs.100/- and more in keeping with quality. Nuwara Eliya BOPF's were fully firm to dearer. Uva / Uda Pussellawa BOPF's lost up to Rs.50/- per kg, and more for teas with inferior leaf and liquors. CTC Teas – The High Grown PF1's were lower by Rs.50/-to100/- and more as the sale progressed, whilst only the select best Mediums held last levels, with poor leaf teas suffering price drops of Rs.100/- and more. Low Grown PF1's mostly sold around last levels. There weren't any High Grown BP1's on offer, while Mediums were very limited. Low Grown BP1's were firm. There was less interest from Japan, Germany and other European markets. Buyers for China and Taiwan were moderately active. Russian interest was maintained at lower price levels.

There was fair demand for Low Grown teas. Select best OP1's were firm but prices declined for teas where quality was not maintained. Cleaner below-best OP1's too were firm while others generally declined on last. Well-made OP's/OPA's were fully firm, while, poorer sorts were irregularly easier. The best BOP1's maintained last levels, but, others declined on last. The better made Pek/Pek1's were firm, while poorer sorts were easier. Well-made FBOP's /FBOPF1's too were firm to easier, but teas at the bottom of the market maintained were firm to dearer. Once again, there was selective interest from buyers for Saudi Arabia, Iran, The UAE and other Middle Eastern countries all of whom tended to follow quality closely. Demand from Russia and the CIS was moderate. Turkey and Syria were more selective for Pekoe grades. Libya operated for secondary whole leaf grades, whilst Iraq was active on bottom level teas

This week's auction comprised of 10,253 lots with a total quantity of 5,343,622 kgs.

The catalogue wise breakdown was as follows:-

	<b>Lots</b>	Oty. (Kgs)
Low Grown Leafy	1,781	681,645
Low Grown Semi Leafy	1,243	518,777
Low Grown Tippy	1,977	999,048
High & Medium	1,449	691,863
Off Grade/BOP1A	2,336	1,221,123
Dust	455	416,756
Premium Flowery	363	57,553
Ex-Estate	649	756,857
Total	10,253	5,343,622

In Lighter Vein

# WERE ADAM AND EVE BRITS, FRENCH OR RUSSIAN?

A Brit, a Frenchman and a Russian are viewing a painting of Adam and Eve frolicking in the Garden of Eden. "Look at their reserve, their calm," muses the Brit. "They must be British." They pondered this possibility, but the Frenchman and the Russian soon shake their heads in disagreement. "Nonsense," says the Frenchman. "They're naked, and so beautiful. Clearly, they are French." Although the Russian and the Brit agreed on this point, there still seemed to be something amiss. "No clothes, no shelter," the Russian points out, "they have only an apple to eat, and they're being told this is paradise. Clearly, they are Russian."

#### **LOW GROWN TEAS**

#### **LEAFY/SEMI LEAFY**

**BOP1** : Select best types eased Rs.30-60/- and more at times; others too were lower by Rs.25-50/-.

**OP1** : Best on offer lost Rs.50-80/-; other were firm on last levels.

**OP**: Best on offer declined Rs.30-60/-; others were irregular and mostly lower.

**OPA**: Select best types lost Rs.30-50/-; other sold firm on last levels.

PEK/PEK1: Best on offer lost Rs.40-60/-; other were irregularly lower by Rs.25-50/-

Quotations	Ве	est	Belov	w Best	Others		
(Rs./Kg)	This Week	Last Week	This Week	Last Week	This Week	Last Week	
BOP1	2100-3050	2200-3050	900-2100	1500-2200	800-900	1000-1500	
OP1	1700-3100	1800-3100	800-1700	1000-1800	650-800	800-1000	
ОР	1500-2220	1600-2950	1000-1500	1200-1600	750-1000	750-1200	
ОРА	1100-2350	1200-2400	800-1100	900-1200	650-800	600-900	
PEK/PEK1	1800-2400	1900-2450	1250-1800	1700-1900	800-1250	800-1700	

#### **TIPPY/SMALL LEAF**

**BOP/BOPSP**: Select Best and Best BOPs eased, whilst a few cleaner Below Best and cleaner teas at

the lower end maintained. Balance was easier.

**BOPF/BOPFS**: Select Best and Best BOPFs were lower. However, Below Best and teas at the lower end

met with good demand and were dearer.

**FBOP/FBOP1**: Well-made FBOPs together with Below Best were easier. However, teas at the lower end

were firm to selectively dearer following quality. FBOP1s in general were easier.

**FBOPF/FBOPF1:** Tippy teas together with Best appreciated, whilst balance sold around last levels. The teas

at the lower end too gained in value. Well- made FF1s were easier. However, a selection of cleaner Below Best and cleaner teas at the lower end were firm. Balance was easier

following quality.

**FBOPFSP/EXSP**: In the premium catalogue a selection of Very Tippy Teas together with best appreciated;

whilst balance sold around last levels.

Quotations	Be	est	Belov	v Best	Others		
(Rs./Kg)	This Week   Last Week   This Week		Last Week	This Week	<u>Last Week</u>		
BOP/BOPSP	1900-2900	1900-2650	1500-1900	1500-1850	1100-1500	1200-1500	
BOPF /BOPFSP	1700-2850	1800-2700	1300-1700	1450-1750	1100-1300	1100-1400	
FBOP/FBOP1	1800-2800	1800-2800	1400-1800	1500-1800	1100-1400	1050-1450	
FBOPF/FBOPF1	1900-2900	1650-2450	1300-1900	1400-1650	1000-1300	1000-1300	
FBOPFSP/EXSP	3000-7750	3500-6750	2000-3000	2000-3500	1500-2000	1200-2000	

#### **MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Best on offer decline fairly sharply; below best types too lost in value. Teas at the

lower end tended irregular.

**FBOPF/FBOPF1:** Well made teas lost Rs.150/- and more; below best types too declined Rs.100/-; Teas

at the lower end were irregular on last levels.

**PEK/PEK1** : Accept for the well made shotty varieties; balance tended irregularly lower.

Quotations	Best		Below	Best	Others		
(Rs./Kg)	This Week	Last Week	This Week Last Week		This Week	<u>Last Week</u>	
FBOP	1800-2850	1450-2700	1500-1800	1200-1450	1250-1500	1100-1200	
FBOPF/FBOPF1	1650-2200	1450-2300	1450-1650	1300-1450	1300-1450	1200-1300	
PEK/PEK1	1800-2000	1450-2200	1600-1800	1250-1450	1300-1600	1100-1250	

#### **HIGH GROWNS TEAS**

**BOP:** Best Western's were firm and mostly Rs.50/- per kg lower. Teas in the Below Best category were irregularly firm. Nuwara Eliya's were firm and up to Rs.100/- per kg dearer. Uda Pussellawa s - Better teas were firm, whilst the others were Rs.50-100/- per kg dearer. Uva's were mostly firm

**BOPF:** Best Western's were firm and up to Rs.50/- per kg lower. Teas in the Below Best category, where quality was maintained, were mostly firm, whilst the others were irregular and tended marginally easier. Nuwara Eliya's were dearer. Uda Pussellawa's – Better teas declined up to Rs.50/- per kg and more, whilst the others sold around last week's levels with price fluctuations reflective of quality. Uva's were firm and up to Rs. 50 per kg lower.

Quotations (Rs./Kg)	ВС	)P	ВОРБ		
	This Week	Last Week	This Week	Last Week	
Best Westerns	1650-1900	1700-1800	1650-1750	1700-1800	
Below Best Westerns	1500-1600	1600-1650	1550-1600	1600-1650	
Plainer Westerns	1300-1480	1420-1550	1400-1500	1400-1550	
Nuwara Eliyas	1440-1800	1440-1500	1700-1750	1700	
Brighter UdaPussellawas	1400-1480	1380-1600	1380-1500	1500-1600	
Other Uda Pussellawas	1100-1340	1280-1340	1180-1360	1260-1480	
Best Uva's	1440-1600	1440-1650	1480-1650	1450-1600	
Other Uva's	N/A	1280-1400	N/A	1280-1440	

## **MEDIUM GROWN TEAS**

**BOP**: Larger Leaf teas were irregular and easier whilst the others were mostly firm.

**BOPF:** Neat leaf teas in the high price bracket were firm, whilst the others were irregular following quality.

Quotations (Rs./Kg)	В	OP	BOPF		
	This Week	Last Week	This Week	Last Week	
Best Westerns	1400-2100	950-2150	870-1060	1000-N/A	

## **CTC TEAS**

#### **HIGH GROWN:**

**BP1** - Hardly any offerings.

**PF1** - Firm and up to Rs.100/- per kg lower.

#### **MEDIUM GROWN:**

**BP1** - Irregular.

**PF1** - Teas in the high price bracket were barely steady, whilst the others were irregular following quality.

#### **LOW GROWN:**

**BP1** - Mostly firm.

PF1 - Sold around last week's levels,

Quotations	Bl	P1	PF1		
(Rs./Kg)	This Week	Last Week	This Week	Last Week	
High	NOT QUOTED	NOT QUOTED	940-1460	1000-1550	
Medium	NOT QUOTED	NOT QUOTED	740-1500	730-1600	
Low	660-1020	720-960	780-2200	720-1900	

## **OFF GRADES**

**FGS/FGS1**: Select best Liquoring FNGS/FNGS1s' lost Rs.50-75/-. Clean Low Grown well-made FNGS1's appreciated Rs.50-100/- and others too advanced Rs.20-50/- per kg.

**BM** : Well-made BM's lost Rs.75/- per kg. Best and Below best lost Rs.20-40/- per kg and poorer types held firm.

**BOP1A** : Select best BOP1A's firm on last. Best types appreciated Rs.20-40/-. Below best teas were irregularly lower. Poorer types lost Rs.10-30/-.

QUOTATIONS	HIGH		MED	DIUM	LOW		
(Rs./kg)	This Week	Last Week	This Week	Last Week	This Week	Last Week	
Good Fannings (Orthodox)	820-1350	890-1390	650-800	650-770	700-900	700-870	
<b>Good Fannings (CTC)</b>	580-600	580-600	520-570	520-570	520-590	520-590	
Other Fannings (Orthodox)	570-700	570-700	550-750	550-720	550-780	550-720	
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A	
Good BM's	720-780	720-850	720-840	720-800	720-840	720-880	
Other BM's	650-720	650-750	650-720	650-750	650-720	650-770	
Best BOP1As	750-900	750-900	900-950	900-950	1300-1750	1300-1750	
Other BOP1As	700-725	700-725	700-725	700-725	740-830	740-830	

## **DUST**

**DUST/DUST1:** High Grown liquoring D/D1's maintained last levels; whilst the secondaries and poorer types were Rs.30-40/- dearer. Low grown clean Dust/Dust1's were irregularly lower by Rs.25-50/-.

**PD** : PD's in all categories sold firm on last levels.

QUOTATIONS	н	GH	MED	DIUM	LOW		
(Rs./kg)	This Week	<u>Last Week</u>	This Week	<u>Last Week</u>	This Week	<u>Last Week</u>	
Good Primary Dust1 (Orthodox)	900-1800	1350-1800	750-1220	850-1600	600-1440	650-1200	
Good Primary PD (CTC)	750-1240	850-1450	800-1000	850-1350	650-1650	850-1250	
Secondary Dust	700-1440	650-1250	600-880	650-1250	680-1240	650-1250	

			<b>1</b>				Page 7	7 of 19
WESTERN ME	DIUM		UVA MEDIUM			LOW GROWN	LEAFY GRADE	S
Kenilworth	BOP	2100/-	Demodera 'S'	BOP	1800/-	Pothotuwa	BOP1	3050/-
*Dartry Valley	ВОР	1950/-	Halpewatte Uva	BOPSP	1950/-	*Mahaliyadda	BOP1	2600/-
Kenilworth	BOPSP	2100/-	Dickwella	BOPF/BOPFSP	1750/-	Pothotuwa	OP1	3100/-
Dartry Valley	BOPF/BOPFSP	1360/-	Maratenne	BOP1	2150/-	Sihara	OP	2200/-
*Uplands	BOP1	2050/-	Sarnia Plaiderie	FBOP/FBOP1	2200/-	A C U Super	OPA	2350/-
Doombagastalawa		2850/-	Halpewatte Uva	FF/FF1	1850/-	Green Lanka	OPA	2350/-
Dartry Valley	FF/FF1	2200/-	Maratenne	FF/FF1	1850/-	Liyonta	PEKOE	2850/-
Kenilworth	OP/OPA	1600/-	Glen Alpin	FF/FF1	1850/-	Pothotuwa		2400/-
Orange Field	OP/OPA	1600/-	Wewwesse	OP/OPA	1750/-	H P P Tea	PEKOE1 PEKOE1	
Orange Field	OP1	1800/-		OP1	2250/-	Brombil		2400/-
_	OP1	1800/-	wewwesse Dickwella	PEK/PEK1	2050/-		PEKOE1	2400/-
Dartry Valley			Dickwella	ren/reni	2030/-	Lumbini	PEKOE1	2400/-
*Dartry Valley	PEK/PEK1	2000/-				Nilgiri	PEKOE1	2400/-
						Veddagala	PEKOE1	2400/-
WESTERN HIC	<u> </u>		UVA HIGH			Golden Garden	PEKOE1	2400/-
Somerset	BOP	1900/-	Glenanore	BOP	1750/-			
Queensberry	BOP SP	1850/-	Ranaya	BOPSP	1950/-			
Great Western	BOPF/BOPFSP	1750/-	Bandara Eliya	BOPF/BOPFSP	1550/-			
Dessford	BOPF/BOPFSP	1750/-	Pita Rathmalie	BOPF/BOPFSP	1550/-	LOW GROWN	TIPPY GRADE	<u>s</u>
Gouravilla	BOPF/BOPFSP	1750/-	Gonamotawa	BOP1	2300/-	New Vithanakan	de BOP	2900/-
Somerset	BOPF/BOPFSP	1750/-	Ranaya	FBOP/FBOP1	1900/-	*Wikiliya	BOP	2650/-
Inverness	BOP1	2300/-	Aislaby	FBOP/FBOP1	1900/-	Suduwelipothahe	na BOPSP	2450/-
Bogahawatte	FBOP/FBOP1	1850/-	*Battawatte	FBOP/FBOP1	1800/-	*Sithaka	BOPF	2850/-
Queensberry	FBOP/FBOP1	1850/-	Ranaya	FBOPF/FBOPF1	2050/-	*Sithaka	BOPFSP	2650/-
Inverness	FBOPF/FBOPF1	1850/-	Oodowerre	OP/OPA	1700/-	Pothotuwa	FBOP	2800/-
St. Andrews	OP/OPA	1600/-	Craig	OP1	2000/-	*Sithaka	FBOP	2700/-
Inverness	OP1	1950/-	Ranaya	PEK/PEK1	1850/-	Ceciliyan	FBOP	2700/-
Queensberry	PEK/PEK1	1850/-	*Battawatte	PEK/PEK1	1800/-	Sithaka	FBOP1	2400/-
<b>C</b> ,						Sirisili	FBOP1	2350/-
			UDA PUSSEL	I AWA		Navinda	FBOP1	2350/-
NUWARA ELIY					1.400/	*Hidellena	FBOP1	2200/-
Lovers Leap	BOP	1800/-	Kirklees	BOP	1480/-			
Kenmare	BOPF/BOPFSP	1750/-	Luckyland	BOPSP	1400/-	Garden Leaf	FBOP1	2200/-
Kenmare	FBOP/FBOP1	1600/-	Kirklees	BOPSP	1400/-	Ceyenta	FBOPF	2450/-
Court Lodge	FBOP/FBOP1	1600/-	*Mooloya	BOPF/BOPFSP	1500/-	Gunawardana	FBOPF1	2900/-
Court Lodge	PEK/PEK1	1650/-	Alma	FBOP/FBOP1	1900/-			
			Delmar	FF/FF1	1750/-	PREMIUM FL	OWERY	
			Alma	OP/OPA	1480/-	Sirisili	FBOPFSP	6350/-
CTC TEAS			Gonapitiya	OP1	1420/-	Brombill	FBOPFEXSP	7750/-
<u></u>			Alma	PEK/PEK1	1850/-	*Peak Paradise	SupFBOPFEXSP1	4000/-
HIGH GROWN Dunsinane CTC		1460/	OFF GRADES					
Dunsmane CTC	PF1	1460/-	Maratenne	BP	1650/-	Dust		
			Hingalgoda CTC	PF	1600/-	Great Western	DUST/DUST1	1800/-
MEDIUM GRO			Wathurawila	BM	1700/-	Hingalgoda CTC	PD	1650/-
*New Peacock CT	TC PF1	1500/-	Waltrim	FNGS/FNGS1	1550/-	Timgaigoda CTC	1 D	1030/-
*Donside CTC	BP1	900/-	Aldora	BOP1A	1800/-			
*Donside CTC	BPS	890/-	Golden Garden	BOP1A	1800/-			
			*Chandrika Esta		1700/-			
<b>LOW GROWN</b>			* Aldora	BOP1A	1700/-			
Hingalgoda CTC	PF1	2200/-						
Ceciliyan CTC	BP1	1020/-						
Canora CTC	BPS	800/-						

<sup>\*</sup> Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

## NATIONAL ELEVATIONAL AVERAGES – OCTOBER, 2022

Elevation	MON	тн	TO-DA	TE									
Lievation	QUANTITY -KG-	AVERAGE -RS	QUANTITY -KG-	AVERAGE -RS									
	ORTHODOX												
UVA-HIGH	1,304,918.00	1,377.22	14,122,099.00	1,072.34									
WESTERN-HIGH	2,044,143.00	1,579.27	25,019,229.00	1,086.29									
UVA-MEDIUM	1,085,950.00	1,372.87	11,459,803.00	1,120.61									
WESTERN-MEDIUM	1,430,569.00	1,272.31	17,385,367.00	1,001.63									
LOW	10,183,116.00	1,608.36	117,515,520.00	1,354.71									
TOTAL	16,048,723.00	1,539.97	185,502,017.00	1,250.81									
		CTC											
UVA -HIGH	109,528.00	1,190.01	917,739.00	1,030.24									
WESTERN- HIGH	226,740.00	1,308.83	2,888,315.00	932.72									
WESTERN - MEDIUM	535,295.00	1,091.12	6,024,049.00	800.95									
LOW	987,188.00	1,076.57	10,954,792.00	929.27									
TOTAL	1,858,751.00	1,115.78	20,784,895.00	897.02									
	ORTHODOX	(/ CTC (Combir	ned)										
UVA-HIGH	1,414,446.00	1,362.72	15,039,838.00	1,069.77									
WESTERN-HIGH	2,270,883.00	1,552.27	27,907,544.00	1,079.36									
UVA-MEDIUM	1,085,950.00	1,372.87	11,459,803.00	1,120.61									
WESTERN-MEDIUM	1,965,891.00	1,222.98	23,409,416.00	949.99									
LOW	11,170,304.00	1,561.36	128,470,312.00	1,318.43									
TOTAL	17,907,474.00	1,495.94	206,286,912.00	1,215.16									

## **COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES**

SALE NO.42 OF 26<sup>th</sup> OCTOBER, 2022

		2022	20	2021		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date	
Uva High Grown	1,268.70	1,360.26	1,075.58	552.17	548.29	
Western High Grown	1,528.37	1,552.62	1,076.25	645.77	601.17	
High Grown	1,429.77	1,480.46	1,076.02	614.01	584.73	
Uva Medium	1,256.91	1,375.96	1,137.54	567.41	566.01	
Western Medium	1,168.31	1,226.14	949.71	531.03	535.28	
Medium Grown	1,201.17	1,279.11	1,010.09	541.95	544.79	
Low Grown (Orthodox)	1,544.03	1,605.41	1,352.73	657.23	654.17	
Combined L.G. (Orthodox + CTC)	1,516.83	1,560.97	1,324.76	645.92	645.87	
Total	1,440.60	1,495.67	1,220.62	622.01	615.85	

Private Sale Figures (24.10.2022 - 29.10.2022) - 51,700.00 Kgs

Cumulative - 3,482,348.13 Kgs

## **DETAILS OF TEAS AWAITING SALE**

	Sale of 08	th/09th Nov.'22	Sale of 15th/16th Nov.'22			
	<u>Lots</u>	Oty. (Kgs)	<u>Lots</u>	Oty. (Kgs)		
Low Grown Leafy	1,726	654,692	1,604	584,746		
Low Grown Semi Leafy	1,314	543,006	1,125	460,301		
Low Grown Tippy	2,107	1,039,562	1,860	906,657		
High & Medium	1,555	724,361	1,173	502,694		
Off Grade/BOP1A	2,272	1,199,283	1,988	1,010,826		
Dust	434	391,991	356	308,372		
Premium Flowery	423	68,740	311	43,804		
Ex-Estate	600	<u>689,655</u>	<u>467</u>	538,271		
Total	<u>10,431</u>	<u>5,311,290</u>	<u>8,884</u>	<u>4,355,671</u>		

#### **FUTURE CATALOGUES CLOSURE**

#### Sale No. 46 of 22<sup>nd</sup>/23<sup>rd</sup> November, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 03rd November, 2022 at 04.30 p.m

#### Sale No. 47 of 29th/30th November, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 10th November, 2022 at 04.30 p.m.

#### Sale No.48 of 05th/06th December, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 17th November, 2022 at 04.30 p.m.

#### **BROKER'S SELLING ORDER**

#### **SALE NO.44**

#### Auction of 08th /09th November, 2022

#### <u>Leafy/Semi Leafy/Tippy/BOP1A/</u> Premium Flowery

- 1. Mercantile Produce Brokers (Pvt) Ltd
- 2. John Keells PLC
- 3. Lanka Commodity Brokers Ltd
- 4. Asia Siyaka Commodities PLC
- 5. Eastern Brokers PLC
- 6. Ceylon Tea Brokers PLC
- 7. Bartleet Produce Marketing (Pvt) Ltd
- 8. Forbes & Walker Tea Brokers (Pvt) Ltd

#### High & Medium/Off Grades/Dust

- 1. Eastern Brokers PLC
- 2. John Keells PLC
- 3. Asia Siyaka Commodities PLC
- 4. Mercantile Produce Brokers (Pvt) Ltd
- 5. Forbes & Walker Tea Brokers (Pvt) Ltd

- 6. Bartleet Produce Marketing (Pvt) Ltd
- 7. Lanka Commodity Brokers Ltd
- 8. Ceylon Tea Brokers PLC

#### **Ex-Estate**

- 1. Eastern Brokers PLC
- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. Forbes & Walker Tea Brokers (Pvt) Ltd
- 4. Asia Siyaka Commodities PLC
- 5. John Keells PLC
- 6. Mercantile Produce Brokers (Pvt) Ltd
- 7. Ceylon Tea Brokers PLC
- 8. Lanka Commodity Brokers Ltd

## **Crop & Weather**

## For the period of 24<sup>th</sup> to 30<sup>th</sup> October, 2022

#### Western/Nuwara Eliya Regions:

Both regions reported overcast weather with showers throughout the week. The Department of Meteorology expects morning showers in the Western Region and heavy rain in the Nuwara Eliya Region in the week ahead.

#### **Uva/Udapussellawa Region:**

Bright weather was reported in the Uva Region, whilst dull weather with occasional showers were reported in the Udapussellwa Region throughout the week. Heavy showers are expected in the Uva Region in the week ahead according to the Department of Meteorology.

#### **Low Growns:**

Gloomy weather with showers was reported in the Low Grown Region throughout the week. The Department of Meteorology expected morning showers in the Ruhuna Region and heavy rain in the Sabaragamuwa Region in the week ahead.

#### **Crop Intake:**

The Western, Uva, Udapussellwa and Low Grown regions reported a decline, whilst the Nuwara Eliya Region maintained.

#### **WORLD CROP STATISTICS (MKGS)**

Country	Month	2021	2022	Difference +/-	To-date 2021	To-date 2022	Difference +/-
SRI LANKA	Sep.	22.75	20.96	-1.79	234.72	192.37	-42.35
BANGLADESH	Sep.	12.61	14.74	2.13	64.76	63.83	-0.93
KENYA	June	43.50	43.30	-0.20	274.01	270.40	-3.6
NORTH INDIA	Aug.	155.00	166.4	11.40	638.90	642.10	3.20
SOUTH INDIA	Aug.	16.60	14.30	-2.30	161.30	152.50	-8.80
MALAWI	April	6.40	7.10	0.70	28.60	26.00	-2.6
TANZANIA	Mar.	3.33	7.89	4.56	9.41	13.04	3.6
UGANDA	Mar.	5.56	4.35	-1.2	18.49	15.91	-2.58

"Africa Tea Brokers Bulletin of Statistics"

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MALAWI MARKET REPORT SAL	<u>.E 44 of 2/11/2022</u>
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There was less demand for the limited quantities with only a few lines sold at last week's levels.

## WEATHER/CROP FOR THE WEEK ENDING 30TH OCTOBER, 2022

Hot to very hot conditions continued.

Crop intakes are declining.

## TEA BROKERS CENTRAL AFRICA LIMITED

#### **BANGLADESH AUCTION**

#### SALE NO.26 OF MONDAY 31<sup>ST</sup> OCTOBER, 2022

CTC LEAF: 58,400 packages of Current Season teas on offer met with a fairly good demand.

**BROKENS:** There was only a small weight of clean well made Brokens which were well competed for and were mostly firm to slightly dearer. Medium and Plainer types saw a little less demand particularly the latter with several withdrawals. BLF teas met with less demand and were easier and suffered heavier withdrawals.

**FANNINGS:** There was only a small weight of clean Fannings which saw stronger demand. Other varieties saw a decline in price following quality. There were several withdrawals in this category. BLF teas met with less demand and were easier and suffered heavier withdrawals.

**CTC DUST:** 13,016 packages of Current Season teas on offer met with a good demand. Good liquoring Dusts sold well at around last levels. Their Mediums met with fair demand easing by Tk.3/- to Tk.5/- over last closely following quality. Plain and BLF Dusts met with a selective market at around last levels with more withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** A few good liquoring teas on offer were well supported by the Blenders as well as the Loose tea buyers who operated in slightly more strength. All others were less in demand and prices were easier for these types with more withdrawals.

Good liquoring Dusts continued to meet with more competition.

**Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Large	205 - 210N	205 - 210N	Best	225 -235N	225 -235N	PD	201 - 275	201 - 275
Medium	207 - 215	207 - 215	Good	218 - 223	218 - 223	RD	130 - 410	130 - 410
Small	210 - 217	210 - 217	Medium	207 - 212	207 - 212	D	185 - 398	185 - 398
Plain	175 - 185	175 - 185	Plain	175 - 185	175 - 185	CD	168 - 380	168 - 380
BLF	130 - 150	130 - 150	BLF	130 - 150	130 - 150	BLF	180 - 200	180 - 200

COURTESY: NATIONAL BROKERS LTD



FOR THE WEEKENDING - 29<sup>TH</sup> OCTOBER, 2022

#### **KOCHI**

#### **CTC LEAF**

**Demand**: Good demand, all grades sold steady to dearer levels.

#### **ORTHODOX LEAF**

Demand: Good demand

Market: Primary whole leaf opened the market on steady levels & Larger brokens sold steady to dearer levels.

Clean black smaller & fanings appreciated in value by Rs.5 to Rs.10.

**Buying Pattern**: Middle East and CIS buyers operated.

**DUST** 

Demand: Fair Demand.

Market: Prices realized for the popular and good liquoring sorts were fully firm to occasionally dearer by

Re.1/- to Rs.2/. Plainer sorts also appreciated in value especially on the bolder grades.

**Buying Pattern:** Major Blenders & internal buyers were active.

#### **COONOOR**

#### **CTC LEAF**

**Demand:** Strong.

Market: Market had opened strongly on a dearer tendency with the major part of the quantity sold at Rs. 3/- to

Rs.4/- dearer. As the sale progressed it gained momentum which resulted in prices going up even further upto Rs. 10/-. The Best and Better Mediums were rather trading at barely steady to easier

levels by Rs. 2/- to Rs. 3/-.

The overall sale percentage is 94% at an average of Rs. 105.15.

**Buying Pattern :** Strong enquiry was forthcoming from the Major Blenders and other Packeteers. Internal and Export had been rendering fairly good support.

#### **ORTH LEAF**

**Demand**: Strong

**Market**: The Brokens and Secondaries were rather irregular and selling around last levels or dropping by

Rs. 2/- to Rs. 3/- along with the Fannings. The well made Whole leaf grades were rather steady to firm.

The overall sale percentage is 91% at an average of Rs. 128.38.

**Buying Pattern :** Strong Export enquiry was forthcoming with Consolidated tea being active. Internal has been lending fair support.

#### **CTC DUST**

**Demand**: Strong.

**Market:** The strong and dearer tendency continued even this week with the Primaries moving up further by

Rs. 5/- when compared to last week.

The overall sale percentage is 96% at an average of Rs. 111.12.

Buying Pattern: Strong export enquiry was forthcoming with the other section of the buyers supporting equally

well.

#### **ORTH DUST**

Demand: Strong.

**Market:** Though the market was strong the prices were rather selling around last levels. The Tertiaries were selling at fully firm to dearer by Rs. 3/- to Rs. 5/-. However the Primary and popular dust grads were surprisingly suffered fair withdrawals.

The overall sale percentage is 93% at an average of Rs. 100.18.

**Buying Pattern:** Yet again Export was lending fairly good support with very select or subdued internal buying.

#### **COIMBATORE**

No Sale.

Source: Paramount Tea Marketing (SI) Private Limited

02<sup>nd</sup> November, 2022 -/ra.

#### **To All Producer Clients**



#### **MOISTURE MEASUREMENTS IN TEA**

It has been decided by the Colombo Tea Traders' Association that all Producers are required to use **Moisture meters** to gauge the moisture levels of your teas, and the deadline has been set for 31st **December, 2022**.

This decision was arrived at by the CTTA committee following a meeting held recently for readings of the moisture level to be indicated in the respective Invoice Forms. The Committee has decided to withhold such teas from cataloguing that do not conform to these regulations, with effect from January 01, 2023.

All producers are therefore kindly requested to make a note of this directive and give your fullest cooperation to address this issue in maintaining the quality of "Ceylon Tea".

#### සියළුම තේ නිෂ්පාදකවරුන් හට

#### <u>තේ වල තෙතමනය මැනීම</u>

කොළඹ තේ වෙළඳුන්ගේ සංගමය මගින් 2021 වසරේ මැයි මස 25 වන දින නිකුත් කරනු ලැබූ චකු ලේඛන අංක 13 හා ජූනි මස 25 වන දින නිකුත් කරනු ලැබූ චකු ලේඛණ අංක 15 ට අනුකූලව ඉහත මාතෟකාව සම්බන්ධවයි.

සියළුම තේ නිෂ්පාදකයින් විසින් තේ වල තෙත් මට්ටම මැනීම සදහා තෙත් මාපකයක් (Moisture Meter) භාවිතා කලයුතු බවට කොළඹ තේ වෙළඳුන්ගේ සංගමය මගින් තීරණය කර ඇති අතර එය දෙසැම්බර් මස 31 වන දිනෙන් පසුව කියාත්මක කරනු ලබයි.

මේ අනුව **2023 ජනවාරි මස 01** දින සිට <u>තෙතමනය සදහන් නොකර</u> එවනු ලබන තේ තොගයන් **නාමාවලී** ගත නොකිරීමට මෙම කමිටුව විසින් තීරණය කර ඇත.

තේ වල පුමිතිය පවත්වා ගැනීම සඳහා සියළුම පාර්ශවකරුවන්ගේ සහයෝගය ලබා දෙන ලෙස මෙම සංගමය විසින් ඉල්ලා සිටින්නෙමු.

**November 1, 2022** 

### **INTERNATIONAL TEA NEWS**

# \* Sri Lanka successfully participates at the 18th International Seminar and Exhibition – "The World of Tea" in Tehran

Sat, Oct 29, 2022, 08:10 pm SL Time, Colombo Page News Desk, Sri Lanka.



Oct 29, Colombo: The Sri Lanka Embassy in Iran in collaboration with Sri Lanka Tea Board participated in the 18th International Seminar and Exhibition "The World of Tea" at the Parsian Esteghlal Hotel premises in Tehran from 24-26 October 2022.

More than 50 tea export and producing companies mainly from Sri Lanka, Iran, India and Kenya showcased their tea products and thousands of tea buyers visited the event.

The World of Tea Seminar and Exhibition, which is annually held in Tehran, is a major tea trade fair in Iran and the West Asia Region. It is generally considered as the productive platform for foreign exporters to establish direct connections with importers, retailers, distributors and other business partners. The Ceylon tea stall was one of the most popular booths among visitors.

After the lighting of the traditional oil lamp, the Ceylon tea stall was officially opened by the Ambassador of Sri Lanka G.M.V. Wishwanath Aponsu, Deputy President of International Affairs of the Iran Chamber of Commerce, Industries, Mines & Agriculture Dr. Alireza Yavari, Managing Director of M/s Samley Tea Kavith Balage, Director of M/s Pankeh Tea Sara Shariati Saravi and other business representatives. A range of Ceylon tea varieties were on display and discussions on new ways to retain the Ceylon tea market and promote Ceylon tea in Iran took place.

During the inaugural ceremony, Head of Iran Tea Association Hamidreza Movassaghi welcomed all participants at the 18th Tea Seminar & Exhibition and emphasized the need for collective engagement to uplift the tea market and tea industry in the Islamic Republic of Iran.

Further, he underlined that all tea exporters and importers who work with the Iran tea market should convene regular meetings to discuss the progress, obstacles and way forward of the market. Director General of the Ministry of Agriculture Dr. Changiz Jahangiri also made his remarks.

While thanking the Head of Tea Association Movassaghi for the invitation extended to Sri Lanka to attend the event, Ambassador Wishwanath Aponsu expressed that Sri Lanka's prime objective is to supply healthy tea of the finest quality to the Islamic Republic of Iran.

Highlighting the present economic situation in Sri Lanka, the Ambassador Aponsu requested all teatrading partners of Iran to import more Ceylon tea from Sri Lanka.

The Ambassador met several prominent business personnel and facilitated many business opportunities for the Sri Lankan tea exporters who were part of the Exhibition.



At the discussion with the Ambassador of Kenya, Joshua I. Gatimu, Chairman Joho Mithamo Wasasuna and senior officials of Kenya Tea Board, joint partnership with regards to existing issues, including tea quality and tea promotions in Iran, were discussed, enabling all tea producing countries to secure their market.

The visitors to the Sri Lankan tea stall, were treated to the seven Ceylon tea flavors of Nuwara Eliya, Uda Pussellawa, Dimbula, Uva, Kandy, Ruhuna and Sabaragamuwa along with several Sri Lankan delicacies. Complimentary Ceylon tea packs were presented to all those who visited the Sri Lankan tea booth.



#### **KENYA NEWS AGENCY**

Information for Development

Agriculture > MP rejects introduction of tea plucking machines

## MP Rejects Introduction Of Tea Plucking Machines



KNA2 October 31, 2022 Agriculture, Bomet, Counties, Editor's Pick0

Konoin Constituency Member of Parliament Brighton Yegon has decried the decision by multinational tea companies in Bomet and Kericho counties to introduce plucking machines in their tea plantations.

Yegon said the companies have dismissed over 20 000 workers over petty reasons like unfounded disciplinary actions or in the guise of redundancy saying he viewed the move a step made to allow the mechanization.

However he said though he cannot totally deny that the world is going towards the mechanization direction; there should be a consideration of balancing it with the plight of workers who depend on such firms to earn a living.

He said the only benefit the two counties had from the companies was the employment of the thousands of locals who do not have alternative sources of earning wages amid the biting high cost of living.

"These companies neither consulted the workers nor involved the local leaders in public participation in their move to mechanize and yet the rates they pay to the county governments is only Sh. 250 per acre," said Yegon. "We view this move as injustice and neo-colonialism therefore we reject this with the strongest terms possible," he added.

The Legislator said the land the companies occupied belonged to their forefathers and that if they did not benefit from them, the companies should move out and allow the locals to grow alternative crops.

He said the companies exported raw tea to their foreign countries for processing saying that move denied money circulation in Kenya and that can be viewed as exploitation.