



LCBL
Commodity House

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සිංහල හා හින්දු අලුත් අවුරුද්දක් වේවා !

சந்தோஷமும் சமாதானமும் நிறைந்த வளமான
சிங்கள, தமிழ் புத்தாண்டு நல்வாழ்த்துக்கள் !

Warm wishes for a peaceful & prosperous
Sinhala & Tamil New Year !

SALE NO.14 OF 04TH/05TH APRIL 2022

COMMENT

The composite National Tea Average for March 2022 is a record high of Rs.848.08 and betters the previous year's March average by Rs.193.76. The sales averages for last month recorded by the High and Medium categories have outperformed the corresponding monthly averages of 2021 by Rs.130.09 and Rs.138.72 respectively, whilst the Low Grown elevation has raced ahead with a positive variance of Rs.237.72. The total average for the first quarter of 2022 namely Jan to March, is recorded as Rs.763.83 and is ahead of the previous year by Rs. 115.20.

This week's tea auction (Sale # 14) was conducted on April 4 & 5, 2022 (Mon/Tue), with a weight of 5.3 mkg. This week's offer quantity was 5.3 mkg, with the Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaling 2.3 mkg, and the Main Sale High & Medium category having a weight of 0.62 mkg. The Ex Estate category had 0.73 mkg. The Tea Trade takes a break the following week when there will not be an auction in view of the Sinhala & Tamil New Year Holidays. Auction # 15 would therefore only take place in a fortnight on April 19 & 20, 2022.

There was continued strong demand for Rotorvane Ex Estate teas in particular, whilst, CTC teas declined irregularly towards the close of the sale. Select best Western BOP's gained Rs. 40/- to 60/- whilst their corresponding BOPF's advanced Rs. 100/- to 150/- per kg. Below best Western BOP's and BOPF's appreciated Rs. 50/- to 100/- whilst teas at the lower end followed a similar trend. Nuwara Eliya's sold well and were substantially dearer. Uva/Uda Pussellawa BOP's were Rs. 50/- to 70/- per kg dearer whilst their BOPF advanced up to Rs. 100/- and more. CTC Teas - PF1's in the select best category gained Rs. 20/- in respect of High Grown and up to Rs. 100/- for Mediums and Low Grown, whilst others declined irregularly towards the close of the sale. BP1's - There were hardly any High Grown on offer while Mediums were mostly easier. Low Grown were mostly firm. Russian bulk buyers were active. There was maintained demand from Japan, Germany and other European markets for select liquoring teas. There was good interest from China, Taiwan and Hong Kong as well.

Continued good demand was witnessed for Low Grown. Select best OP1's were fully firm while below-best teas gained following quality. The better OP's and OPA's were fully firm as were the bottom level teas. Select best BOP1's ruled fully firm. Pekoes/Pek1 at the 'top end' of the market were fully firm to selectively dearer, while others and mixed leaf types were maintained. Well-made FBOP's and FBOPF1's were firm to selectively dearer while bottom level teas were mostly dearer. There was good demand from Middle Eastern buyers' whilst the CIS buyers were active for the clean and stylish leafy teas. Interest from Russia was maintained. Turkey was strong on Pekoes while demand from Syria was maintained. Libya supported the secondary leafy grades. Iraq was active on bottom level teas.

This week's auction comprised of 10,042 lots with a total quantity of 5,352,479 kgs.

The catalogue wise breakdown was as follows:-

| | <u>Lot</u> | <u>Qty.(Kgs)</u> |
|----------------------|----------------------|-------------------------|
| Low Grown Leafy | 1,824 | 736,518 |
| Low Grown Semi Leafy | 1,225 | 528,480 |
| Low Grown Tippy | 2,031 | 1,057,111 |
| High & Medium | 1,276 | 623,918 |
| Off Grade/BOPIA | 2,266 | 1,190,796 |
| Dust | 461 | 432,387 |
| Premium Flowery | 324 | 52,609 |
| Ex-Estate | <u>735</u> | <u>730,660</u> |
| Total | <u>10,042</u> | <u>5,352,479</u> |

In Lighter Vein

Shopping for Underwear

A man walks up to the counter. "Two pairs of underwear please." The man behind the counter looks at him in disbelief. "Only two pairs of underwear?"

"Yup. I wear one while the other is in the wash." The man behind the counter looks at him in disgust, then rings out his order. A second man walks in. "5 pairs of underwear please." "Only 5 eh?" "Yeah, I wear one for every weekday, then go commando all the weekend."

The man behind the counter shakes his head. "Well, you're better than the last guy!" A third man walks in. "7 pairs of underwear please." "Finally, a man who knows hygiene!" "Yes, I do try. One for every day, and I do my laundry on Sunday." At the end of the day, a fourth man walks into the underwear store. "12 pairs of underwear please." "Wow! You must be really clean!"

The man smiles. "Yup, that's me! Err, hang on, and let me see if I counted right. January, February, March, April..."

LOW GROWN TEAS**LEAFY/SEMI LEAFY**

BOP1 : Best on offer maintained last levels; others were substantially lower

OP1 : Well made OP1's gained Rs.10-20/- per kg; others were marginally dearer.

OP : Best on offer gained Rs.20-30/- per kg; others were firm on last week closing levels.

OPA : All-round irregular and mostly lower.

PEK/PEK1: PEKOE1's maintained last levels and most of PEKOE's were irregularly lower by Rs.30-50/-.

| Quotations (Rs./Kg) | Best | | Below Best | | Others | |
|----------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| BOP1 | 1700-2650 | 1800-2650 | 1100-1500 | 1500-1800 | 850-1100 | 1200-1500 |
| OP1 | 1300-3200 | 1200-3150 | 1000-1500 | 1700-2000 | 800-1000 | 1000-1200 |
| OP | 1600-2400 | 1600-2300 | 1000-1300 | 1300-1600 | 800-1000 | 1000-1300 |
| OPA | 1400-1850 | 1400-1950 | 850-1200 | 1200-1400 | 750-850 | 1000-1200 |
| PEK/PEK1 | 1400-1900 | 1500-1950 | 1100-1250 | 1250-1500 | 1050-1000 | 1050-1250 |

TIPPY/SMALL LEAF

BOP/BOPSP : Well-made BOP's together with cleaner Below Best maintained on last levels, others where quality did not maintain, prices were barely steady.

BOPF/BOPFSP : Well-made teas held firm, whilst cleaner Below Best and cleaner teas at the lower end too were dearer to a lesser extent.

FBOP/FBOP1 : Well-made FBOP's together with cleaner Below Best were irregular and at times were lower, balance were barely steady, FBOP1's in general were firm.

FBOPF/FBOPF1 : Tippy teas continued to attract good demand following quality. Best and Below Best too appreciated by Rs.50-100/- per kg. Balance were easier to a lesser extent. Well-made FF1's together with cleaner Below Best were substantially dearer, balance maintained.

FBOPFSP/EXSP : Very tippy teas continued to attract good demand whilst others maintained.

| Quotations (Rs./Kg) | Best | | Below Best | | Others | |
|----------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| BOP/BOPSP | 1300-2000 | 1500-2000 | 1100-1300 | 1100-1500 | 900-1100 | 900-1100 |
| BOPF /BOPFSP | 1300-1950 | 1500-1850 | 1000-1300 | 1100-1500 | 900-1000 | 900-1100 |
| FBOP/FBOP1 | 1300-2300 | 1600-2350 | 1200-1300 | 1200-1600 | 1000-1200 | 900-1200 |
| FBOPF/FBOPF1 | 1500-3000 | 1500-2500 | 1200-1500 | 1200-1500 | 950-1200 | 900-1200 |
| FBOPFSP/EXSP | 3000-5300 | 3500-6000 | 2000-3000 | 2200-3500 | 1300-2000 | 1500-2200 |

(Cont'd... 3)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP - Well made FBOPs' on offer met with fair general demand. Below Best bold varieties tended irregular. Teas at the lower end were firm on last levels.

FBOPF/FBOPF1 - Except for well made FBOPFs, all FBOF1 varieties declined Rs.100-120/-. Teas at the lower end too tended irregularly lower.

PEK/PEK1 - Except for well made shotty PEKE1s, the balance PEKOE and the other PEKOE1 types lost Rs.40-50/-. Below best and poorer types too lost Rs.20-40/-.

| <u>Quotations (Rs./Kg)</u> | Best | | Below Best | | Others | |
|----------------------------|------------------|------------------|-------------------|------------------|------------------|------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| FBOP | 1000-2250 | 1000-2100 | 900-1000 | 900-1000 | 800-850 | 800-900 |
| FBOPF/FBOPF1 | 950-1850 | 1000-2000 | 900-1000 | 900-1000 | 750-850 | 800-900 |
| PEK/PEK1 | 900-1700 | 950-1700 | 850-950 | 850-950 | 750-800 | 750-850 |

HIGH GROWNS TEAS

BOP: Best Western's - Select high priced teas were irregular, whilst a majority gained Rs. 40-60/- per kg. Teas in the Below Best and Plainer categories gained Rs. 50-100/- per kg. Nuwara Eliya's were substantially dearer. Uda Pussellawa's were irregular. Uva's were Rs. 50-70 per kg dearer

BOPF: Best Western's gained Rs. 100-150 per kg and more for select invoices. Teas in the Below Best and Plainer categories were Rs. 100-150 per kg dearer. Nuwara Eliya's were substantially dearer, Uva/Uda Pussellawa's were Rs. 100-150 per kg dearer.

| <u>Quotations (Rs./Kg)</u> | BOP | | BOPF | |
|--------------------------------|------------------|------------------|------------------|------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| Best Westerns | 1050-1450 | 880-1,350 | 1250-1350 | 900-1,180 |
| Below Best Westerns | 960-1000 | 830-870 | 1080-1200 | 860-890 |
| Plainer Westerns | 830-940 | 800-820 | 960-1060 | 830-850 |
| Nuwara Eliyas | 1350-1800 | 1,120 | 1000-1650 | 1,000 |
| Brighter UdaPussellawas | 830-940 | 790-870 | 1020-1120 | 900-980 |
| Other Uda Pussellawas | 800 | 750 | 920-1000 | 800-880 |
| Best Uva's. | 1040-1180 | 870-960 | 1080-1200 | 890-960 |
| Other Uva's | 1000 | 730-810 | 1040 | 860-880 |

(Cont'd... 4)

MEDIUM GROWN TEAS

BOP : Gained Rs. 50-100 per kg and more for select invoices.

BOPF : Gained up to Rs. 100 per kg

| Quotations (Rs./Kg) | BOP | | BOPF | |
|----------------------|------------------|------------------|------------------|------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| Best Westerns | 850-1750 | 860-1500 | 810-1140 | 860-1000 |

CTC TEAS**HIGH GROWN:**

BP1 - Hardly any offerings.

PF1 - Firm and Rs. 10-20 per kg dearer..

MEDIUM GROWN:

BP1 - Irregular and mostly easier.

PF1 - Select invoices gained Rs. 100 per kg and more, whilst the others were firm and Rs.20-30 per kg lower on last week's closing levels

LOW GROWN:

BP1 - Generally firm

PF1 - Select invoices were Rs. 100-150 per kg dearer; whilst the others which commenced firm declined irregularly towards the close.

| Quotations (Rs./Kg) | PF1 | | BP1 | |
|---------------------|------------------|------------------|------------------|------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| High | 820-1020 | 710-880 | 690-760 | 700-780 |
| Medium | 780-1060 | 670-890 | 700-800 | 650-780 |
| Low | 750-1350 | 660-1180 | 870-890 | 630-880 |

OFF GRADES**FGS/FGS1:**

Select best Liquoring FNGS/FNGS1s firm on last whilst poorer sorts advanced Rs.75-100/- per kg. Clean Low Grown FNGS1 firm whilst others followed a similar trend.

BM:

Well-made BM's firm on last. Best teas and lower end teas lower Rs.25-50/- per kg.

BOPIA :

Select best BOPIA's firm on last whilst Best and Below Best lost Rs.20-40/-.

| QUOTATIONS (Rs./kg) | HIGH | | MEDIUM | | LOW | |
|---------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| Good Fannings (Orthodox) | 750-880 | 730-880 | 720-880 | 800-880 | 700-880 | 800-880 |
| Good Fannings (CTC) | 570-680 | 550-650 | 580-700 | 580-680 | 580-700 | 580-680 |
| Other Fannings (Orthodox) | 640-790 | 620-720 | 600-720 | 580-770 | 550-720 | 580-770 |
| Other Fannings (CTC) | N/A | N/A | N/A | N/A | N/A | N/A |
| Good BM's | 770-900 | 770-900 | 760-900 | 770-900 | 750-900 | 770-900 |
| Other BM's | 590-750 | 625-770 | 590-750 | 625-770 | 590-750 | 625-770 |
| Best BOPIAs | 900-970 | 900-970 | 925-1000 | 925-1000 | 950-1300 | 950-1300 |
| Other BOPIAs | 800-860 | 820-870 | 800-860 | 820-870 | 775-850 | 820-870 |

DUST**DUST/DUST1:**

Liquoring High Grown D1's substantially dearer by as much as Rs.100-150/- per kg; others were substantially dearer by as much as Rs.60-80/- per kg. Low Grown Clean Dust/Dust1s substantially dearer by as much as Rs.100-120/- per kg.

PD:

PD's from High & Medium elevations witnessed a sharp increase by 100-150/- per kg, whilst Low Grown PD's were easier by Rs.50-60/- per kg and at times more.

| QUOTATIONS (Rs./kg) | HIGH | | MEDIUM | | LOW | |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> | <u>This Week</u> | <u>Last Week</u> |
| Good Primary Dust1 (Orthodox) | 1000-1550 | 900-1300 | 750-900 | 710-850 | 950-1550 | 900-1160 |
| Good Primary PD (CTC) | 800-960 | 730-870 | 860-960 | 730-880 | 700-830 | 750-880 |
| Secondary Dust | 530-590 | 500-590 | 550-580 | 520-580 | 580-600 | 550-600 |

(Cont'd...06)

WESTERN MEDIUM

| | | |
|-------------|--------------|--------|
| Harangalla | BOP | 1750/- |
| *Hatale | BOPSP | 1450/- |
| Craighead | BOPSP | 1450/- |
| Vellaioya | BOPF/BOPFSP | 1140/- |
| *Vellaioya | BOPF/BOPFSP | 1120/- |
| Harangalla | BOP1 | 2500/- |
| Harangalla | FBOP/FBOP1 | 2550/- |
| Harangalla | FBOPF/FBOPF1 | 1850/- |
| *Hatale | OP/OPA | 1700/- |
| Harangalla | OP1 | 2550/- |
| Craighead | PEK/PEK1 | 1700/- |
| *Harangalla | PEK/PEK1 | 1650/- |

WESTERN HIGH

| | | |
|---------------|--------------|--------|
| Great Western | BOP | 1450/- |
| Queensberry | BOP SP | 1500/- |
| Somerset | BOPF/BOPFSP | 1350/- |
| Tillyrie | BOPF/BOPFSP | 1350/- |
| *Cymru | BOP1 | 1400/- |
| Queensberry | FBOP/FBOP1 | 2100/- |
| Weddemulla | FBOPF/FBOPF1 | 1550/- |
| Venture` | OP/OPA | 1850/- |
| Venture | OP1 | 2100/- |
| Bearwell | PEK/PEK1 | 1900/- |

NUWARA ELIYA

| | | |
|-------------|--------------|--------|
| Lovers leap | BOP | 1800/- |
| Lovers leap | BOPF/ BOPFSP | 1650/- |
| Court Lodge | FBOP/FBOP1 | 2550/- |
| Court Lodge | OP/OPA | 940/- |
| Lovers leap | PEK /PEK1 | 2350/- |

CTC TEAS**HIGH GROWN**

| | | |
|---------------|-----|--------|
| Ulgedara CTC | PF1 | 1020/- |
| Ulgedara CTC | BP1 | 760/- |
| Mt Vernon CTC | BPS | 800/- |

MEDIUM GROWN

| | | |
|-----------------|-----|----------|
| New Peacock CTC | PF1 | 1060/- |
| Delta CTC | BP1 | +++800/- |
| Aultmore CTC | BPS | 650/- |

LOW GROWN

| | | |
|---------------|-----|-----------|
| Hingalgoda | PF1 | 1350/- |
| Ceciliyan CTC | BP1 | +++ 890/- |

DUST**Western High**

| | | |
|---------------|-------|--------|
| Great Western | DUST1 | 1550/- |
| Dunsinane CTC | PD | 960/- |

Western Medium

| | | |
|-----------|--------|-------|
| Delta | DUST 1 | 900/- |
| Delta CTC | PD | 960/- |

LOW GROWN

| | | |
|------------|--------|--------|
| Hingalgoda | Dust 1 | 830/- |
| Kelani | PD | 1550/- |

UVA MEDIUM

| | | |
|-------------------|--------------|------------|
| Dickwella | BOP | 1500/- |
| Tinioya | BOPSP | 1400/- |
| Dickwella | BOPF/BOPFSP | 1450/- |
| Demandara 'S' | BOP1 | 2100/- |
| Dickwella | FBOP/FBOP1 | 2200/- |
| Dickwella | FBOP/FBOP1 | 2150/- |
| *Halpewatte Uva | FBOP/FBOP1 | 1950/- |
| Dickwella | FBOPF/FBOPF1 | 1550/- |
| Aruna Passara | FBOPF/FBOPF1 | 1550/- |
| Demodare 'S' | FBOPF/FBOPF1 | 1550/- |
| Tinioya | FBOPF/FBOPF1 | 1550/- |
| Aruna Keppetipola | FBOPF/FBOPF1 | 1550/- |
| *Halpewatte Uva | FBOPF/FBOPF1 | 1500/- |
| Wewessa | OP/OPA | 1800/- |
| *Halpewatta Uva | OP1 | +++ 2200/- |
| Dickwella | PEK/PEK1 | 1700/- |
| Sarnia Plaiderie | PEK/PEK1 | 1700/- |
| *Halpewatta Uva | PEK/PEK1 | 1650/- |

UVA HIGH

| | | |
|--------------|--------------|--------|
| Glenanore | BOP | 1450/- |
| Ranaya | BOPSP | 1300/- |
| Bandaraeliya | BOPF/BOPFSP | 1200/- |
| Craig | BOP1 | 1900/- |
| Aislaby | FBOP/FBOP1 | 2150/- |
| Glenanore | FBOPF/FBOPF1 | 1600/- |
| Glenanore | OP/OPA | 1950/- |
| Glenanore | OP1 | 2400/- |
| Glenanore | PEK/PEK1 | 1600/- |

UDA PUSSELLAWA

| | | |
|------------|--------------|-----------|
| Kirklees | BOP | 940/- |
| Mooloya | BOP | 940/- |
| Delmar | BOPSP | 1300/- |
| Highforest | BOPF/BOPFSP | +++1120/- |
| *Mooloya | BOPF/BOPFSP | 1100/- |
| Blairlmond | FBOP/FBOP1 | 2000/- |
| Delmar | FBOPF/FBOPF1 | 1500/- |
| Blairlmond | FBOPF/FBOPF1 | 1500/- |
| Delmar | OP/OPA | 1500/- |
| Gonapitiya | OP1 | 1550/- |
| Gonapitiya | PEK/PEK1 | 1500/- |

OFF GRADES

| | | |
|-------------------|------------|------------|
| Tinioya | BP | 1300/- |
| Kenmare | BP | 1300/- |
| Hingalgoda CTC | PF | 880/- |
| Gunawardana | BM | +++ 1200/- |
| Kotiyagalla | FNGS/FNGS1 | 1140/- |
| Aldora | BOPIA | +++ 1450/- |
| *Chandrika Estate | BOPIA | 1350/- |
| Aldora | BOPIA | 1350/- |

LOW GROWN LEAFY GRADES

| | | |
|-------------------|--------|------------|
| Pothotuwa | BOP1 | 2650/- |
| Pothotuwa | OP1 | 3200/- |
| Golden Garden | OP | +++ 2400/- |
| Wathurawila | OP | +++ 2400/- |
| Dampahala | OP | +++ 2400/- |
| *Ranmeer | OP | 2350/- |
| Nilgiri | OPA | 1850/- |
| Golden Garden | PEKOE | 1750/- |
| Lumbini | PEKOE | 1750/- |
| Green House | PEKOE | 1750/- |
| *Wikiliya | PEKOE | 1650/- |
| Pothotuwa | PEKOE1 | 1900/- |
| Lumbini | PEKOE1 | 1900/- |
| Liverpool Super | PEKOE1 | 1900/- |
| Bogoda Group | PEKOE1 | 1850/- |
| * Wikiliya | PEKOE1 | 1800/- |
| *Andaradeniya Sup | PEKOE1 | 1800/- |
| * Wattahena | PEKOE1 | 1800/- |
| *KDU Super | PEKOE1 | 1800/- |

LOW GROWN TIPPY GRADES

| | | |
|-------------------|--------|------------|
| Brombil | BOP | 2000/- |
| Golden Garden | BOP | 2000/- |
| Wathurawila | BOP | 2000/- |
| Pothotuwa | BOP | 1950/- |
| * Hidellana | BOP | 1900/- |
| Suduwelipothahena | BOPSP | +++ 2000/- |
| Arbour Valley | BOPSP | +++ 2000/- |
| Graceland | BOPSP | 1750/- |
| *KDU Super | BOPSP | 1650/- |
| Pothotuwa | BOPF | 1800/- |
| *Hidellana | BOPF | 1750/- |
| *Mahaliyadda | BOPFSP | +++ 1850/- |
| Wathurawila | BOPFSP | 1800/- |
| *Allen Valley | BOPFSP | 1750/- |
| Pothotuwa | FBOP | 2300/- |
| *Sithaka | FBOP | 2200/- |
| *Hidellana | FBOP | 2150/- |
| Kingsbru | FBOP1 | 2200/- |
| *Sithaka | FBOP1 | 2000/- |
| *Hidellana | FBOP1 | 2000/- |
| Houpe Special | FBOPF | 3000/- |
| Gunawardana | FBOPF | 2750/- |
| *KDU Super | FBOPF | 2550/- |
| Sineth | FBOPF1 | 2300/- |
| New Rakadahena | FBOPF1 | 2100/- |

PREMIUM FLOWERY

| | | |
|------------------|------------|--------|
| Kingsbru | FBOPFSP | 5000/- |
| New Vithanakande | FBOPFEXSP | 5950/- |
| Muswenna | FBOPFEXSP1 | 5900/- |

NATIONAL ELEVATIONAL AVERAGES - MARCH, 2022

| Elevation | MONTH | | TO-DATE | |
|-----------------|-------------------|------------------|-------------------|------------------|
| | QUANTITY -KG- | AVERAGE -RS.- | QUANTITY -KG- | AVERAGE -RS.- |
| ORTHODOX | | | | |
| UVA-HIGH | 1,392,365 | 780.64 | 3,668,079 | 692.06 |
| WESTERN-HIGH | 3,492,610 | 786.38 | 8,973,344 | 756.94 |
| UVA-MEDIUM | 1,242,438 | 817.19 | 3,395,878 | 713.77 |
| WESTERN-MEDIUM | 1,943,872 | 759.42 | 5,562,194 | 693.95 |
| LOW | 13,273,964 | 951.03 | 37,306,738 | 834.39 |
| TOTAL | 21,345,249 | 887.37 | 58,906,232 | 793.51 |

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|------------------|------------------|---------------|------------------|---------------|
| UVA -HIGH | 116,044 | 707.70 | 255,987 | 663.15 |
| WESTERN- HIGH | 382,263 | 648.70 | 1,044,338 | 626.48 |
| WESTERN - MEDIUM | 876,044 | 591.20 | 2,283,899 | 560.03 |
| LOW | 1,393,360 | 579.38 | 3,750,125 | 549.97 |
| TOTAL | 2,767,711 | 598.30 | 7,344,638 | 567.95 |

ORTHODOX / CTC (Combined)

| | | | | |
|----------------|-------------------|---------------|-------------------|---------------|
| UVA-HIGH | 1,508,409 | 775.03 | 3,924,066 | 690.17 |
| WESTERN-HIGH | 3,874,873 | 772.80 | 10,017,682 | 743.34 |
| UVA-MEDIUM | 1,242,438 | 817.19 | 3,395.878 | 713.77 |
| WESTERN-MEDIUM | 2,819,916 | 707.16 | 7,846,093 | 654.97 |
| LOW | 14,667,324 | 915.77 | 41,056,863 | 808.41 |
| TOTAL | 24,112,960 | 854.52 | 66,240,581 | 768.54 |

(Cont'd... 8)

COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.13 OF 30TH MARCH, 2022

| | 2022 | | | 2021 | |
|--------------------------------|----------------|---------------|---------------|---------------|---------------|
| | Weekly | Month to Date | Year to Date | Weekly | Year to Date |
| Uva High Grown | 991.26 | 778.23 | 692.60 | 583.51 | 582.42 |
| Western High Grown | 904.72 | 776.47 | 740.24 | 619.75 | 633.28 |
| High Grown | 929.84 | 776.95 | 727.05 | 610.68 | 620.58 |
| Uva Medium | 111.95 | 818.13 | 728.40 | 606.66 | 599.07 |
| Western Medium | 932.07 | 708.77 | 657.98 | 576.09 | 584.22 |
| Medium Grown | 989.33 | 740.69 | 678.00 | 584.30 | 588.26 |
| Low Grown (Orthodox) | 1,274.53 | 951.56 | 834.45 | 678.80 | 686.50 |
| Combined L.G. (Orthodox + CTC) | 1,230.12 | 917.37 | 813.30 | 666.46 | 676.13 |
| Total | 1123.62 | 854.98 | 771.94 | 641.26 | 650.84 |

Private Sale Figures (28.03.2022 - 04.04.2022) - 107,620.50 Kgs

Cumulative - 1,193,261.00 Kgs

DETAILS OF TEAS AWAITING SALE

| | <u>Sale of 19th/20th April'22</u> | | <u>Sale of 26th/27th April'22</u> | |
|-----------------------------|---|-------------------------|---|------------------------|
| | <u>Lots</u> | <u>Qty. (Kgs)</u> | <u>Lots</u> | <u>Qty. (Kgs)</u> |
| Low Grown Leafy | 1,701 | 688,233 | 1,885 | 793,703.5 |
| Low Grown Semi Leafy | 1,190 | 507,704 | 1,379 | 609,231.0 |
| Low Grown Tippy | 1,787 | 903,805 | 2,020 | 1,069,476.0 |
| High & Medium | 1,276 | 605,468 | 1,507 | 769,433.0 |
| Off Grade/BOP1A | 2,168 | 1,112,942.8 | 2,355 | 1,303,464.0 |
| Dust | 450 | 420,213 | 475 | 448,443.0 |
| Premium Flowery | 312 | 50,383 | 367 | 66,242.0 |
| Ex-Estate | <u>628</u> | <u>710,200</u> | <u>669</u> | <u>763,527.0</u> |
| Total | <u>9,472</u> | <u>5,015,434</u> | <u>10,657</u> | <u>5,0434.5</u> |

CATALOGUES

Sale No.16 of 26th/27th April, 2022

The Main Sale & Ex-Estate Sale catalogues closed on 31st March, 2022 at 04.30 p.m.

Sale No.17 of 03rd/04th May, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 08th April 2022 at 04.30 p.m.

Sale No.18 of 10th/11th May, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 22nd April, 2022 at 04.30 p.m.

BROKER'S SELLING ORDER

SALE NO.15

Auction of 19th/20th April, 2022

Leafy/Tippy/BOP1A/ Premium Flower

1. Ceylon Tea Brokers PLC
2. Bartleet Produce Marketing (Pvt) Ltd
3. Mercantile Produce Brokers (Pvt) Ltd
4. Eastern Brokers Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd
- 6. Lanka Commodity Brokers Ltd**
7. John Keells PLC
8. Asia Siyaka Commodities PLC

High & Medium/Off Grades/Dust

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Mercantile Produce Brokers (Pvt) Ltd
3. Asia Siyaka Commodities PLC
4. John Keells PLC
5. Eastern Brokers PLC
6. Ceylon Tea Brokers PLC
- 7. Lanka Commodity Brokers Ltd**
8. Bartleet Produce Marketing (Pvt) Ltd

Ex-Estate

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Bartleet Produce Marketing (Pvt) Ltd
3. Asia Siyaka Commodities PLC
4. Mercantile Produce Brokers (Pvt) Ltd
5. John Keells PLC
- 6. Lanka Commodity Brokers Ltd**
7. Ceylon Tea Brokers PLC
8. Eastern Brokers PLC

(Cont'd... 10)

HOLIDAY NOTICE

- Tuesday, 12th April - Our Head-Office will be closed for business on Half Day.
- Our Head-Office, Warehouses & Sample room will be closed

From 13th April, 2022 to 17th April, 2022

on account of Sinhala & Tamil New Year.

DILMAH CEYLON TEA COMPANY PLC

Their factory will be closed from 09th April 2022 to 17th April 2022 due to New Year holidays.

The last date that the deliveries will be accepted will be on 08th April 2022, and it will be re-opened and deliveries will be accepted from 18th April 2022.



CEYLON TEA PLANTATION EXPORTS (PTE) LTD

Please note that their warehouse and office will be closed from 09th April to 17th April, 2022, inclusive of both days in view of the Sinhala and Tamil New Year holidays.

Crop & Weather

For the period of 28th March to 03rd April, 2022

Western/Nuwara Eliya Regions –

Both regions reported clear mornings and evening showers throughout the week. According to the Department of Meteorology, heavy showers are expected in both regions in the week ahead.

Uva/Udapussellawa Region -

Sunny mornings and evening showers were reported in both regions throughout the week.

Low Growns –

Bright mornings and evening showers were reported in both regions throughout the week. The Department of Meteorology expects showers in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake - The Western, Uva, Udapussellawa and Low Grown regions reported a slight increase in the crop intake, whilst the Nuwara Eliya Region maintained.

WORLD CROP STATISTICS (MKGS)

| Country | Month | 2021 | 2022 | Difference +/- | To-date 2021 | To-date 2022 | Difference +/- |
|------------|-------|-------|-------|----------------|--------------|--------------|----------------|
| SRI LANKA | Feb | 22.52 | 18.16 | -4.36 | 45.70 | 40.98 | -4.72 |
| BANGLADESH | Jan. | 0.28 | 0.50 | 0.22 | 0.28 | 0.57 | 0.29 |

| Country | Month | 2020 | 2021 | Difference +/- | To-date 2020 | To-date 2021 | Difference +/- |
|-------------|-------|-------|-------|----------------|--------------|--------------|----------------|
| KENYA | Dec. | 54.10 | 52.50 | -1.60 | 569.50 | 537.80 | -31.7 |
| SOUTH INDIA | Dec. | 20.50 | 14.80 | -5.7 | 222.00 | 235.70 | 13.70 |
| NORTH INDIA | Dec. | 53.60 | 49.7 | -3.90 | 1035.50 | 1093.30 | 57.80 |
| MALAWI | Dec. | 5.30 | 3.80 | -1.50 | 45.20 | 50.60 | 5.4 |
| TANZANIA | Sep. | 1.68 | 1.60 | -0.08 | 21.17 | 20.10 | -1.1 |
| UGANDA | June | 5.77 | 3.57 | -2.2 | 33.94 | 25.74 | -8.20 |

- OTHER MARKETS -

SOUTHINDIAN ROUNDUP FOR THE WEEKENDING
02ND APRIL - 2022

KOCHI

CTC LEAF

Demand: Fair Demand. All grades sold irregularly around last levels.

LEAF - ORTHODOX:

Demand: Good demand.

Market: Well made High grown and medium whole leaf selling around last levels Medium &, larger broken steady to occasionally dearer. The secondary brokens and fannings met with good demand & appreciated in value.

Buying Pattern: Middle East and CIS buyers operated.

DUST

Demand: Good Demand..

Market: Popular marks and better liquoring varieties seen so far have realized prices which are fully firm to occasionally dearer by Rs 1 to 2. Limited quantities of plainer varieties shared in the upward trend of market.

Buying Pattern: Major blenders were active with useful support from packeteers & Internal buyers operated selectively. Upcountry buyers operated on bolder grades. Best mediums witnessed fair support from internal & regional packeteers.

COONOOR

CTC LEAF

Demand: Good

Market: Opened with an irregularly lower market but later gained momentum which had reflected in prices. The prices stability was witnessed on the Larger and Mediums Brokens. However the BOPF's continued to witness less demand comparatively which had also dropped in prices.

Buying Pattern: Good enquiry was forthcoming from the Internal buyers with equally well supported by the Major Blenders. Export had been lending fair support with SSK Exports continued to be active.

ORTH LEAF

Demand: Strong.

Market: Irregular and mostly easier by Rs. 3/- to Rs. 5/- and more following quality. However some select cleaner teas have sold at fully firm to dearer levels.

Buying Pattern: Strong Internal operation was witnessed along with Shah Brothers and SSK Exports on the Export front.

CTC DUST

Demand: Good.

Market: Market was tending steady to firm and dearer at times on the fairly blacker types. The Brighter Liquoring types have had better enquiry and witnessed a price surge.

Buying Pattern: Good Internal enquiry was forthcoming with the Local and Regional Packeteers supporting well. Export had been lending fairly good support.

ORTH DUST

Demand: Good.

Market: Market was fully firm to dearer across all types and categories with the cleaner primaries even witnessing better price levels. The browner, flaky teas continued to suffer withdrawals.

Buying Pattern: Fair internal as well as Export enquiry was forthcoming with the Major Blender lending some support.

COIMBATORE

CTC LEAF

Demand: Fair general demand.

Market: Better medium teas were lower by Rs.2/- to Rs.4/- with heavy withdrawals. Medium teas were barely steady to lower by Re.1/- to Rs.2/- with some withdrawals. Plainer teas were barely steady to firm.

Buying Pattern: Blenders, packeteers and internal buyers were selective. Exporters active.

ORTH LEAF:

Demand: Fair demand.

Market: Whole leaf were barely steady to firm. Broken were lower by Rs.4/- to Rs.5/- with heavy withdrawals. BOPF's were firm to dearer.

Buying Pattern: Exporters were active.

CTC DUST

Demand: Good general demand.

Market: Better medium and popular sorts were fully firm to dearer. Medium sorts were irregular and lower by Re.1/- to Rs.2/- with few withdrawals. Plainer bolder grades were fully firm to dearer by Re.1/- to Rs.2/-. Finer grades lower by Rs.2/- to Rs.3/-.

Buying Pattern: Internal buyers were active. Others selective.

ORTH DUST

Not quotable.

PTPN III exports US\$496 thousand worth of tea to US

2nd April 2022



Jakarta (ANTARA) - State plantation holding company PT Perkebunan Nusantara (PTPN III) had released its first export of tea products in 2022 to Seattle, the United States.

"Perkebunan Nusantara Holding has successfully improved its export performance, especially of tea commodities to the US," PTPN III Marketing Director Dwi Sutoro remarked in a release here on Saturday.

According to the release, the company partnered with Starbucks Corporation, which has more than 32 thousand outlets in 79 countries, to continue tea purchases by 2022. The value of international trade totaled US\$496 thousand.

The sales of tea commodities by PTPN III to Starbucks have become a trend in the previous years. Last year, PTPN III's sales of tea to Starbucks totaled US\$322 thousand.

Based on the data, Perkebunan Nusantara Holding was able to increase the value of tea sales contracts by 54 percent by 2022.

A test by Eurofins laboratory in Germany showed that tea produced by Perkebunan Nusantara was of quality standard.

"We have been shipping tea to the Starbucks center in Seattle, the US. The shipment can be carried out after we receive the eligibility results from Eurofins," Sutoro noted.

This achievement not only improves business performance of the PTPN Group but also contributes to the global need for tea and generates foreign exchange for the country, he stated.

"According to government data in 2021, the market share of tea from Indonesia globally is two percent. Our success, which is getting a buyer from the US, will maintain the contribution of the plantation subsector to the total exports as well as sustain the trend of the trade balance surplus," Sutoro explained.

PTPN III has an area of over 20 thousand hectares of tea plantation and produces more than 50 thousand tons of dry tea per year.

PTPN III is optimistic of tea commodity exports again showing a rapid increase, as the company has been able to meet the quality specifications requested by buyers abroad.

05th April 2022.

-/ra.