

# LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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#### SALE NO.07 OF 14<sup>TH</sup>/15<sup>TH</sup> FEBRUARY, 2022

#### COMMENTS

This week's tea auction (Sale # 07) was conducted on February 14 & 15, 2022 (Mon/Tue), with a weight of 6 mkgs which was an increase of 0.6 mkgs over the previous sale. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.5 mkgs, whilst Main Sale High & Medium had 0.74 mkgs. The Ex Estate category had almost 1 mkgs.

Better Westerns in the Ex Estate catalogue continued to meet with good demand whilst others were irregular and easier. Select best Western BOP's and BOPF's were Rs.20/- to 30/- dearer following special interest. Below best BOP's with maintained brightness and quality were firm whilst others eased Rs.20/- to 30/-, and, their BOPF's counterparts together with plainer types which commenced firm, were Rs.20/- to 30/- easier, by the close. Nuwara Eliya's were irregular and mostly unsold for want of suitable bids. Uva/Uda Pussellawa BOP's lost Rs.20/- and more for poorer leaf teas. CTC Teas – The best High Grown PF1's were Rs.20/- to 40/- lower, while Medium PF1's eased Rs.20/- to 30/-. The best Low Grown PF1's lost Rs.30/- to 50/- per kg. BP1's – There were hardly any High Growns on offer while Mediums were irregular. Low Growns were mostly firm. Russian bulk buyers were fairly active but appeared more price conscious. There was sustained demand from Japan, Germany and other European markets for select liquoring teas. Below best liquoring teas met with selective demand from buyers for Hong Kong and China.

There was fair demand for Low Growns. Select best OP1's eased on last while below-best improved sorts were fully firm. Well-made OP's and OPA's maintained previous levels but secondary teas were irregular and lower. Teas at the bottom end however, continued to sell at firm levels. The better BOP1's were firm whilst others were a little easier. Select best Pekoes were maintained but below-best sorts tended barely firm. Secondary Pek/Pek1's generally maintained last levels. Well-made FBOP's and FBOPF1's together with neater below-best teas were again firm; others were easier following quality. Middle Eastern buyers continued to show strong interest whilst the CIS buyers were active on clean and stylish leafy teas. Turkey was selective on Pekoes. Libya continued to be active for secondary leafy grades. Iraq lent good support for bottom level teas.

This week's auction comprised of 10,767 lots with a total quantity of 6,021,070 kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	Qty. (Kgs)
Low Grown Leafy	1,868	784,046
Low Grown Semi Leafy	1,335	593,100
Low Grown Tippy	2,072	1,065,429
High & Medium	1,469	744,402
Off Grade/BOP1A	2,238	1,227,267
Dust	567	557,560
Premium Flowery	351	62,594
Ex-Estate	867	986,672
Total	<u>10,767</u>	<u>6,021,070</u>

#### In Lighter Vein

#### A Marketing Nightmare

A salesman returns from his assignment in Saudi Arabia, where he went to sell them a new brand of Coca-Cola. Seeing his crestfallen face, a friend asks him: "Why the long face?" The salesman replied: "I failed in Saudi-Arabia, the campaign was a total failure." "Why is that?" Asked the friend, "I thought you had a good campaign running." "Well, when I got posted there, I was very confident that I would make a great sales pitch to the Saudis. But I had a problem - I didn't speak Arabic, so I planned to convey the meaning of the message with the use of three images: First poster: A man lying in the hot desert sand in utter exhaustion, he has fainted. Second poster: The man is drinking the new Coca-Cola brand. Third poster: Our man is now totally refreshed and feeling great. I had these posters pasted all over the place. You couldn't go anywhere without seeing them." "Terrific! That should have worked!" said the friend. "The heck it should have!" said the salesman. "Only no one told me they read from right to

#### **LOW GROWN TEAS**

#### **LEAFY/SEMI LEAFY**

**BOP1**: Select best invoices were firm on last week levels; balance too maintained.

**OP1** : Teas in the select best category maintained; balance was fully firm. Stalky invoices appreciated by

Rs.40/-.

**OP** : Best teas were maintained; balance too maintained on last week levels.

**OPA** : Select best invoices were firm to lower; balance however firm to irregularly lower by Rs.10-15/-per

kg; poorer sorts were maintained.

**PEK/PEK1**: Well made PEKOE1s' were barely steady; balance tended irregular. Bold PEKOE varieties were lower by Rs.20-30/- per kg. Teas at the lower end tended irregular.

Quotations (Rs./Kg)	Ве	est	Belov	v Best	Oth	iers
	This Week	Last Week	This Week	Last Week	This Week	<u>Last Week</u>
BOP1	1100 - 1400	1100-1500	800 - 1000	800-1000	650 - 720	650-750
OP1	1050 - 1200	1050-1200	880 - 1000	850-1000	680 - 820	650-800
OP	720 - 830	720-850	650 - 700	650-720	550 - 600	550-600
OPA	780 - 920	800-940	700 - 800	700-800	530 - 630	530-650
PEK/PEK1	900 - 1350	900-1400	730 - 780	740-780	650 - 720	650-740

#### TIPPY/SMALL LEAF

**BOP/BOPSP**: Well-made BOP's were firm to marginally easier, whilst cleaner Below Best appreciated. Balance

were firm on last.

**BOPF/BOPFSP**: Select Best and Best BOPF's appreciated; balance were firm on last.

**FBOP/FBOP1**: Well-made FBOP's were fully firm, cleaner Below Best and cleaner teas at the lower end too sold

at last levels; balance were irregular following quality. However, the bolder varieties declined.

FBOP1's in general were firm.

FBOPF/FBOPF1: Very Tippy teas continued to attract good demand. Best together with cleaner Below Best were

firm to selectively dearer; balance were irregular following quality. Well-made FF1's were firm, whilst cleaner Below Best and cleaner teas at the lower end appreciated; balance were irregular

following quality.

**FBOPFSP/EXSP**: Select best invoices held firm whilst the small tippy varieties were irregular following quality.

Quotations (Rs./Kg)	Be	st	Belov	w Best	Otl	hers
	This Week	Last Week	This Week	<u>Last Week</u>	This Week	Last Week
BOP/BOPSP	900 - 1200	900-1250	800 - 900	800-900	600 - 750	650-800
BOPF/BOPFSP	900 - 1180	900-1200	780 - 900	800-900	650 - 780	600-800
FBOP/FBOP1	1000 - 1400	1000-1450	850 - 1000	900-1000	700 - 800	700-800
FBOPF/FBOPF1	1000 - 1350	1000-1450	850 - 1000	880-1000	700 -800	700-850
FBOPFSP/EXSP	2200 - 3300	2500-3850	1500 -2200	1500-2500	700 - 1200	700-1000

#### **MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** - Best FBOPs on offer tended irregular whilst the below best types being firm to easier on last levels

**FBOPF/FBOF1** - A few select well made teas were firm; other secondary and the poor sorts tended irregular.

**PEK/PEK1** - Well made shotty PEKOE/PEKOE1s' lost Rs.20- 40/-. Mixed and the poor sorts lost Rs.20- 40/- and more towards the close.

Quotations (Ds /Vg)	Best		<b>Below Best</b>		Others	
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week	This Week	Last Week
FBOP	820 -1380	830-1300	780 - 820	800-830	700 - 780	775-800
FBOPF/FBOPF1	825 -1080	850-1180	750 - 825	780-850	675 - 750	700-780
PEK/PEK1	700 -900	725-920	530 - 700	530-725	500 - 530	500-530

#### **HIGH GROWNS TEAS**

**BOP:** Best Western's, where quality was improved, gained Rs.20-30 per kg and more following special inquiry, whilst the others were firm and Rs.10-20 per kg easier. In the Below Best category the brighter sorts were firm, whilst the others together with the plainer sorts were Rs.20-30 per kg easier. Nuwara Eliya's were irregular and barely steady. Uda Pussellawa's were firm and Rs.10-20 per kg lower. Uva's - High priced teas were easier by Rs. 30-40 per kg, whilst the others were Rs.10-20 per kg easier.

**BOPF:** Best Western's, where quality was maintained, were firm and Rs.20 per kg dearer with select invoices appreciating further following special inquiry whilst the others which commenced firm declined by Rs.20 per kg towards the close. Teas in the Below Best and plainer categories too which commenced firm, eased by Rs.20 per kg on average, towards the close with the poor Ieaf/plainer liquoring teas being neglected. Nuwara Eliya's were irregularly easier. Uva/Uda Pussellawa's were Rs.20 per kg easier with select high priced teas of last week declining further.

Quotations (Rs./Kg)	В	OP	BOPF		
	This Week	Last Week	This Week	<u>Last Week</u>	
Best Westerns	730-1020	710-880	760-1000	780-960	
<b>Below Best Westerns</b>	670-720	670-700	680-750	710-770	
Plainer Westerns	640-660	610-660	600-670	650-700	
Nuwara Eliyas	640-920	700	N/A	60-700	
Brighter UdaPussellawas	630-680	610-650	630-670	640-680	
Other Uda Pussellawas	550-600	530	N/A	N/A	
Best Uva's.	660-720	670-760	640-730	710-750	
Other Uva's	580-590	600-640	580-610	540-570	

(Cont'd... 4)

# **MEDIUM GROWN TEAS**

**BOP:** Teas in the higher price bracket continued to sell well although at slightly lower levels to last, whilst the others declined by Rs.20-30 per kg,

**BOPF:** Neat leaf coloury sorts were firm, whilst the others were irregular and tended easier.

Quotations (Rs./Kg)	ВОР		BOPF	
	This Week	<u>Last Week</u>	This Week	Last Week
Best Westerns	1000	660-1600	540-800	480-790

# **CTC TEAS**

# **High Grown:**

**BP1** - Hardly any offerings.

PF1 - Best available were Rs.20-30 per kg easier whilst the others were firm and lower to a lesser extent.

#### **Medium Grown:**

**BP1** - Irregular.

**PF1-** Select bright liquoring teas were Rs.20-30 per kg lower; whilst the others declined irregularly.

#### Low Grown:

**BP1** - Irregular though mostly sold around last week's levels.

PF1 - Few select invoices gained following special inquiry, whilst most others sold around last week's levels.

Quotations (Rs./Kg)	PF1		BP1		
	This Week	Last Week	This Week	Last Week	
High	530 - 670	520-720	Not Quoted	Not Quoted	
Medium	480 - 640	450-670	430 - 560	400-550	
Low	400 - 880	400-900	430 - 710	450-750	

(Cont'd... 5)

# **OFF GRADES**

#### FGS/FGS1:

Select best Liquoring FNGS/FNGS1s firm to dearer Rs.10-20/- whilst poorer sorts were firm on last weeks levels. Clean Low Grown FNGS1 appreciated Rs.10/- per kg; others firm on last week levels.

#### BM:

Well-made BM's firm on last week. Best teas and lower end teas lost Rs.20-40/-.

#### **BOP1A:**

Select best BOP1A's firm whilst best types irregularly lower Rs.20-30/-. Below best types lost Rs.10-20/- per kg. Poor types lost Rs.20-30/-.

QUOTATIONS (Rs./kg)	HI	GH	MED	DIUM	LC	<b>OW</b>
	This Week	<u>Last Week</u>	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	450-660	450-660	450-550	450-550	450-580	450-580
Good Fannings (CTC)	360-440	360-440	360-460	360-460	360-440	360-440
Other Fannings (Orthodox)	380-460	380-460	380-470	380-470	380-470	380-470
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	520-580	540-580	500-550	520-570	500-550	530-570
Other BM's	400-500	430-510	400-490	430-510	400-490	430-510
Best BOP1As	510-560	530-560	510-560	520-560	510-560	530-620
Other BOP1As	460-510	490-530	460-510	480-530	460-510	480-530

#### **DUST**

#### **DUST/DUST1:**

Liquoring High Grown D1's declined substantially by Rs.50-70/-; others eased by Rs.20-30/-. Low Grown Clean Dust/Dust1's appreciated by Rs.10/-.

#### PD:

PD's from High & Medium elevations witnessed an irregular demand whilst Low Grown PD's were firm on last levels.

QUOTATIONS (Rs./kg)	HI	GH	MEI	DIUM	LO	OW
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Primary Dust 1(Orthodox)	580-980	560-820	580-710	610-770	670-830	630-770
Good Primary PD (CTC)	600-730	570-660	550-690	530-660	580-740	560-700
Secondary Dust	380-420	350-400	340-380	340-380	350-400	350-400

(Cont'd...06)

WESTERN MI	<u>EDIUM</u>	
Craighead	BOP	1000/-
Dartry Valley	BOP	1000/-
Nayapane	BOP	1000/-
*Harangalla	ВОР	980/-
*Hatale	BOPSP	1000/-
*Ancoombra	BOPSP	920/-
*Vellai Oya	BOPF/BOPFSP	830/-
*Ancoombra	BOPF/BOPFSP	750/-
Vellai Ova	BOPF/BOPFSP	800/-
Craighead	BOP1	1300/-
Harangalla	BOP1	1300/-
*Orange Field	BOP1	1250/-
Harangalla	FBOP/FBOP1	1380/-
*Harangalla	FBOP/FBOP1	1300/
Craighead	FBOPF/FBOPF1	1080/
*Hatale	FBOPF/FBOPF1	
*Harangalla	FBOPF/FBOPF1	
*Dartry	FBOPF/FBOPF1	
Orange Field	OP/OPA	840/-
Harangalla	OP/OPA	810/-
*Meezan	OP/OPA	810/-
*Hatale	OP/OPA	790/-
*Hatale	OP1	980/-
Orange Field	OP1	980/-
*Ancoombra	OP1	960/-
*Harangalla	PEK/PEK1	900/
*Dartry Valley	PEK/PEK1	900/-
WESTERN HI		, 00,
Holyrood	BOP	1020/-
Dessford	BOPF/BOPFSP	1000/
Glenloch	BOP1	1200/-
Glenloch	FBOP/FBOP1	1200/
Torrington	FBOP/FBOP1	1000/
Fortoft Super	FBOPF/FBOPF1	1020/-
Inverness	FBOPF/FBOPF1	1020/-
Inverness	FBOPF/FBOPF1	1000/-
Venture	OP/OPA	830/-
Inverness	OP1	1020/
Torrington	PEK/PEK1	790/-
NUWARA ELI		,,,,,
Kenmare	BOP	500/-
Kenmare	BOPSP	680/-
	BOPF/BOPFSP	590/-
Kenmare	BOP1	1020/-
Court Lodge	FBOP/FBOP1	1160/
Court Lodge Kenmare	FBOPF/FBOPF1	890/-
Court Lodge	PEK/PEK1	1020/
_	rek/reki	1020/
CTC TEAS		
<b>HIGH GROW</b>	<u>N</u>	
Dunsinane CTC	PF1	670/-
Dunsinane CTC	BP1	610/-
MEDIUM GRO	NWN	
		640/-
	BP1	560/-
*New Peacock C	DI I	
Strathdon	DD1	560/
	BP1	560/
Strathdon Duckwari		560/
Strathdon Duckwari  LOW GROWN	<u>l</u>	
Strathdon Duckwari	<u>l</u>	560/ 880/- 710/-

<b>UVA MEDIUM</b>		
Demondara 'S'	BOP	980/-
Dickwella	BOPSP	1040/-
*Halpewatte Uva	BOPF/BOPFSP	820/-
Demondara 'S'	BOP1	1350/-
Dickwella	FBOP/FBOP1	1180/-
*Halpewatte Uva	FBOP/FBOP1	1100/-
Demondara 's'	FBOPF/FBOPF1	1060/-
Dickwella	FBOPF/FBOPF1	1040/-
*Halpewatte Uva	FBOPF/FBOPF1	1020/-
Dickwella	OP/OPA	980/-
Wewessa	OP1	1020/-
Pettiagalla	PEK/PEK1	900/-
<u>UVA HIGH</u>		
Glenanore	BOP	920/-
Ranaya	BOPSP	980/-
Bandara Eliya	BOPF/BOPFSP	730/-
Glenanore	BOP1	1160/-
*Battawatte	BOP1	980/-
Aislaby	FBOP/FBOP1	1180/-
Gonamotawa	FBOPF/FBOPF1	1000/-
Glenenore	OP/OPA	920/-
Glenanore	OP1	1160/-
Glenanore	PEK/PEK1	830/-
*Battawatte	PEK/PEK1	820/-
UDA PUSSELL	ΛWΛ	
Kirklees	BOP	680/-
Delmar	BOPSP	900-
*Mooloya	BOPF/BOPFSP	670/-
Kirklees	BOPF/BOPFSP	670/-
*Ragalla	BOPF/BOPFSP	660/-
*Delmar	FBOP/FBOP1	940/-
Gonapitiya	FBOPF/FBOPF1	1080/-
*Delmar	FBOPF/FBOPF1	980/-
Gordon	OP/OPA	780/-
*Delmar	OP/OPA	740/-
Gonapitiya	OP1	730/-
*Delmar	OP1	660/-
Kirklees	PEK/PEK1	740/-
Kirkiees	I DIC/I DICI	7-10/
OFF GRADES		
*Chandrika Esta	teBP	900/-
Hingalgoda	PF	710/-
Sachithra	BM	780/-
Gouravilla	FNGS/FNGS1	710/-
Bridwell	FNGS/FNGS1	710/-
Matuwagalla	BOP1A	770/-
<u>DUST</u>		
Matakelle	DUST1	980/-
Ceciliyan CTC	PD	730/-
Kalubowitiyana C7	TC PD	720/-
*New Peacock CT	CC PD	700/-
Dunsinane CTC	PD	700/-

Pothotuwa         OP1         2700/-           Giruwanaganaga         OP         1000/-           Liyonta         OPA         1120/-           Liyonta         PEKOE         1500/-           Lakvinka         PEKOE         1450/-           Nilrich         PEKOEI         1450/-           LOW GROWN TIPPY GRADES         1250/-           Ceciliyan         BOP         1250/-           Graceland         BOPSP         1180/-           Fridellana         BOPFSP         1180/-           Broadlands SH         BOPFSP         1140/-           Golden Garden         BOPFSP         1120/-           Findellana         FBOP         1400/-           FAllen Valley         BOPFSP         1120/-           FIddellana         FBOP         1400/-           Felidellana         FBOP         1400/-           Fothotuwa         FBOP         1400/-           Fothotuwa         FBOP         1400/-           Fothotuwa         FBOP         1400/-           Fothotuwa         FBOP         1250/-           FHidellana         FBOPF         1250/-           FHidellana         FBOPF         1250/-	LOW GROWN	LEAFY GRAD	<u>ES</u>
Giruwanaganaga         OP         1000/-           Liyonta         OPA         1120/-           Liyonta         PEKOE         1500/-           Lakvinka         PEKOE         1450/-           Nilrich         PEKOE1         1450/-           Low GROWN TIPPY GRADES         1450/-           Ceciliyan         BOP         1250/-           Graceland         BOPSP         1180/-           Fraceland         BOPFSP         1180/-           Graceland         BOPFSP         1180/-           Graceland         BOPFSP         1140/-           Golden Garden         BOPFSP         1120/-           Mahaliyadda         BOPFSP         1120/-           Mahaliyadda         BOPFSP         1120/-           Maleilana         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Mulatiyana         FBOP1         1300/-           Mulatiyana         FBOP1         1250/-           Mulatiyana         FBOPF         1250/-           Mulatiyana         FBOPF         125	Lumbini	BOP1	1800/-
DPA	Pothotuwa	OP1	2700/-
Disporta	Kiruwanaganaga	OP	1000/-
Disporta	Liyonta	OPA	1120/-
Description	Liyonta	PEKOE	1500/-
Deciliyan   BOP   1250/-   Graceland   BOPSP   1180/-   Graceland   BOPFSP   1060/-   Broadlands SH   BOPFSP   1180/-   Gradlands SH   BOPFSP   1140/-   Gradlands SH   BOPFSP   1140/-   Gradlands SH   BOPFSP   1120/-   Gradlands BOPFSP   1120/-   Gradlands	Lakvinka	PEKOE	1450/-
Ceciliyan         BOP         1250/-           Graceland         BOPSP         1180/-           Flidellana         BOPFSP         1060/-           Broadlands SH         BOPFSP         1180/-           Golden Garden         BOPFSP         1120/-           Mahaliyadda         BOPFSP         1120/-           Allen Valley         BOPFSP         1120/-           Hidellana         FBOP         1400/-           Celani         FBOP         1250/-           Celani         FBOPI         1250/-           Celani         FBOPF         1250/-           Celani <td>Nilrich</td> <td>PEKOE1</td> <td>1450/-</td>	Nilrich	PEKOE1	1450/-
Ceciliyan         BOP         1250/-           Graceland         BOPSP         1180/-           Flidellana         BOPFSP         1060/-           Broadlands SH         BOPFSP         1180/-           Golden Garden         BOPFSP         1120/-           Mahaliyadda         BOPFSP         1120/-           Allen Valley         BOPFSP         1120/-           Hidellana         FBOP         1400/-           Celani         FBOP         1250/-           Celani         FBOPI         1250/-           Celani         FBOPF         1250/-           Celani <td>LOW GROWN</td> <td>TIPPY GRADI</td> <td>ES</td>	LOW GROWN	TIPPY GRADI	ES
Graceland         BOPSP         1180/-           Hidellana         BOPF         1060/-           Broadlands SH         BOPFSP         1180/-           Golden Garden         BOPFSP         1140/-           Mahaliyadda         BOPFSP         1120/-           Mallen Valley         BOPFSP         1120/-           Hidellana         FBOP         1400/-           Cothotuwa         FBOP         1400/-           Celani         FBOP         1400/-           Cothotuwa         FBOP         1250/-           Cothotuwa         FBOP1         1250/-           Cothotuwa         FBOPF         1250/-           FALL         FBOPF         1250/-           FALL         FBOPF         1250/-           FIGURE         FBOPF         1250/-           FIGURE         FBOPF         1250/-           FIGURE         FBOPF         1250/-	Cecilivan	BOP	1250/-
Hidellana   BOPF   1060/-   Broadlands SH   BOPFSP   1180/-   Broadlands SH   BOPFSP   1140/-   Broadlands SH   BOPFSP   1140/-   Broadlands SH   BOPFSP   1140/-   Broadlands SH   BOPFSP   1120/-   Broadlands   BOPFSP   1120/-   Broadland   BOPFSP   1120/-   Broadland   BOPFSP   1120/-   Broadland   BOPFSP   1400/-   Cothotuwa   FBOP   1250/-   Cothotuwa   FBOPF	Graceland	BOPSP	1180/-
Broadlands SH         BOPFSP         1180/-           Golden Garden         BOPFSP         1140/-           Mahaliyadda         BOPFSP         1120/-           Mahaliyadda         BOPFSP         1120/-           Allen Valley         BOPFSP         1120/-           Hidellana         FBOP         1400/-           Cothotuwa         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Cothotuwa         FBOP1         1300/-           Hidellana         FBOP1         1250/-           FACHUKOTAL         FBOPF         1250/-           FHIdellana         FBOPF         1250/-           FEHIdellana         FBOPF         1250/-           FEHIGLIA         FBOPF         1250/-           FEHIGLIA         FBOPF         1250/-           FEHIGLIA         FBOPF         1250/-           FEHIGLIA         FBOPF         1			1060/-
Golden Garden         BOPFSP         1140/-           Mahaliyadda         BOPFSP         1120/-           FAllen Valley         BOPFSP         1120/-           FHidellana         FBOP         1400/-           FOthotuwa         FBOP         1400/-           Celani         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Rotumba         FBOP1         1300/-           Sithaka         FBOP1         1250/-           FAthukorala Sup         FBOPF         1250/-           FHIdellana         FBOPF         1250/-           Sirimewanna         FBOPF         1250/-           Sirimewanna         FBOPF         1250/-           Sithaka         FBOPF         1200/-           PREMIUM FLOWERY         Singsbru         FBOPFSP         3300/-           FBOPFEXSP         3600/-         3600/-			
Mahaliyadda BOPFSP 1120/- FAllen Valley BOPFSP 1120/- FHidellana FBOP 1400/- Celani FBOP 1400/- Celani FBOP 1400/- Mulatiyana Hills FBOP 1400/- Cothotuwa FBOP 150/- Cothotuwa FBOP 150/- Cothotuwa FBOP 1250/- Cothotuwa FBOP 1250/- Cothotuwa FBOPF 1250/- Cot	Golden Garden	BOPESP	
Fallen Valley         BOPFSP         1120/-           Hidellana         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Kelani         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Rotumba         FBOP1         1400/-           Sithaka         FBOP1         1300/-           Hidellana         FBOPF         1250/-           Hidellana         FBOPF         1250/- <td>*Mahaliyadda</td> <td>ROPESP</td> <td></td>	*Mahaliyadda	ROPESP	
Felidellana         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Rotumba         FBOP1         1400/-           Sithaka         FBOP1         1300/-           Hidellana         FBOP1         1250/-           FAthukorala Sup         FBOPF         1250/-           FHidellana         FBOPF         1250/-           Sirimewanna         FBOPF         1250/-           Sirimewanna         FBOPF         1250/-           Sithaka         FBOPF         1200/-           New Vithanakanda         FBOPF1         1400/-           PREMIUM FLOWERY         Xingsbru         FBOPFSP         3300/-           Kilrich         FBOPFEXSP         3600/-	*Allen Valley		
Pothotuwa         FBOP         1400/-           Kelani         FBOP         1400/-           Kelani         FBOP         1400/-           Mulatiyana Hills         FBOP         1400/-           Pothotuwa         FBOP         1400/-           Rotumba         FBOP1         1300/-           Sithaka         FBOP1         1250/-           Hidellana         FBOPF         1250/-           FHidellana         FBOPF         1250/-           Sithidellana         FBOPF         1250/-           Sirimewanna         FBOPF         1250/-           Sithara         FBOPF         1250/-           Sithaka         FBOPF         1200/-           New Vithanakanda         FBOPF1         1400/-           PREMIUM FLOWERY         Xingsbru         FBOPFSP         3300/-           Kilrich         FBOPFEXSP         3600/-			
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Kingsbru FBOPFSP 3300/- Nilrich FBOPFEXSP 3600/-	New Vithanakanda	FBOPF1	1400/-
Nilrich FBOPFEXSP 3600/-	PREMIUM FLO	WERY	
	Kingsbru	FBOPFSP	3300/-
Grombil FBOPFEXSP1 2700/-	Nilrich	FBOPFEXSP	3600/-
	Brombil	FBOPFEXSP1	2700/-

<sup>\*</sup> Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

# COLOMBO AUCTION - GROSS SALE AVERAGES SALE NO.06 OF 09<sup>TH</sup> FEBRUARY, 2022

	2022			2021		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date	
Uva High Grown	634.21	636.25	629.80	581.07	578.50	
Western High Grown	724.31	729.23	723.57	624.24	626.53	
High Grown	705.66	707.79	696.46	612.58	613.80	
Uva Medium	671.92	658.82	652.04	581.08	591.84	
Western Medium	639.89	652.32	631.17	571.16	575.79	
Medium Grown	647.44	653.91	637.32	573.81	580.62	
Low Grown (Orthodox)	785.76	783.72	765.23	680.54	679.44	
Combined L.G. (Orthodox + CTC)	770.42	763.86	749.12	671.03	669.96	
Total	736.96	732.99	719.47	645.11	643.85	

Private Sale Figures (07.02.2022 – 12.02.2022) -

- 129,051.00 Kgs

Cumulative - 585,297.75 Kgs

# **DETAILS OF TEAS AWAITING SALE**

	Sale of 22 <sup>nd</sup> /23 <sup>rd</sup> Feb '22		<b>Sale of 01</b>	st /02 <sup>nd</sup> March '22
	<u>Lots</u>	Oty. (Kgs)	<u>Lots</u>	Oty. (Kgs)
Low Grown Leafy	1,812	733,940	1,552	614,560
Low Grown Semi Leafy	1,362	585,245	1,059	435,193
Low Grown Tippy	2,180	1,124,720	1,760	864,355
High & Medium	1,408	712,276	1,169	555,719
Off Grade/BOP1A	2,231	1,258,132	2,182	1,207,348
Dust	566	587,809	473	452,082
Premium Flowery	397	66,410	293	44,529
Ex-Estate	<u>866</u>	982,115	<u>738</u>	809,857
Total	<u>10,822</u>	<u>6,050,647</u>	<u>9,226</u>	4,983,643

(Cont'd...08)

# **CATALOGUES**

#### Sale No.10 of 08th/09th March, 2022

The Main Sale & Ex-Estate Sale catalogues closed 17th February, 2022 at 4.30 p.m.

#### Sale No.11 of 14th/15th March, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **24**th **February**, **2022** at **04.30 p.m**.

#### Sale No.12 of 22nd/23rd March, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **03**<sup>rd</sup> **March**, **2022** at **04.30** p.m.

# **BROKER'S SELLING ORDER**

#### **SALE NO.08**

# Auction of 22<sup>nd</sup>/23<sup>rd</sup> February, 2022

#### <u>Leafy/Tippy/BOP1A/ Premium Flower</u>

- 1. Mercantile Produce Brokers (Pvt) Ltd
- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. Ceylon Tea Brokers PLC
- 4. Asia Siyaka Commodities PLC
- 5. Eastern Brokers Ltd
- 6. John Keells PLC
- 7. Lanka Commodity Brokers Ltd
- 8. Forbes & Walker Tea Brokers (Pvt) Ltd

# **High & Medium/Off Grades/Dust**

- 1. Ceylon Tea Brokers PLC
- 2. John Keells PLC
- 3. Eastern Brokers PLC
- 4. Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. Mercantile Produce Brokers (Pvt) Ltd
- 6. Lanka Commodity Brokers Ltd
- 7. Asia Siyaka Commodities PLC
- 8. Bartleet Produce Marketing (Pvt) Ltd

#### **Ex-Estate**

- 1. John Keells PLC
- 2. Mercantile Produce Brokers (Pvt) Ltd
- 3. Eastern Brokers PLC
- 4. Asia Siyaka Commodities PLC
- 5. Forbes & Walker Tea Brokers (Pvt) Ltd
- 6. Lanka Commodity Brokers Ltd
- 7. Bartleet Produce Marketing (Pvt) Ltd
- 8. Ceylon Tea Brokers PLC

# **Crop & Weather**

# For the period of 07th February to 13th February, 2022

# Western/Nuwara Eliva Regions

Bright weather conditions were experienced during the mornings throughout the week, with evening showers towards the latter part of the week in both regions. The Department of Meteorology expects misty conditions in the mornings in both regions during the week ahead.

# **Uva/Udapussellawa Region**

The Uva Region reported bright weather throughout the week, whilst clear mornings and evening showers were reported in the Udapussellawa Region towards the latter part of the week.

#### **Low Growns**

The Low Grown Region reported sunny mornings and evening showers towards the end of the week. According to the Department of Meteorology, showers are expected in the Sabaragamuwa Region in the week ahead.

# **Crop Intake**

The Western, Uva, Udapussellawa and Low Grown regions reported a slight decrease in the crop intake, whilst the Nuwara Eliya Region maintained.

#### **World Crop Statistics (MKGS)**

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	Dec.	28.65	20.41	-8.24	278.85	299.34	20.49
BANGLADESH	Sep.	12.14	12.61	0.47	57.45	64.76	7.31
KENYA	Aug.	38.52	33.63	-4.89	375.75	342.44	-33.3
SOUTH INDIA	Oct.	20.16	21.26	1.1	179.83	204.18	24.35
NORTH INDIA	Oct.	155.62	167.4	11.74	853.05	940.74	87.69
MALAWI	Sep.	2.78	4.03	1.25	36.40	42.40	6.0
TANZANIA	June	1.67	1.80	0.13	17.52	16.56	-1.0
UGANDA	June	5.77	3.57	-2.2	33.94	25.74	-8.20

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd... 10)

#### -OTHER MARKETS-

#### BANGLADESH AUCTION

#### SALE 40 HELD ON MONDAY 14<sup>TH</sup> FEBRUARY, 2022

**CTC LEAF:** 43,705 packages of Current Season teas on offer met with only a fair demand.

**BROKENS**: Clean Brokens which were small in quantity sold well at slightly easier rates but all others met with a selective demand and where sold recorded a drop of Tk.5/- to Tk.7/-. However, there were several withdrawals in this category. BLF teas witnessed slightly more demand and prices were about firm.

**FANNINGS:** Likewise, few clean ones on offer met with quite strong competition and were often touch dearer. All other varieties eased in line with quality and there were also fairly heavy withdrawals. BLF teas witnessed slightly more demand and prices were about steady.

**CTC DUST:** 10,311 packages of Current Season teas on offer met with good demand. Good liquoring Dusts sold well at around last levels. Their medium Dusts witnessed fair competition and were firm on last. Plain and BLF Dusts were less in demand and prices were once again a little easier with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Offerings comprised of mostly plain and end of season varieties which met with only a fair demand. Blenders were again active whilst there was touch more support from the Loose tea buyers. Owing to the sale of a larger proportion of lower priced teas, average price realisation was considerably lower than last.

Dusts were an easier market.

# **Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Large	NQTA	NQTA	Best	205-215 N	205-215 N	PD	167-225	170-240
Medium	142-155	145-160	Good	160-170 N	170-175 N	RD	120-272	120-279
Small	147-160	152-165	Medium	145-155	150-160	D	125-261	130-272
Plain	130-140	130-140	Plain	130-140	130-140	CD	136-257	142-266
BLF	120-140	120-140	BLF	120-140	120-140	BLF	122-145	120-142

COURTESY: NATIONAL BROKERS LTD

(Cont'd... 11)

#### SOUTHINDIAN ROUNDUP FOR THE WEEKENDING 12<sup>TH</sup> FEBRUARY – 2022

#### **KOCHI**

#### **CTC LEAF**

**Demand:** Good Demand. All grades sold irregularly around last levels.

#### **LEAF- ORTHODOX:**

Demand: Fair Demand.

**Market:** Well made High grown and medium whole leaf and primary brokens sold at steady to occasionally easier levels depending on the quality. The cleaner brokens & fannings had good demand & appreciated in value.

**Buying Pattern:** Middle East and CIS buyers operated.

# **DUST**

Demand: Fair Demand.

**Market:** Popular marks and better medium teas sold irregularly around last levels. Plainers sort also shared the Same trend.

**Buying Pattern**: Major blenders were active with useful support from packeteers & Internal buyers. Upcountry buyers operated on bolder grades. Best mediums witnessed fair support from internal & regional packeteers.

#### **COONOOR**

#### **CTC LEAF**

Demand: Good.

**Market:** Generally a steady to firm market. The Best and Better types had been trading barely steady to irregularly easier with fair withdrawals. The Mediums have had better enquiry thereby selling at fully firm to dearer levels. Price surge was witnessed more on the Brokens and Fannings. Plainers were rather trading at barely steady levels.

**Buying Pattern:** Strong Internal enquiry was forthcoming with equally good support from the Major Blenders and other Regional buyers. Export has been subdued.

# **ORTH LEAF**

Demand: Fair.

**Market:** Barely steady to occasionally dearer on the Whole leaf grades. Others were irregularly easier.

**Buying Pattern:** Good Internal operation was forthcoming with subdued or rather no participation from the Exporters.

#### **CTC DUST**

Demand: Sluggish.

**Market:** Market experienced a downtrend with the Best and Better types having dropped by Rs.5/- to Rs.10/- and more sometimes. The Mediums and Plainers were rather dropped by Rs.2/- to Rs.3/-. The sale had witnessed unusual withdrawals.

**Buying Pattern:** Fair Internal operation was forthcoming with select participation from the Export and other Packeteers.

#### **ORTH DUST**

Demand: Sluggish.

**Market:** Market for the Primary cleaner dusts have been trading steady to fully firm. Others were barely steady. The sale had witnessed fair withdrawals on the open, dis-coloured and fibrous teas.

Buying Pattern: Yet again the Internal had been fairly active with the Export being subdued.

(Cont'd... 12)

#### **COIMBATORE**

#### **CTC LEAF**

**Demand:** Fair general demand.

**Market:** Better medium / popular marks of brokens were lower by Rs.5/- to Rs.6/- sometimes more. Others lower by Rs.2/- to Rs.3/- with few withdrawals. Medium teas were irregular and lower by Rs.2/-. Plainer teas were lower by Rs.2/- to Rs.3/- with few withdrawals.

**Buying Pattern:** Blenders were active. Exporters and internal buyers were selective.

# **ORTH LEAF:**

Demand: Fair demand.

**Market:** Whole leaf barely steady. Well made brokens steady. However secondary brokens were irregular and lower by Rs.2/- with some withdrawals. BOPF/FNGS continue to suffer heavy withdrawals.

**Buying Pattern:** Exporters were active. Internal selective.

# **CTC DUST**

**Demand:** Fair general demand.

**Market:** Better medium and popular sorts were irregular and lower by Rs.2/- with few withdrawals. Medium teas were steady. Plainer teas were barely steady to firm.

**Buying Pattern:** Exporters and internal buyers were active. Blenders and packeeters were selective.

#### **ORTH DUST**

**Demand:** Fair demand.

**Market:** Irregular and lower by Rs.2/- to Rs.3/- with few withdrawals.

**Buying Pattern:** Exporters were active.

Source: Paramount Tea Marketing (SI) Private Limited

(Cont'd... 13)

# Indian tea exports decline to 175.38 million kg in first 11 months of 2021

PTI | Kolkata | Updated: 11-02-2022 18:01 IST | Created: 11-02-2022 18:01 IST

Exports of tea during the first 11 months of 2021 declined to 175.38 million kg as compared to 189.83 million kg in the corresponding period a year ago, the <u>Tea Board India</u> said.

According to industry experts, the decline in exports could be attributed to shortage of containers, high ocean freight and less offtake by the lucrative <u>Iran</u> market due to payment issues.

The largest block, which imported the maximum quantity of tea was the Commonwealth of Independent States (CIS) - 40.17 million kg during the period, lower from 46.38 million kg in 2020.

Iran was the second largest buyer of <u>Indian</u> tea at 23.06 million kg, down from 31.60 million kg in the year-earlier period, the data available with the board showed.

The other major importing markets were the USA, UAE and the UK. Although the export volumes declined, value realisation increased in the first 11 months of 2021, which stood at Rs 4,737.88 crore as compared to Rs 4,698.47 crore in the 2020 period.

During December 2021, production saw a sharp dip at 64.51 million kg as against 74.09 million kg in the corresponding month in 2020, as per the data.

15th February, 2022.

-/mk