



Commodity House

# TEA MARKET REPORT

SALE NO: 23 of June 13 & 15, 2022

## **LANKA COMMODITY BROKERS LTD**

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## COMMENTS

As plantations grapple with herculean challenges in carrying out tea manufacture amidst an acute shortage of fuel and firewood, the focus on maintaining quality of the end product cannot be overemphasized as neater leaf and acceptable liquor merit will be a *sine quo non* to attracting healthy prices. Rains continue to be experienced in the Western Region whilst the Department of Meteorology expects some rainfall in the Uva as well during the coming days. The crop intakes from all regions have recorded a decline.

This week's tea auction (Sale # 23) was conducted on June 13&15, 2022 (Mon/Wed/), with a weight of 6.1mkg which was an improvement of 0.5mkg over the previous auction. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.5mkg, whilst the Main Sale High & Medium segment had a weight of 0.88mkg. The Ex Estate category had 0.873mkg.

The market for Ex Estate teas commenced on a hesitant note and improved as the sale progressed. Selected Western High BOP's were dearer following quality, whilst others declined Rs. 50/- to 100/- per kg. Below best and plainer Western BOP's were firm to dearer, while the limited selection of Nuwara Eliya's sold well. Uva / Uda Pussellawa BOP's were fully firm to dearer. Western BOPF's in the "best" category were dearer following special interest, while others eased Rs. 20/- 50/- per kg. Below-best BOPF's were firm to selectively dearer in respect of teas with maintained leaf appearance. Nuwara Eliya BOPF's were generally firm while Uva / Uda Pussellawa BOPF's which commenced irregular firmed up as the sale progressed and closed Rs. 20/- 40/- dearer. CTC Teas – High grown PF1's were Rs. 20/- dearer whilst Mediums with neater leaf appreciated Rs. 20/- to 30/- although others were mostly firm. Low Grown select PF1's were Rs. 50/- to 100/- dearer. High Grown BP1's were firm while Mediums were difficult of sale. Low Grown BP1's were irregular. There was good demand from Japan, Germany and other European markets for the better liquoring teas with sustained interest from China, Taiwan and Hong Kong. Continued Russian interest was "*grist for the mill*" to maintain robust and healthy prices for teas with neater leaf and acceptable liquors.

There was good demand for Leafy Teas whilst Semi Leafy teas and Tippy Small Leaf grades met with fair demand. Select best OP1's were barely steady, but, a range of improved below-best teas ruled fully firm with poorer sorts maintaining last levels. A range of well-made OP's/OPA's were fully firm whilst teas where quality was not maintained were irregular and easier. BOP1's were generally firm. Best and below-best Pek/Pek1's were firm to selectively dearer. Stylish FBOP's advanced substantially whilst others were dearer to a lesser extent. Neater FBOPF1's together with below-best sorts were dearer while secondary teas were firm. There was sustained interest from Middle Eastern buyers whilst the CIS shippers were also active for leafy teas. Demand from Russia was selective. Turkey was active for Pekoe grades. Libya continued to pursue the secondary leafy grades. Iraq was active on bottom level teas.

This week's auction comprised of 11,055 lots with a total quantity of 6,114,468 kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty.(Kgs)</u>
Low Grown Leafy	2,063	903,584
Low Grown Semi Leafy	1,488	659,148
Low Grown Tippy	1,847	946,055
High & Medium	1,674	880,973
Off Grade/BOP1A	2,430	1,339,293
Dust	442	448,816
Premium Flowery	360	62,713
Ex-Estate	<u>751</u>	<u>873,886</u>
<b>Total</b>	<b><u>11,055</u></b>	<b><u>6,114,468</u></b>

### *In Lighter Vein*

#### *The Carpenter's Solution*

A woman's closet door was making a terrible sound whenever a bus was crossing the street outside. So she called a carpenter to check it out.

The carpenter comes to see what the problem is but sees nothing.

Right then a bus was crossing the street and a loud creaking sound was heard coming from the closet. He couldn't believe it. "Hmmm..." said the carpenter to the wife. "How unusual.

Perhaps if I sit inside before the next bus comes I can see what's making such a noise inside." The wife thought it was a good idea, if sorry for his time.

The carpenter went inside the closet and got comfortable, looking at the wood.

A few minutes later the husband arrives home. While the wife is in the bathroom, he goes into the bedroom and opens the closet. To his shock, there's a man sitting inside! He throws a look to the bathroom, and then slowly turns his face to the carpenter with murder in his eyes.

"What the heck are you doing in MY HOUSE, in MY CLOSET?" he growled ominously. "Ah, well..." the carpenter swallowed nervously. "Would you believe me if I told you I'm waiting for the bus?"

## **LOW GROWN TEAS**

### **LEAFY/SEMI LEAFY**

**BOP1** : Best on offer maintained last levels. Others were fully firm to dearer.

**OP1** : Select best maintained last levels, others were irregularly lower by Rs.20-50/-

**OP** : Best on offer gained Rs.40-60/-; others maintained last levels. Bottom end teas declined Rs.60-80/-.

**OPA** : Select best types sold firm on last; others were declined by Rs.60-100/-.

**PEK/PEK1** : Well made PEKOE/PEKOE1s' sold firm to dearer; others irregularly dearer by Rs.20-50/-.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	<b>2600-4200</b>	2600-4200	<b>1300-2600</b>	1400-2600	<b>900-1300</b>	800-1400
<b>OP1</b>	<b>2000-4350</b>	2500-4400	<b>1600-2000</b>	1700-2500	<b>900-1600</b>	800-1700
<b>OP</b>	<b>1800-3650</b>	1700-2300	<b>1100-1800</b>	1100-1700	<b>700-1100</b>	700-1100
<b>OPA</b>	<b>1700-2550</b>	1400-2200	<b>1100-1700</b>	1200-1400	<b>650-1100</b>	700-1200
<b>PEK/PEK1</b>	<b>1600-2750</b>	1700-2400	<b>1300-1600</b>	1400-1700	<b>900-1300</b>	800-1400

### **TIPPY/SMALL LEAF**

**BOP/BOPSP** : Well-made BOP's together with cleaner Below Best appreciated. Balance were firm on last.

**BOPF/BOPFS**: Select Best and Best BOPF appreciated. Balance were firm on last.

**FBOP/FBOP1** : Select Best and Best FBOP's appreciated substantially, whilst Below Best and cleaner teas at the bottom too were dearer to a lesser extent. Balance were firm on last. FBOPO1's in general were dearer.

**FBOPF/FBOPF1**: Very Tippy teas met with improved demand and was substantially dearer. Best followed a similar trend. Below Best and cleaner teas at the bottom too appreciated to a lesser extent. Balance were firm. Well-made FBOPF1's together with cleaner Below Best appreciated. Balance sold around last levels.

**FBOPFSP/EXSP** : Very tippy teas continued to attract good demand whilst Below Best too appreciated.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	<b>2000-2450</b>	2000-2500	<b>1400-2000</b>	1400-2000	<b>900-1400</b>	900-1400
<b>BOPF /BOPFSP</b>	<b>1800-2500</b>	1600-2200	<b>1400-1800</b>	1300-1600	<b>900-1300</b>	900-1300
<b>FBOP/FBOP1</b>	<b>2800-3500</b>	2500-3100	<b>1500-2800</b>	1500-2500	<b>1000-1500</b>	900-1500
<b>FBOPF/FBOPF1</b>	<b>2500-4000</b>	2500-2800	<b>1800-2500</b>	1500-2500	<b>1100-1800</b>	1000-1500
<b>FBOPFSP/EXSP</b>	<b>5000-8700</b>	5000-28100	<b>2500-5000</b>	2600-5000	<b>2000-2500</b>	2000-2500

## **MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

- FBOP** - Best well made FBOPs' were firm to last levels; below best and the poorer types were firm and tended irregular towards the close.
- FBOPF/FBOPF1** – Neat well-made FBOPF and FBOPF1 types were fully firm to dearer; teas at the below best and the poorer sorts were irregular towards the close.
- PEK/PEK1** - Except for a few select well made PEKOE and PEKOE1 types; balance were firm and tended irregular towards the close.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>FBOP</b>	<b>1400-2700</b>	1350-2750	<b>1200 - 1400</b>	1200 - 1300	<b>950-1200</b>	1000-1200
<b>FBOPF/FBOPF1</b>	<b>1350-2250</b>	1380-2350	<b>1150 - 1350</b>	1200 - 1380	<b>950-1150</b>	1000-1200
<b>PEK/PEK1</b>	<b>1200-2150</b>	1200-1750	<b>1000 - 1200</b>	1100 - 1200	<b>800-1000</b>	850-1100

## **HIGH GROWNS TEAS**

**BOP:** Best Western's - Few select invoices were firm and dearer following quality/special inquiry whilst the others declined by Rs. 50-100/- per kg. Teas in the Below Best and Plainer categories were firm and marginally dearer. Nuwara Eliya's continued to sell well. Uva/Uda Pussellawa's were firm and marginally dearer.

**BOPF:** Best Western's - Few select invoices were firm and dearer following quality/special inquiry whilst the others declined by Rs.20-40/- per kg. Teas in the Below Best category were firm and selectively dearer whilst at the lower end prices strengthened by Rs.20-40/- per kg particularly towards the close. Nuwara Eliya's were generally firm. Uva/Uda Pussellawa's were Rs.20-30/- per kg dearer.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>Best Westerns</b>	<b>1200 - 1380</b>	1400 - 1550	<b>1100 - 1320</b>	1100 - 1340
<b>Below Best Westerns</b>	<b>1100 - 1180</b>	1050 - 1380	<b>950 - 1080</b>	900 - 1140
<b>Plainer Westerns</b>	<b>960 - 1080</b>	840 - 1040	<b>870 - 940</b>	810 - 890
<b>Nuwara Eliyas</b>	<b>2100</b>	1850	<b>1000</b>	N/A
<b>Brighter UdaPussellawas</b>	<b>1100 - 1440</b>	1060 - 1360	<b>900 - 1000</b>	800 - 900
<b>Other Uda Pussellawas</b>	<b>870</b>	880 - 940	<b>800-890</b>	N/A
<b>Best Uva's</b>	<b>1220 - 1480</b>	1240 - 1550	<b>900 - 1060</b>	880 - 1060
<b>Other Uva's</b>	<b>1060</b>	1040 - 1160	<b>850</b>	830- 850

## **MEDIUM GROWN TEAS**

**BOP** : Continued to sell well though prices tend to fluctuate following quality.

**BOPF** : Better sorts were firm to marginally easier; whilst the others gained by Rs.20-30/- per kg.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>Best Westerns</b>	<b>980 - 2150</b>	860 - 2150	<b>740 - 960</b>	700 - 900

## **CTC TEAS**

### **HIGH GROWN:**

**BP1** – Firm and dearer for the limited availability.

**PF1** - Firm and Rs.20/- per kg dearer

### **MEDIUM GROWN:**

**BP1** – Difficult of sale.

**PF1** – Select Best invoices were Rs. 20-40/- per kg dearer whilst the others were mostly firm.

### **LOW GROWN:**

**BP1** - Irregular.

**PF1** - Rs.50-100/- per kg dearer.

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>High</b>	<b>510 - 900</b>	550 - 880	<b>740 - 980</b>	690 - 960
<b>Medium</b>	<b>520 - 900</b>	570 - 590	<b>700 - 980</b>	700 - 900
<b>Low</b>	<b>920 - 1160</b>	490 - 1200	<b>730 - 2100</b>	720 - 1950

## **OFF GRADES**

**FGS/FGS1:**

Select best Liquoring FNGS/FNGS1s' appreciated Rs.25-50/- per kg whilst poorer sorts too followed a similar trend. Clean Low Grown FNGS1's appreciated Rs.50-75/- per kg and others were a little irregular.

**BM:**

Well-made BM's appreciated Rs.100-200/-. Best types held firm. Lower end teas however appreciated Rs.20/- per kg.

**BOPIA :**

Select best BOP1A's advanced by Rs.30-50/- and Best and Below Best teas were fully firm to dearer.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	<u>This Week</u>	570-860	<b>600 - 700</b>	600-730	<b>600 - 720</b>	600-750
Good Fannings (CTC)	<b>570 - 920</b>	520-610	<b>520 - 630</b>	550-620	<b>520 - 630</b>	550-620
Other Fannings (Orthodox)	<b>520 - 620</b>	400-520	<b>450 - 550</b>	400-520	<b>450 - 550</b>	400-520
Other Fannings (CTC)	<b>480 - 550</b>	N/A	<b>N/A</b>	N/A	<b>N/A</b>	N/A
Good BM's	N/A	640 -720	<b>640 -820</b>	640-710	<b>720 - 1100</b>	720-800
Other BM's	<b>640 - 800</b>	520 -600	<b>520 - 630</b>	520-610	<b>480 - 570</b>	450-570
Best BOP1As	<b>520 - 620</b>	800 - 850	<b>875 - 900</b>	875 - 900	<b>1200-1480</b>	1200-1350
Other BOP1As	<b>800 - 860</b>	620 - 650	<b>630 - 680</b>	620 - 640	<b>600-670</b>	590-650

**DUST****DUST/DUST1:**

Liquoring High Grown D1's were fully firm on last levels, others also following a similar trend. Low Grown Clean Dust/Dust1's advanced by Rs.50-100/- per kg and at times more whilst below best teas were fully firm to dearer.

**PD:**

PD's from High & Medium elevations held at last levels however, Low Grown PD's appreciated by Rs.50-100/- per kg.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	<b>950-1440</b>	900-1480	<b>800-920</b>	800-950	<b>950-1400</b>	900-1440
Good Primary PD (CTC)	<b>800-940</b>	800-960	<b>800-940</b>	800-940	<b>900-2350</b>	880-1900
Secondary Dust	<b>580-670</b>	580-640	<b>600-700</b>	600-670	<b>650-800</b>	600-770

**WESTERN MEDIUM**

\*Dartry Valley BOP ++ 2150/-  
\*Hatale BOPSP 2000/-

**UVA MEDIUM**

Shawlands BOP 1460/-  
Halpewatte Uva BOPSP +++ 2050/-

**LOW GROWN LEAFY GRADES**

Pothotuwa BOP1 4200/-  
\*Sithaka BOP1 4150/-



\* Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

**COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES**

SALE NO.21 OF 31<sup>ST</sup> MAY, 2022

	2022			2021	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	953.99	953.61	892.56	524.08	569.73
Western High Grown	960.16	966.44	891.46	560.88	617.72
High Grown	957.91	961.74	891.80	549.57	604.23
Uva Medium	1106.36	1106.51	952.60	533.94	582.61
Western Medium	935.21	932.61	819.52	518.09	564.66
Medium Grown	990.27	988.11	859.88	522.82	569.91
Low Grown (Orthodox)	1393.26	1393.26	1120.10	633.44	670.99
Combined L.G. (Orthodox + CTC)	1369.89	1354.65	1091.96	626.16	661.77
<b>Total</b>	<b>1182.72</b>	<b>1175.10</b>	<b>1008.66</b>	<b>589.38</b>	<b>634.18</b>

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Private Sale Figures (06.06.2022 – 11.06.2022) - 69,672.50 Kgs

Cumulative - 2,016,130.68 Kgs

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## DETAILS OF TEAS AWAITING SALE

	<u>Sale of 21<sup>st</sup>/22<sup>nd</sup> June'22</u>		<u>Sale of 28<sup>th</sup> /29<sup>th</sup> June'22</u>	
	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,120	924,073	2,104	892,240
Low Grown Semi Leafy	1,345	576,642	1,223	511,118
Low Grown Tippy	1,854	917,069	1,757	857,982
High & Medium	1,567	800,273	1,493	746,963
Off Grade/BOP1A	2,475	1,397,959	2,353	1,310,098
Dust	500	507,136	409	398,222
Premium Flowery	389	68,495	424	70,287
Ex-Estate	<u>703</u>	<u>801,264</u>	<u>595</u>	<u>672,921</u>
<b>Total</b>	<b><u>10,953</u></b>	<b><u>5,992,911</u></b>	<b><u>10,358</u></b>	<b><u>5,459,831</u></b>



## **FUTURE CATALOGUES CLOSURE**

### **Sale No. 26 of 05<sup>th</sup>/06<sup>th</sup> July, 2022**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 16<sup>th</sup> June, 2022 at 04.30 p.m.

### **Sale No.27 of 11<sup>th</sup>/12<sup>th</sup> July, 2022**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 23<sup>rd</sup> June, 2022 at 04.30 p.m.

### **Sale No.28 of 16<sup>th</sup>/20<sup>th</sup> July, 2022**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 30<sup>th</sup> June, 2022 at 04.30 p.m.

## **BROKER'S SELLING ORDER**

### **SALE NO. 24**

#### **Auction of 21<sup>st</sup> & 22<sup>nd</sup> June, 2022**

#### **Leafy/Tippy/BOP1A/Premium Flowery**

1. Lanka Commodity Brokers Ltd
2. Ceylon Tea Brokers PLC
3. Asia Siyaka Commodities PLC
4. Bartleet Produce Marketing (Pvt) Ltd
5. Eastern Brokers PLC
6. Mercantile Produce Brokers (Pvt) Ltd
7. Forbes & Walker Tea Brokers (Pvt) Ltd
8. John Keells PLC

#### **High & Medium/Off Grades/Dust**

1. Ceylon Tea Brokers PLC
2. Bartleet Produce Marketing (Pvt) Ltd
3. Asia Siyaka Commodities PLC
4. Lanka Commodity Brokers Ltd
5. Mercantile Produce Brokers (Pvt) Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Eastern Brokers PLC
8. John Keells PLC

#### **Ex-Estate**

1. Eastern Brokers PLC
2. Mercantile Produce Brokers (Pvt) Ltd
3. Forbes & Walker Tea Brokers (Pvt) Ltd
4. Asia Siyaka Commodities PLC
5. Lanka Commodity Brokers Ltd
6. Ceylon Tea Brokers PLC
7. Bartleet Produce Marketing (Pvt) Ltd
8. John Keells PLC

## Crop & Weather

**For the period of 06<sup>th</sup> June to 12<sup>th</sup> June, 2022**

**Western/Nuwara Eliya Regions:** Gloomy weather conditions were reported in the Western High Region, whilst the Western Medium Region reported clear mornings and isolated evening showers throughout the week. The Nuwara Eliya Regions reported bright weather conditions. The Department of Meteorology expects heavy showers in both regions in the week ahead.

**Uva/Udapussellawa Region:** Sunny weather was reported in both regions throughout the week. According to the Department of Meteorology, isolated evening showers are expected in the Uva Region in the week ahead.

**Low Grown:** The Low Grown Region reported bright weather throughout the week. Heavy showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead according to the Department of Meteorology.

**Crop Intake:** All regions reported a decline in the crop intake.

### WORLD CROP STATISTICS (MKGS)

Country	Month	2021	2022	Difference +/-	To-date 2021	To-date 2022	Difference +/-
<b>SRI LANKA</b>	<b>April</b>	<b>30.03</b>	<b>22.90</b>	<b>-7.13</b>	<b>104.55</b>	<b>86.23</b>	<b>-18.32</b>
<b>BANGLADESH</b>	<b>Mar</b>	1.68	1.59	-0.09	1.99	2.13	0.14
<b>KENYA</b>	<b>Feb.</b>	43.39	40.82	-2.57	92.28	89.50	-2.8
<b>NORTH INDIA</b>	<b>Mar</b>	46.87	51.8	4.90	49.05	53.58	4.53
<b>SOUTH INDIA</b>	<b>Mar</b>	46.87	51.77	4.90	50.79	46.71	-4.08
<b>MALAWI</b>	<b>Feb.</b>	7.20	7.00	-0.20	14.20	11.80	-2.4

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
<b>TANZANIA</b>	<b>Dec.</b>	2.37	2.16	-0.21	33.65	28.46	-5.2
<b>UGANDA</b>	<b>Dec.</b>	6.11	5.90	-0.2	70.33	66.39	-3.94

*“Africa Tea Brokers Bulletin of Statistics”*

**- OTHER MARKETS -**

**BANGLADESH AUCTION****SALE NO.07 OF MONDAY 13<sup>TH</sup> JUNE, 2022**

**CTC LEAF:** 42,860 packages of Current Season teas on offer met with a good demand.

**BROKENS:** Well made Brokens met with a good demand and were generally firm. Other Brokens particularly bright varieties elicited good demand from the market and were about steady. There were, however, a few withdrawals. Plain types met with some interest but again eased. There were several withdrawals. BLF teas met with fair demand but were generally steady but few lines tended dearer.

**FANNINGS:** Brightest Fannings on offer met with a strong demand and were dearer following competition. Good Mediums met with a good demand and were about firm. All others met with a fair demand but were slightly easier with a few withdrawals particularly the plainer varieties. BLF teas met with fair demand but were generally steady but few lines tended dearer.

**CTC DUST:** 9,783 packages of Current Season teas on offer met with a fairly good demand. Good liquoring RDs/Ds were a good market and sold at around last levels. However, CDs were an easier market and witnessed several withdrawals. Their medium Dusts sold well in line with quality. Plain and BLF Dusts met with fair demand at easier rates. Here again, CDs were difficult of sale and saw fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers

**COMMENTS:** There was more improved liquoring teas on offer which attracted stronger interest from the buyers. Blenders operated very strongly on the best teas on offer where prices advanced sometimes by a fair margin. Loose tea buyers were also similarly strong. As a result, rates were slightly higher than last sale. CDs were an easier market.

Our catalogue (Sale 07): Avg: Tk 217.47, Sold 77.5% & (Sale 06) Avg: Tk 216.25, sold 90.9

**Quotations – This Week – (In Taka)**

<b>Brokens</b>	<b>This Week</b>	<b>Last Week</b>	<b>Fannings</b>	<b>This Week</b>	<b>Last Week</b>	<b>Dust</b>	<b>This Week</b>	<b>Last Week</b>
<b>Large</b>	NQTA	NQTA	<b>Best</b>	215-225	210-220	<b>PD</b>	182-281	182-250
<b>Medium</b>	197-207	195-205	<b>Good</b>	205-210	202-207	<b>RD</b>	166-370	130-406
<b>Small</b>	198-208	193-203	<b>Medium</b>	192-197	190-195	<b>D</b>	172-366	185-355
<b>Plain</b>	180-185	180-185	<b>Plain</b>	180-185	180-185	<b>CD</b>	194-421	202-421
<b>BLF</b>	130-145	128-142	<b>BLF</b>	120-145	128-142	<b>BLF</b>	166-194	130-204

*COURTESY: NATIONAL BROKERS LTD*

## **SALE NO 23 – 06<sup>TH</sup>, 07<sup>TH</sup> & 08<sup>TH</sup> JUNE, 2022**

There was fairly good demand for the 218,258 packages (14,315,646.00 kilos) in the market with 29.52% neglected.

**MARKETS** Bazaar lent more support while Pakistan Packers maintained useful activity with Egyptian Packers active but at lower levels. There was more enquiry from Sudan and Afghanistan while Yemen, other Middle Eastern countries, UK, Kazakhstan and other CIS nations showed reduced interest. Iran were quiet with Russia absent. Local Packers' interest was based on price. Somalia maintained support at the lower end of the market.

### **LEAF GRADES (M2) –**

**BP1:** Were irregular and varied between steady to USC31 dearer to easier by up to USC30 with several teas remaining unsold.

**BRIGHTER** – Ranged between firm to USC4 dearer to easier by up to USC7 and many lines remained without bids.

**MEDIUMS** – KTDA mediums were fully firm while plantation mediums were dearer by up to USC13, but a few invoices lost up to USC6.

**LOWER MEDIUMS** – Met improved but irregular enquiry at firm to USC33 above previous levels and only a few lines lost up to USC6.

**PLAINER** – Were irregular ranging between steady to USC10 dearer to easier by up to USC14.

### **PF1:**

**BEST** – Saw irregular interest and varied between firm to USC4 dearer to easier by up to USC5.

**BRIGHTER** – Were steady at last levels.

**MEDIUMS** – KTDA mediums were fully firm at previous rates while plantation mediums were irregular ranging between steady to USC8 dearer to easier by up to USC6.

**LOWER MEDIUMS** – Met useful interest and mostly appreciated by up to USC20 but some lines were discounted by up to USC14.

**PLAINER** – Advanced by up to USC22 but a few teas shed up to USC14.

### **DUST GRADES (M1) PDUST:**

**BEST** – Varied between steady to USC6 dearer to easier by a similar margin.

**BRIGHTER** – Saw irregular interest ranging between firm to USC10 dearer to USC8 below previous levels.

**MEDIUMS** – KTDA mediums were steady to USC4 easier but a few selected invoices advanced by up to USC7 while plantation mediums met reduced competition and shed up to USC17.

**LOWER MEDIUM** – Irregular varying between firm to USC6 dearer to easier by up to USC14.

**PLAINER** – Steady to USC7 dearer with some improved lines appreciating by up to USC17 but a few invoices lost up to USC15.

### **DUST1:**

**BEST** – Met Irregular enquiry and ranged between firm to USC8 dearer to easier by up to USC5.

**BRIGHTER** – Were steady to USC8 above last rates.

**MEDIUMS** – KTDA mediums were fully firm to USC8 dearer but some lines lost up to USC4 while plantation mediums saw irregular activity varying between steady to USC4 dearer to easier by USC11.

**LOWER MEDIUM** – Ranged between firm to USC13 dearer to easier by up to USC17.

**PLAINER** – Good but irregular interest varying between steady to USC10 dearer but a few invoices lost up to USC16.

**SECONDARY GRADES (S1)** - In the Secondary Catalogues, BPs gained with PFs advancing. Clean well sorted coloury Fannings were steady with DUSTs easier. Other Fannings were irregular but on a balance dearer with similar DUSTs gaining. BMFs were well absorbed.

**11<sup>th</sup> JUNE, 2022**

**KOCHI**

**CTC LEAF**

**Demand:** Fair demand. All grades sold at easier last levels by Rs.1/- to 2/- with some withdrawals.

**ORTHODOX LEAF:**

**Demand:** Good demand.

**Market:** High grown, sold at fully firm to occasionally dearer levels. Medium whole leaf grades have been appreciated by Rs3/- to 5/-.

**Buying Pattern:** Middle East and CIS buyers operated.

**DUST**

**Demand:** Fair demand.

**Market:** Market opened on an irregular & easier note. Prices eased by Rs.2/- to 3/- for popular and good liquoring varieties.

**Buying Pattern:** Major Blenders were active & internal buyers operated cautiously.

**COONOR**

**CTC LEAF**

**Demand:** Fair.

**Market:** Market had witnessed an easier trend with prices dropping by Rs.2/- to Rs.3/- and more up to Rs.6/- across all types and grades. The sale has also witnessed fair withdrawals towards the later part of the sale due to sluggish demand.

**The Overall sale percentage is 68% at an average of Rs.77.87.**

**Buying Pattern:** Fair participation from the Major Blenders with section operation from the other Regional Packeteers and Internal buyers. Export has been lending select support.

**ORTH LEAF**

**Demand:** Fair.

**Market:** Market was tending easier by Rs.3/- to Rs.7/- and more sometimes following quality. However some select secondary brokenes have traded at around last levels. Yet again the sale had witnessed fair withdrawals across all grades.

**The overall sale percentage is 68% at an average of Rs.125.71.**

**Buying Pattern:** Select participation from both Internal as well as Export buyers.

**CTC DUST**

**Demand:** Only fair.

**Market:** Market witnessed a sluggish demand resulting in fair withdrawals and drop in price by Rs. 2/- to Rs. 5/- and up to Rs. 8/- across all types and grades. The out lot percentage was noticed more the Bolder dusts.

**The overall sale percentage is 96% at an average of Rs.105.59.**

**Buying Pattern:** Fair Internal participation with the Major blenders and Exporters lending some support.

### **ORTH DUST**

**Demand:** Strong.

**Market:** Unlike the other categories the Orthodox dust market witnessed the market on a fully firm to dearer trend. The Primary high-grown dusts were trading at fully firm to dearer levels by Rs. 5/- to Rs. 10/-. The Secondaries and Tertiaries were also seen appreciation in prices considerably.

**Buying Pattern:** Fairly good Internal participation with Unlike the other categories the Orthodox dust market witnessed the market on a fully firm to dearer trend. The Primary high-grown dusts were trading at fully firm to dearer levels by Rs. 5/- to Rs. 10/-. The Secondaries and Tertiaries were also seen appreciation in prices considerably.

## **COIMBATORE**

### **CTC LEAF**

**Demand:** Fair general demand.

**Market:** Better medium/popular teas were lower by Rs.2/- to 3/- with heavy withdrawals. Medium and plainer teas were lower by Rs.2/- to Rs.5/- sometimes more on BOPF with some withdrawals.

**Buying Pattern:** Blenders, packeteers and Internal active. Exporters selective.

### **ORTH LEAF:**

**Demand:** Good General demand.

**Market :** Whole leaf were steady. Well made brokens suffered heavy withdrawals. Secondary brokens were dearer by Rs.5/- with few withdrawals. BOPF/FNGS were dearer by Rs.3/- sometimes more.

**Buying Pattern:** Exporters were active.

### **CTC DUST**

**Demand:** Fair demand.

**Market:** Better mediums and popular sorts were barely steady to lower by Rs.2/- to 3/- sometimes more with some withdrawals. Medium teas were lower by Rs.3/- to Rs.4/- with heavy withdrawals. Plainer teas were lower by Rs.2/- with few withdrawals.

**Buying Pattern:** Internal active. Others selective.

### **ORTH DUST**

**Demand:** Good demand.

**Market :** Fully firm to dearer.

**Buying Pattern:** Exporters were active.

*Source: Paramount Tea Marketing (SI) Private Limited*

**15<sup>th</sup> June, 2022.**

**-/ra.**

## P.M. David Silva & Sons celebrates the Queen's Platinum Jubilee as an exclusive supplier to the Royals

June, 8, 2022



The month of June this year marks the joyous platinum jubilee celebrations of the Queen of England's 70-year reign. As a Commonwealth country, Sri Lanka has close ties with Britain. PMD Tea is an enterprise that has close ties to the royal household. The Royal Farms (Windsor Farm Shop) Platinum Jubilee tea will be harvested from the very tea bushes that H.R.H The Duke of Edinburgh planted back in 1954 when he, along with the Queen, visited the Pedro Estate in Nuwara Eliya. The estate, which is managed by Kelani Valley Plantations PLC, is known by tea connoisseurs for making some of the world's most sought after seasonal teas. Today, PMD Tea is the exclusive supplier to the Royal Farms Windsor Farm shop and is participating in the Queen's Platinum Jubilee with great enthusiasm. The one-off harvest will be limited for 300 tea caddies and will be on sale at the Windsor Farm Shop. The very tea bushes that H.R.H Duke of Edinburgh planted is where Royal Farms Windsor Farm Shop's Platinum Jubilee tea is harvested from. PMD Tea is served at leading hotels and luxury resorts and is best known for its Golden Tip Teas served opposite Buckingham Palace in London.

Dananjaya Silva - Managing Director of PMD Tea comments, "PMD Tea is proud to be associated with the House of Windsor and to participate in the Queen's upcoming platinum Jubilee celebrations. As the exclusive proud supplier to the Royal Farms Windsor Farm shop, PMD Tea has furthered the legacy of Pure Ceylon Tea and excelled in producing the best of the best teas from Sri Lanka to the world. We are proud to have Sri Lankan teas chosen for such a high profile event. The tea bushes planted by the Late Duke of Edinburgh are handpicked by descendants of the workers who met the Duke.

The teas that are exported to the UK from Sri Lanka reflect the wealth of local expertise as it is a complete Sri Lankan collaboration from the tea plantations managed by Kelani Valley Plantations PLC to Hixel Studios designers and the final packaging completed in Sri Lanka. The success of PMD Tea demonstrates that Sri Lanka branded teas can dominate on a global platform given the right expertise and prudent management.

Dananjaya Silva adds further, "Sri Lanka's plantation sector urgently needs competent policies in place to leverage this national asset we have to encourage more local entrepreneurs and businesses to make their mark on the global stage. Boosting tea exports on an urgent footing is the answer to the current foreign exchange crisis."

Her Majesty the Queen and H.R.H Duke Edinburgh visited former Ceylon in 1954. It was the first tour to the island by a reigning Monarch. The 10-day tour included the opening of Parliament, visits to ancient cultural sites of Anuradhapura and Polonnaruwa and to the hill station of Nuwara Eliya. The Duke who was not new to the island, having been stationed there during World War 2. As part of the visit to hill country, the Duke opened the current Pedro Tea Factory and helped plant a new field of tea bushes. P. M. David Silva & Sons was established in 1945 during the Plantation Raj in Ceylon's world-famous Maskeliya Valley.



PMD Tea



Dananjaya Silva – Managing Director, PMD Tea



Dananjaya Silva – Managing Director, PMD Tea

Photo Captions: The PMD Tea Logo

Kenya to Export Black Tea to China



KNA1 June 11, 2022 Counties, Editor's Pick, International, Murang'a0

Kenya is seeking to export black tea to China following China's increased interest in the commodity. Ambassador-designate to China, Muthoni Gichohi, speaking during a tour of Nduiti Tea Factory in Murang'a, said that although China is the largest consumer and exporter of green tea, consumption of black tea is also on the rise. Gichohi, who was on a fact finding mission, observed that black tea, although untraditional in China, is gaining popularity and finding a market.

"I will engage private tea manufacturers to set up factories in Kenya, so as to produce tea for export that meets their standards," she said.



She said that she is planning to introduce black tea to China to help strengthen Kenya-China bilateral relations by increasing Kenya's exports to China, which will also improve Kenya's economy.

The envoy noted that China is a very important and strategic partner to Kenya that the two countries have always collaborated on Information Communication and Technology (ICT), to boost a digital economy in Kenya and continue to work together in the development of regional transport on Belt and Road Initiative (BRI), as well as creating a market of Kenyan agricultural products.

Even as Kenya seeks to export avocados and aquatic products, she promised to strive to look for a bigger market for Kenyan tea, coffee and other horticulture

produce.

She was accompanied by Ambassador-designate to Pakistan, Nyambura Kamau. Ms Kamau stated that Pakistan is the greatest importer of Kenyan tea while Kenya is one of the largest importers of Pakistani rice. She noted that this is not enough because there are many other areas that could be exploited for diversification boosting bilateral trade.

Kamau said last year, Pakistan exported goods worth USD 249 million to Kenya with rice accounting for USD 155 million and the rest being pharmaceuticals, textiles and tractors, meanwhile tea accounted for 95 per cent of Kenya's exports to Pakistan which stood at USD 502million in 2021 with the rest being vegetables, leather, chemicals, and fish. Exportation of tea to Pakistan is anticipated to grow by 20 per cent in 2022 due to increased consumption and the exceptional taste and quality of Kenyan tea.

The two ambassador designates vowed to bring an equilibrium to the trade between the two countries, promising to help Kenya in technology transfer, so as to help the country realize industrialization and modernization. The Chairperson of Nduiti Tea Factory Board, Nancy Ndung'u, stated that they have trained the tea farmers on good husbandry.

"The farmers now know how to pick the best quality tea from the farm, so as to help the factory to process good quality tea for export and earn better returns." She said.

Githinji Mwangi, a KTDA Board member, said Murang'a County has so far already produced 38 million kilograms of tea.

She added that KTDA has started promoting sustainable agriculture and that one major product that is coming on is Avocado which has a huge market.

**Why Iran and Taiwan rejected tea consignments from India**



By CNBCTV18.COM | Jun 10, 2022, 05:29 PM IST (Published)

## Mini

Two countries – Iran and Taiwan – have rejected three containers of Indian tea, citing phytosanitary issues and the presence of pesticides beyond permissible limits



At a time when Indian tea makers are trying to ramp up exports amid falling output from crisis-hit Sri Lanka, consignments from the country are being rejected by some countries due to the presence of pesticides and chemicals beyond permissible limits.

Two countries – Iran and Taiwan – have rejected three containers of Indian tea, citing phytosanitary issues and the presence of pesticides beyond permissible limits, Mint reported quoting two sources. “Two containers have come back from Taiwan and one from Iran. The maximum residue level (MRLs) in Taiwan is too low, and exporters are aware of the risk,” an official told the publication.

### Why is tea getting rejected?

The MRL is defined as the maximum concentration of pesticide residue that is expected to occur in or on food and feeding material following the use of pesticides as per Good Agricultural Practice (GAP). A trading standard, MRLs help ensure residue levels do not pose risks to consumers. Till now, the Food Safety and Standards Authority of India (FSSAI) has notified MRL for 34 pesticides.

When tested in an independent laboratory, the MRL in the tea consignments from April to mid-May was found to be higher than the limits set by the FSSAI and was therefore rejected by the traders.

An official told Mint that the container that Iran rejected had phytosanitary (measures for the control of plant diseases) issues. “It was not the fault of the producer, but the exporter is to be blamed,” the official said.

### Reasons behind above-permissible limit pesticides

Indian Tea Exporters Association (ITEA) chairman Anshuman Kanoria told news agency PTI that Indian exporters conform to the FSSAI norms for tea. However, several countries follow variations of the EU standards, which are more stringent than the FSSAI rules.

For chemical quinalphos (pesticide), MRL in India is 0.01 mg per kg, which is one of the strictest standards in the world, a former official of the Tea Board of India told Mint. The standard is 0.1 for Japan and 0.7 for the European Union.

According to exporters, many countries find it tough to export tea to Taiwan because of their strict MRL requirements. Even shipments from Vietnam and China get rejected as they fail to comply with Taiwanese norms.

An exporter said the rejected container from Taiwan came from one of India's largest tea exporters based out of Kolkata. The company had shipped 600 containers, of which only two got rejected.

Another exporter said China also rejected India's CTC tea due to the presence of chromium content. Traces of chromium are found in Indian tea because of the use of stainless steel machinery.

### **How does India make sure tea products are not hit by these issues?**

To ensure that the quality of tea is not compromised, the Tea Board visits and inspects various manufacturing units and warehouses at regular intervals. They also collect tea samples to check the quality of tea.

The board does not allow sub-standard tea to be marketed. It also takes strict action against tea makers, including suspension or cancellation of registrations. It can also control orders depending on the extent of the violation.

### **Indian tea exports in the last two years**

During the last financial year, India exported 200.79 million kg of tea, slightly lower than 203.79 million kg in the previous financial year, PTI reported quoting Tea Board data.

However, the value of exports during the last financial year was higher at Rs 5,415.78 crore compared with Rs 5,311.53 crore in the previous fiscal.

The shortage of shipping containers and high ocean freight were reasons behind the marginal fall in exports, sources in the tea industry told the news agency.

Indian tea exporters are hoping to ship out 220-225 million kg in 2022. By 2025, the Tea Board aims to export 300 million kg of tea annually.

Mohit Agarwal, director of Asian Tea Company, one of the top five tea exporting entities in the country, and a member of ITEA, told PTI that MRL issues in the domestic market do not have any impact on the export front. "All international buyers test our consignments and have not registered any complaint," he said.

### **What is the Indian government doing?**

The Tea Board, which functions under the commerce ministry, has asked tea producers and sellers to strictly comply with the FSSAI quality norms before selling the product, PTI reported. It has also instructed authorities not to release tea consignments from the warehouses if they failed to qualify the FSSAI test parameters.

"A compilation of international laws would restrict usage of almost every pesticide, and there are huge discrepancies in laboratory results, with each stating that results are subject to +/- 50 per cent error margin. In such an environment, a lab failure is more of a legislative rejection rather than a reflection of safety," Kanoria said as per a Money control report.

Some of India's wheat consignments have also been rejected recently.

**People in Pakistan urged to drink fewer cups of tea**

**By Leo Sands**  
BBC News

The average person in Pakistan consumes 1kg of tea each year, according to estimates

**People in Pakistan have been asked to reduce the amount of tea they drink to keep the country's economy afloat.**



Sipping fewer cups a day would cut Pakistan's high import bills, senior minister Ahsan Iqbal said.

The country's low foreign currency reserves - currently enough for fewer than two months of all imports - have left it in urgent need of funds.

Pakistan is the world's largest importer of tea, buying in more than \$600m (£501m) worth last year.

"I appeal to the nation to cut down the consumption of tea by one to two cups because we import tea on loan," Mr Iqbal said, according to Pakistani media.

Business traders could also close their market stalls at 20:30 to save electricity, he suggested. The plea came as Pakistan's foreign currency reserves continue to fall rapidly - putting pressure on the government to cut high import costs and keep funds in the country.

The request to reduce tea drinking has gone viral on social media, with many doubting the country's serious financial problems can be addressed by cutting out the caffeinated beverage.

Pakistan's foreign exchange reserves dropped from around \$16bn (£13.4bn) in February to less than \$10bn (£8.3bn) in the first week of June, barely enough to cover the cost of two months of all its imports.

Last month officials in Karachi restricted the import of dozens of non-essential luxury items as part of their bid to protect funds.

The economic crisis is a major test for the government of Shehbaz Sharif, who replaced Imran Khan as Pakistan's prime minister in a **parliamentary vote** in April.

Shortly after being sworn in, Mr Sharif accused Imran Khan's outgoing government of mismanaging the economy and said putting it back on track would be a huge challenge.

Last week his cabinet unveiled a fresh \$47bn (£39bn) budget aimed at convincing the International Monetary Fund (IMF) to restart a stalled \$6bn (£5bn) bailout programme.

The IMF deal was **negotiated in 2019** to ease an economic crisis created by low foreign currency reserve supplies and years of stagnating growth - but was later paused after lenders questioned Pakistan's finances.