

# LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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# SALE NO.29 OF 27<sup>TH</sup>/28<sup>TH</sup> JULY, 2021

# COMMENTS

Rainy weather conditions accompanied by strong and gusty winds have been reported from the western slopes of the hill country, whilst plantation areas in the Ruhuna and Sabaragamuwa districts too have had heavy rainfall. The Uda Pussellawa region experienced dull and overcast skies with evening showers while Uva has been relatively dry and sunny. The Department of Meteorology has confirmed that South Western monsoonal conditions are now active over the island and similar weather is predicted in the week ahead as well.

This week's tea auction (Sale # 29) was conducted on July 27 & 28 (Tue/Wed), and, the offer quantity of 6.8 mkgs was similar to the previous week's total. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 3 mkgs, whilst Main Sale High & Medium had 0.9 mkgs and, Ex Estate category had 0.95 mkgs.

In the Ex Estate segment, good demand was confined only to the select best western high grown teas, whilst all others tended irregular and were mostly easier. Selected Dimbulla/Dickoya BOP's appreciated up to Rs.20/- where supported by special demand, whilst their corresponding BOPF's lost up to Rs. 50/-, and below-best BOPF's eased Rs. 20/- to 30/-. Nuwara Eliya's were irregularly lower following quality. Uda Pussellawa's again had a disappointing sale with most offerings selling at irregularly easier levels. A small range of selected Uva BOP's and BOPF's were dearer up to Rs. 20/- while others were barely steady. A limited selection of the best PF1's from all elevations held firm; others lost Rs. 10/- and sometimes more for poor leaf sorts. BP1's – continued irregular. There was selective demand from the UK, Japan and Germany for High Grown Westerns. Buyers for China and Hong Kong were less active. Russia was fairly active at lower levels.

Low growns met with fair demand. Well-made, select OP1's were easier while some improved below-best teas maintained last levels. Poorer OP1's declined Rs. 10/- to 20/-. True to grade OP/OPA's were barely steady whilst poorer teas were maintained. Stylish BOP1's were fully firm. Shotty Pekoes1's and the better Pekoes were maintained, but mixed varieties tended easier. Neater FBOP's and FBOPF1's – were firm while the balance was lower following quality. Middle Eastern buyers were active though tending to be selective. The CIS operated for better made leafy teas whilst Turkey was strong on Pekoe grades whilst closely following quality. Iran was active for neat and well-made FBOP's and FBOPF1's. Iraq was active for bottom level teas.

This week's auction comprised of **12,090** lots with a total quantity of **6,831,419** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	Qty. (Kgs)
Low Grown Leafy	2,208	985,237
Low Grown Semi Lea	fy 1,808	878,859
Low Grown Tippy	2,190	1,145,685
High & Medium	1,790	898,221
Off Grade/BOP1A	2,245	1,291,901
Dust	599	605,788
Premium Flowery	432	74,127
Ex-Estate Total	<u>818</u>	951,601
Total	<u>12,090</u>	<u>6,831,419</u>

### In Lighter Vein

#### Blonde vs. Lawyer

There was a blonde who found herself sitting next to a Lawyer on an airplane. The lawyer just kept bugging the blonde wanting her to play a game of intelligence. Finally, the lawyer offered her 10 to 1 odds, and said every time the blonde could not answer one of his questions, she owed him \$5, but every time he could not answer hers, he'd give her \$50.00. The lawyer figured he could not lose, and the blonde reluctantly accepted. The lawver first asked. "What is the distance between the Earth and the nearest star?" Without saying a word the blonde handed him \$5. Then the blonde asked, "What goes up a hill with 3 legs and comes back down the hill with 4 legs?" Well, the lawyer looked puzzled. He took several hours, looking up everything he could on his laptop and even placing numerous air-toground phone calls trying to find the answer. Finally, angry and frustrated, he gave up and paid the blonde \$50.00 The blonde put the \$50 into her purse without comment, but the lawyer insisted, "What is the answer to your question?" Without saying a word, the blonde handed him \$5.

#### LOW GROWNS - LEAFY/SEMI LEAFY

**BOP1**: Select best BOP1's were maintained; balance was fully firm to easier. Teas at the lower end tended irregular.

OP1 : A few select best invoices held firm; balance declined Rs.30-40/- and at times more. Stalky invoices were

generally firm.

**OP** : Teas in the select best category declined Rs.20-30/- per kg; balance too were lower by Rs.10-20/- and at times more.

Teas at the lower end however maintained.

**OPA** : Select best together with best invoices declined Rs.30-40/- per kg; balance too were lower by Rs.20/- per kg. Poorer

sorts however maintained last week levels.

**PEK/PEK1:** Well made shotty invoices tended irregular; balance was barely steady. Best PEKOES were maintained; balance

tended irregular. Teas at the lower end declined by Rs.20-30/- per kg.

Quotations (Rs./Kg)	В	est	Belov	v Best	Others		
	This Week Last Week		This Week Last Week This Week Last We		This Week	Last Week	
BOP1	860-1050	860-1000	620-660	620-670	450-500	450-520	
OP1	750-850	750-900	580-620	600-630	330-360	300-360	
OP	620-650	620-680	520-560	510-570	330-370	330-380	
OPA	620-660	620-680	520-560	510-570	350-400	350-400	
PEK/PEK1	770-850	780-860	580-640	580-650	480-500	480-510	

#### TIPPY/SMALL LEAF

**BOP/BOPSP**: Well-made BOP's were firm. Balance were easier.

**BOPF/BOPFSP**: In general were firm.

FBOP/FBOP1 : Select Best FBOP's were firm to marginally easier. Best and cleaner Below Best firm. Balance easier

following quality. Well-made FBOP1's firm. Balance were lower.

FBOPF/FBOPF1: Very Tippy teas were firm to easier, whilst Best sold around last levels. Balance declined. Select Best FF1's

sold around last levels. Balance in general declined.

FBOPFSP/EXSP: Teas in the top category eased substantially whilst below best too were followed a similar trend, Teas at the

lower end tended irregularly lower.

Quotations (Rs./Kg)	Ве	est	Belov	v Best	Others		
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
BOP/BOPSP	1000-1550	1200-1450	700-750	700-750	430-450	450-480	
BOPF/BOPFSP	700-800			600-650 650-700		440-480	
FBOP/FBOP1	900-1300	1000-1350	750-800	800-850	500-550	550-600	
FBOPF/FBOPF1	900-1000	1000-1100	750-800	800-900	450-500	500-550	
FBOPFSP/EXSP	2000-2900	2000-3050	900-1100	1000-1300	600-650	600-650	

(Cont'd...3)

#### MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

**FBOP**: Select best types declined Rs.40-50/-, whilst the secondaries and below best types were Rs.10-20/- easier.

**FBOPF/FBOPF1:** Best on offer declined Rs.40-50/- whilst the others were irregular and mostly lower. **PEK/PEK1**: Select best types maintained last levels whilst the others were Rs.30-40/- lower.

Quotations (Rs./Kg)	Best		Belov	v Best	Others		
	This Week				This Week	Last Week	
FBOP	800-960	800-900	660-800	700-800	540-660	550-700	
FBOPF/FBOPF1	680-780	750-850	580-680	600-750	450-580	500-600	
PEK/PEK1	760-900	780-880	600-760	650-780	460-600	500-650	

#### **HIGH GROWNS**

**BOP:** Best Western's - Select invoices were up to Rs.20/- per kg dearer following special inquiry, whilst the others were irregular and easier by a similar margin. In the Below Best category, better teas were barely steady, whilst the others together with the Plainer sorts were firm to marginally easier. Nuwara Eliya's were irregular and easier following quality. Uda Pussellawa's – Better teas were irregular whilst the others were firm and Rs.10/- per kg lower. Uva's - Select improved teas gained Rs.20/- per kg and more following special inquiry, whilst the others were irregular.

**BOPF:** Best Western's - Select high priced teas declined up to Rs.50/- per kg, whilst the others were Rs.20-30/- per kg lower. In the Below Best category, prices were irregular following quality. Plainer clean leaf types were firm and tended dearer; whilst the others declined by up to Rs.20/- per kg. Nuwara Eliya's were irregular following quality. Uda Pussellawa's - Better sorts were irregular; whilst the others were firm and marginally easier. Uva's - Brighter sorts were Rs.10-20/- per kg dearer, whilst the others were barely steady.

Quotations (Rs./Kg)	В	OP	BOPF			
	This Week	Last Week	This Week	Last Week		
Best Westerns	620-720	620-700	640-780	670-790		
Below Best Westerns	520-610	540-610	550-630	570-660		
Plainer Westerns	460-510	460-530	500-540	490-560		
Nuwara Eliyas	540-730	700-730	560-680	N/A		
Brighter Uda Pussellawas	510-550	530-600	530-600	530-590		
Other Uda Pussellawas	480-500	470-510	470-520	480-520		
Best Uva's.	550-670	550-590	540-610	540-590		
Other Uva's	520-540	500-540	480-530	490-530		

## **MEDIUM GROWN TEAS**

**BOP**: Neat leaf well-made teas were Rs.10-20/- per kg lower whilst the others were irregular following quality.

**BOPF**: Better teas - hardly any offerings, whilst the poorer sorts continued to be irregular.

Quotations (Rs./Kg)	ВО	P	ВО	PF
	This Week	Last Week	This Week	Last Week
Best Westerns	500-780	470-760	440-550	450-540

CTC

**High Grown** : **BP1s** - Continued to be irregular.

PF1s - Better sorts were firm to marginally dearer; whilst the others were irregular following quality though still

continued to sell at the lower end of the market.

**Medium Grown:** BP1s - Continued to be irregular.

PF1s - Few select neat leaf invoices were Rs.10/- per kg dearer; whilst the others were irregular and lower by a

similar margin.

**Low Grown** : **BP1s** - Select invoices were firm and Rs.10-20/- per kg dearer whilst the others were irregular.

PF1s - Firm and tended dearer.

	P	F1	Bl	P1
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week
High	410-440	430-610	440-620	440-600
Medium	420-460	420-490	420-500	420-440
Low	410-580	410-730	410-580	420-600

## **OFF GRADES**

Select best Liquoring FNGS/FNGS1 dearer by Rs.10/- others firm on last week levels. Clean Low Grown FNGS/FNGS1s lost Rs.20/-30/- per kg. Best BP's irregular lower Rs.20-40/-. Well-made BMs appreciated Rs.10/- per kg. Lower end teas lost Rs.10-20/-. Select best BOP1A's firm on last week levels. Best types and lower end teas lost Rs.10-20/- per kg.

QUOTATIONS (Rs/kg)	НІ	GH	MED	OIUM	LO	OW
	This Week	<u>Last Week</u>	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	350-520	370-520	350-420	380-440	330-440	380-460
Good Fannings (CTC)	330-400	350-400	330-400	350-410	330-390	350-410
Other Fannings (Orthodox)	370-420	400-440	370-420	400-440	370-420	400-440
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	450-500	450-500	420-470	440-490	420-480	440-510
Other BM's	330-380	380-400	330-370	380-410	330-380	380-410
Best BOP1As	420-450	420-450	390-440	390-440	575-650	575-650
Other BOP1As	360-390	380-410	350-380	380-410	350-380	370-410

# **DUST**

Select best liquoring High Grown D1's irregularly lower by Rs.10-20/- and at times more. Low Grown Clean Dust/Dust1's appreciated by Rs.20/- whilst poorer varieties declined by Rs.10-20/- per kg. PD's from High & Medium elevations maintained last levels whilst Low Grown PD's lost Rs.10-20/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		L	ow
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Primary Dust 1(Orthodox)	600-920	600-900	480-550	600-900	530-660	530-720
Good Primary PD (CTC)	530-660	530-640	500-550	530-640	530-620	550-640
Secondary Dust	350-400	350-400	360-400	350-400	380-410	350-380

# **World Crop Statistics (MKGS)**

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	June	27.35	25.94	-1.41	130.47	161.49	31.02
BANGLADESH	Jan.	0.175	0.286	0.11	0.175	0.286	0.1
KENYA	Feb.	49.20	43.39	-5.81	102.83	92.29	-10.5
SOUTH INDIA	Feb.	13.30	15.30	2.0	29.32	31.35	2.03
NORTH INDIA	Feb.	1.24	2.2	0.94	1.28	2.18	0.90
MALAWI	Jan.	6.30	7.00	0.7	6.30	7.00	0.7

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

<sup>&</sup>quot;Africa Tea Brokers Bulletin of Statistics"

WESTERN MEDI	IIM		UVA MEDIUM			LOW GROWN L	FAFV CDADES	
Doombagastalawa		750/-	Ury	BOP	810/-	Pothotuwa	BOP1	1400/
Doombagastalawa		790/-	El Teb	BOPF/BOPFSP	600/-	Ceciliyan	BOP1	1300/
-						•		
C	BOPF/BOPFSP	610/-	Demodera S	BOP1	980/-	*Sithaka	BOP1	1250/
Doombagastalawa		870/-	Demodera S	FBOP /FBOP1	850/-	*Hidellana	OP1	1300
C	FBOP/FBOP1	960/-	Dickwella	FBOPF/FBOPF1	750/-	*Sithaka	OP1	1250
Doombagastalawa		780/-	Ury	OP/OPA	640/-	Sunrise	OP	880
1	OP/ OPA	700/-	Demodera S	OP1	860/-	Lickra	OP	880
*Ingurugala	OP1	790/-	Aruna Passara	PEK/PEK1	890/-	Liyonta	OPA	1020
*Hatale	OP1	780/-				Liyonta	PEKOE +++	1600
Harangalla	OP1	780/-	UVA HIGH			Matuwagala Super	PEKOE1	1350
Č	PEK/PEK1	900/-	Bandaraweliya	BOP	670/-			
_	PEK/PEK1	900/-	Dickwella	BOPF/BOPFSP	710/-	LOW GROWN T	TIPPV CRADES	
Craigileau	I EK/I EKI	700/-	Uva Highlands	BOP1	790/-	Kelani	BOP +++	1550
WESTERN HIGH			_					
WESTERN HIGH	•	<b></b> 0.	*Battawatte	BOP1	770/-	Wathurawila	BOP +++	1550
	BOP	720/-	Aislaby	FBOP/ FBOP1	880/-	Brombil	BOP +++	1550
	BOP	720/-	Glenanore	FBOPF/FBOPF1	730/-	*Kanneliya	BOP	1500
,	BOP	720/-	*Battawatte	FBOPF/FBOPF1	720/-	*Peak Paradise	BOPSP	1300
Glenloch	BOPSP	690/-	Dickwella	OP/OPA	600/-	*K.D.U Super	BOPSP	960
Wattegodde	BOPF/BOPFSP	730/-	*Battawatte	OP/OPA	570/-	*Allen Valley	BOPSP	840
Venture	BOP1	890/-	Aislaby	OP1	750/-	*Hidellana	BOPF	790
	FBOP/ FBOP1	800/-	Haputale Super	PEK /PEK1	830/-	*K.D.U Super	BOPFSP	830
	FBOP/ FBOP1	800/-	*Battawatte	PEK/PEK1	800/-	*Sithaka	BOPFSP	770
=	FBOPF/FBOPF1	700/-	Dattawatte	I EK/I EKI	000/-	*Peak Paradise	BOPFSP	730
			TID A DIJECTI I	A 337 A				
	OP/OPA	610/-	UDA PUSSELL			Pothotuwa	FBOP	1300
	OP/OPA	610/-	Blairlomond	BOP	550/-	*Sithaka	FBOP	1180
	OP1	680/-	Blairlomond	BOPSP	570/-	*Hidellana	FBOP1	1120
Weddemulla	PEK/PEK1	760/-	Mooloya	BOPF/BOPFSP	600/-	Sihara	FBOPF	1300/
			Delmar	FBOP	750/-	Morawakkorale	FBOPF1	980/-
<b>NUWARA ELIYA</b>	<u>.</u>		Delmar	FBOPF/FBOPF1	680/-	*Sanasa	FBOPF1	940/-
Mahagastotte	BOP	730/-	Gordon	OP/OPA	550/-	*Hidellana	FBOPF1	940/-
-	BOPSP	610/-	*Delmar	OP/OPA	540/-			
•	BOPF/BOPFSP	680/-	Delmar	OP1	750/-			
•	FBOP/FBOP1	600/-	Delmar	PEK/PEK1	620/-	PREMIUM FLO	WEDV	
	FBOPF/FBOPF1	590/-	Gordon		620/-		FBOPFSP	2950/
Court Louge 1	rborr/rborr	390/-	Gordon	PEK/PEK1	620/-	New Deniyaya		
CTC TTC + C						Lions	FBOPFEXSP	2900/
CTC TEAS						*K.D.U Super	FBOPFEXSP1	2600/
HIGH GROWN			OFF GRADES					
Mt.Vernon CTC	PF1	620/-	Mahagastota	FNGS/FNGS1	550/-	<u>DUST</u>		
Dunsinane CTC	BP1	440/-	Strathdon CTC	PF	450/-	Mattakelle	Dust1	920/-
			Morawakkorale	BM	590/-	Dunsinane CTC	PD	660/-
MEDIUM GROW	N							,
	PF1	500/-	Adams View	BP	670/-			
	BP1	440/-	*Garden Leaf	BOP1A	700/-			
Dollside CTC	DI I	440/-						
LOW GROWN								
Hingalgoda CTC	PF1	790/-						
Ceciliyan CTC	BP1	580/-						

# COLOMBO AUCTION - GROSS SALE AVERAGES SALE NO.28 OF 20<sup>TH</sup> JULY, 2021

		2021	2020		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	516.20	527.49	557.64	521.49	547.06
Western High Grown	560.69	565.91	604.13	540.40	595.73
High Grown	546.47	553.23	590.61	533.96	581.11
Uva Medium	554.77	552.87	572.97	558.08	587.49
Western Medium	504.36	504.66	550.66	499.80	528.99
Medium Grown	520.13	520.23	557.30	519.77	547.63
Low Grown (Orthodox)	631.25	633.84	662.76	682.89	685.88
Combined L.G. (Orthodox + CTC)	623.57	623.54	653.86	667.65	668.30
Total	587.15	588.91	623.71	613.06	628.62

#### **DETAILS OF TEAS AWAITING SALES**

	Sale of 03	rd/04 <sup>th</sup> Aug., 2021	Sale of 10 <sup>th</sup>	1/11 <sup>th</sup> August, 2021
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,274	1,016,915	2,294	1,003,133
Low Grown Semi Leafy	1,687	799,584	1,761	844,729
Low Grown Tippy	2,072	1,066,478	2,050	1,035,919
High & Medium	1,584	792,723	1,752	856,697
Off Grade/BOP1A	2,548	1,448,760	2,437	1,382,481
Dust	619	631,618	621	632,090
Premium Flowery	366	60,772	374	64,698
Ex-Estate	<u>821</u>	953,736	<u>787</u>	888,952
Total	<u>11,971</u>	6,770,586	<u>12,076</u>	6,708,699

Private Sale Figures (19.07.2021 – 24.07.2021) - 114,101.50 Kgs

Cumulative - 3,421,134.59 Kgs

# Crop & Weather

## For the period 19th to 25th July, 2021

**Western/Nuwara Eliya Regions:** Overcast and rainy weather was reported in the Western Region, whilst the Nuwara Eliya Region reported bright weather at the beginning of the week and rain towards the latter part of the week. According to the Department of Meteorology, scattered heavy showers are expected in the Nuwara Eliya Region in the week ahead.

**Uva/Udapussellawa Regions:** The Udapussellawa Region reported overcast weather with evening showers, whilst the Uva Region reported sunny weather throughout the week.

**Low Growns:** The Ruhuna Region reported overcast weather with evening showers, whilst the Sabaragamuwa Region reported clear weather at the beginning of the week and rain during the latter part of the week. Scattered showers are expected by the Department of Meteorology in the Ruhuna and Sabaragamuwa regions in the week ahead.

**Crop Intake:** The Western and Uva regions maintained, whilst the Udapusellawa Region reported an increase in the crop intake. The Nuwara Eliya and Low Grown regions reported a slight decline.

(Cont'd...7)

#### **CATALOGUES**

# Sale No.31 of 10<sup>th</sup>/11<sup>th</sup> August, 2021

The Main Sale & Ex-Estate Sale catalogues closed on 22<sup>nd</sup> July, 2021 at 04.30 p.m.

# Sale No.32 of 17<sup>th</sup>/18<sup>th</sup> August, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 29<sup>th</sup> July, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

# Sale No.33 of 24th/25th August, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 05<sup>th</sup> August, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

## SALE NO.30

## **BROKER'S SELLING ORDER**

Auction of 03<sup>rd</sup>/04<sup>th</sup> August, 2021

#### Leafy/Tippy/BOP1A/ Premium Flowery

- 1. Forbes & Walker Tea Brokers (Pvt) Ltd
- 2. Ceylon Tea Brokers PLC
- 3. Bartleet Producing Marketing (Pvt) Ltd
- 4. John Keells PLC
- 5. Eastern Brokers Ltd
- 6. Lanka Commodity Brokers Ltd
- 7. Asia Siyaka Commodities PLC
- 8. Mercantile Produce Brokers (Pvt) Ltd

## High & Medium/Off Grades/Dust

- 1. John Keells PLC
- 2. Asia Siyaka Commodities PLC
- 3. Mercantile Produce Brokers (Pvt) Ltd.
- 4. Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. Bartleet Produce Marketing (Pvt) Ltd
- 6. Lanka Commodity Brokers Ltd
- 7. Ceylon Tea Brokers PLC
- 8. Eastern Brokers Ltd

#### Ex-Estate

- 1. Mercantile Produce Brokers (Pvt) Ltd
- 2. Asia Siyaka Commodities PLC
- 3. Forbes & Walker Tea Brokers (Pvt) Ltd
- 4. Eastern Brokers Ltd
- 5. Ceylon Tea Brokers PLC
- 6. John Keells PLC
- 7. Bartleet Produce Marketing (Pvt) Ltd
- 8. Lanka Commodity Brokers Ltd



(Cont'd...8)

# INTERNATIONAL TEA NEWS

## Assam's Small Tea Growers Demand MSP for Green Leaves

Written By Press Trust of India

Guwahati, Jul 24 (PTI) Small tea growers of Assam have urged the state government to fix a minimum support price for their produce as the low price realization has been a longstanding issue for them, a statement said. Small tea growers sell their crops to bought leaf factories (BLFs).

During an interaction with Industry and Commerce Minister Chandra Mohan Patowary on Thursday, representatives of small tea growers' associations of the state raised the issue of low price realization and sought the MSP for their produce in the peak and lean seasons. They requested the state government to fix a fair price or minimum rate of their tea leaves. The issue of overpriced manure and challenges of the small tea growers of Assam were raised in the meeting, the statement said on Friday. "There will be no compromise on the quality of tea leaves and fair price," the minister said, adding that their grievances will be addressed. The minister will hold a meeting very soon with all the deputy commissioners of districts to monitor that BLFs buy only quality tea leaves and ensure a fair price for the small growers, the statement said. Patowary asked Tea Board India's executive director (north-east zone) Arunita Phukan Yadav to instruct all its development officers to visit the BLFs and monitor strict compliance with the quality of tea leaves. The minister also urged small tea growers to ensure the quality of their produce and encouraged them to opt for orthodox variety that can help fetch remunerative prices in the international markets. He also advised them to set up bought leaf factories through self-help groups.

Around 2 lakh small tea growers in Assam contribute nearly 50 per cent of the state's annual production.

Of the 618.20 million kg of tea produced in the state in 2020, small tea growers' share was 285.19 million kg.

(Cont'd...9)

#### -OTHER MARKETS-

## BANGLADESH AUCTION- SALE NO.10 HELD ON MONDAY 26TH JULY, 2021

**CTC LEAF**: 38,274 packages of Current Season & 105 packages of Old Season teas on offer again met with less demand with more withdrawals.

**BROKENS**: Best Brokens were fairly well supported at slightly easier rates whilst Medium and Plain varieties again saw less demand at easier rates with more withdrawals. BLFs met with selective demand at slightly easier rates with fair withdrawals.

**FANNINGS:** Best Fannings once again met with a fairly good demand and were slightly easier. Medium varieties saw a little less interest and were an easier market with more withdrawals. Plain and BLFs met with a selective demand and witnessed more withdrawals.

CTC DUST: 11,613 packages of Current Season & 130 packages of Old Season teas on offer met with a fairly good demand. Good liquoring Dusts sold well at slightly easier rates. Their Mediums met with less demand and were an easier market with more withdrawals. Plain and BLFs met with selective demand and saw more withdrawals compared to last week. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Today's sale took place during the ongoing strict lockdown after an interval of two weeks owning to Eid-ul-Azha holidays. Good liquoring varieties met with a good demand although prices eased slightly. Medium varieties met with a fair demand at easier rates and witnessed more withdrawals. Other varieties met with less support and where sold prices eased further. Blenders lent fairly good support particularly for the good liquoring varieties. Loose tea buyers continued to be selective.

Dusts were an easier market.

Our catalogue (Sale 11): Avg: Tk 209.86, Sold 66.2% & (Sale 10) Avg: Tk 209.85, sold 68.7%.

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	200-207N	202-210N	Best	210-218	212-220	PD	205-240	203-245
Medium	198-202	200-203	Good	200-204	200-205	RD	170-275	200-290
Small	199-204	200-205	Medium	193-198	195-199	D	178-278	200-280
Plain	180-185	180-190	Plain	180-185	180-190	CD	186-400	184-399
BLF	155-175	155-175	BLF	155-175	155-175	BLF	170-195	184-186

COURTESY: NATIONAL BROKERS LTD

# SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 24<sup>TH</sup> JULY. 2021

CTC LEAF KOCHI

**Demand:** Fair demand. All varieties eased by Rs.3to4 and sometimes more. Upcountry buyers lent fair support.Exporters operate on bolder

grades.

**ORTH LEAF** 

Demand: Less general demand.

Market: High growns whole leaf grades and bolder brokens met with fair enquiry and realised prices which were irregularly around last.

Medium whole leaf and brokens met with less demand, prices eased by Rs.2 to 5 and sometimes more with large percentage of withdrawals. Limited quantity of fanning's met with fair enquiry and realized prices which were irregularly around last.

Buying Pattern: CIS / Middle East exporters operated. Upcountry buyers lent support on whole leaf grades.

**DUST** 

Demand: Good demand.

Market: Popular marks and better liquoring varieties witnessed improved enquiry and prices realized were fully firm to dearer by Rs.3 to 5

and sometimes more. Plainer sorts met with less demand and prices eased by Rs 4 to 5 with some withdrawals.

Buying- Major blenders AVT and KSCSC were active. Best mediums witnessed fair support from internal & regional packeteers. Upcountry

Pattern: buyers operated on bolder grades.

CTC LEAF COONOOR

Demand: Good.

Market: Generally an irregular market and mostly easier by Rs. 2/- to Rs. 4/- on the Best and Better types with the Best categories having

to suffer fair withdrawals. As the sale progressed there has been a good momentum on the Medium and Plainer types which went on to be sold at fully firm to dearer levels. The surge was witnessed more on the Bolder Brokens however Fannings have experienced lesser demand with the prices maintaining at steady levels and also suffered some withdrawals.

The overall sale percentage is 87% at an average of Rs. 90.07.

Buying Pattern:Yet again a good enquiry was witnessed from the Major Blenders, equally well supported by other Packeteers and Exporters.

**ORTH LEAF** 

Demand: Only Fair.

Market: Market was irregular and easier by Rs. 3/- to Rs. 6/- and upto Rs. 10/- and suffered fair withdrawals. The price drop was seen on

all grades and categories but more on the Whole leaf grades.

The overall sale percentage is 55% at an average of Rs. 134.71.

Buying Pattern: Fairly good export operation was forthcoming with equally well supported by the Internal buyers.

**CTC DUST** 

Demand: Good.

Market: Yet again Best categories have suffered fair withdrawals and rather sold lower. Better and Medium types Bolder dusts have sold

fully firm to dearer, however finer dusts were trading lower by Rs. 2/- to Rs. 3/-.

The overall sale percentage is 84% at an average of Rs. 91.87.

Buying Pattern: Strong Export operation being witnessed with fairly good support from the other quarters of the buyers.

ORTH DUST

Demand: Fairly good

**Market:** Though the sale percentage is recovered the price continued to be tending lower. The Bolder dusts of the popular marks are

dropping by Rs. 5/- to Rs. 10/- and others dropping by Rs. 3 to Rs. 5/-. The Secondaries and Tertiaries were barely maintained.

The overall sale percentage is 68% at an average of Rs. 102,

Buying Pattern: Fairly good Internal operation with subdued export buying.

CTC LEAF COIMBATORE

**Demand:** Fair demand.

Market: Better medium brokens were irregular and lower by Rs.2/- to Rs.3/- with heavy withdrawals. BOPF's were barely steady to

occasionally dearer. Medium brokens were barely steady. BOPF's were lower by Rs.2/- to Rs.4/-. Plainer teas were barely steady.

Buying Pattern: Blenders and internal were active. Exporters were selective..

**ORTH LEAF:** 

**Demand:** Less demand.

Market: Whole leaf lower by Rs.3/- to Rs.5/- . Medium brokens were irregular and lower by Rs.5/- with few withdrawals. BOPF/FNGS

were lower with heavy withdrawals.

**Buying Pattern:** Exporters were selective..

**CTC DUST** 

**Demand:** Fair demand.

**Market:** Better mediums / popular teas were barely steady to occassionally dearer by Re.1/- to Rs.2/- sometimes more on bolder grades.

However finer grades had strong demand and it was dearer by Rs.5/- to Rs.7/-. Medium teas were irregular and lower with some

withdrawals. Plainer teas were lower by Rs.3/- to Rs.5/- with some withdrawals.

 $\textbf{Buying Pattern:} \ \ \text{Internal buyers were active. Exporters, blenders and packeeters were selective.}$ 

**ORTH DUST** 

**Demand:** Poor demand.

**Market:** Lower by Rs.3/- to Rs.5/- and suffered heavy withdrawals.

**Buying Pattern:** Exporters buyers selective.

28<sup>h</sup> July, 2021. Source: Paramount Tea Marketing (SI) Private Limited

-/ra.