



# LANKA COMMODITY BROKERS LTD

## TEA MARKET REPORT

P.O.Box.2077, Colombo, No: 780, Maradana Road, Colombo 10, Sri Lanka.  
Tel:94 11 5222300 Fax: 94 11 5377090 E-mail: lcbl@lcbl-sl.com Website: www.lcbl-sl.com



### SALE NO.28 OF 19<sup>TH</sup>/20<sup>TH</sup> JULY, 2021

### COMMENTS

Sri Lanka's Tea Production of 161.4 mkg for the first half of the current year is a positive variance of 31 mkg when compared to the same period of 2020. Much of the increase is seen from the low grown elevation with + 21 mkg whilst the high and medium elevations have gained approximately 5 mkg, each. Out of low elevational teas the larger harvests have been from the Ratnapura and Galle districts whilst in the case of high grown, the larger crops have been centered around 1) Bogawantalawa, 2) Agarapathana, & 3) Upcot/Maskeliya.

This week's tea auction (Sale # 28) was conducted on July 19 & 20 (Mon/Tue), and, the offer quantity of 6.8 mkg was 0.3 mkg lower to the previous sale. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.9 mkg, whilst Main Sale High & Medium had 0.9 mkg and, Ex Estate category had 0.95 mkg.

It was again a weak market for Ex Estate teas apart from best Western BOPF's which were dearer by Rs.30/- to 40/- with buyers closely following quality. Best Western BOP's lost Rs.20/- to 30/- whilst a range of the better Uva's were firm. Below best Western BOP's lost Rs.10/- to 20/- while their corresponding BOPF's gained up to Rs. 30/-. Plainer category Western BOP's and BOPF's were about firm to sometimes irregularly easier. Nuwara Eliya's were irregularly lower following quality. Uda Pussellawa's were mostly lower by Rs.10/- to 20/- with the exception of a small selection of improved teas that were dearer. Whilst only a limited selection of the best High and Low grown PF1's were firm, there was again subdued interest in the CTC segment, following which, PF1's in general eased Rs.10/- to 20/- per kg. BP1's – cleaner High and Medium Grown teas were about firm whilst the best Low Grown held firm. There was less demand from the UK, Japan and Germany for High Grown Westerns. Buyers for China and Hong Kong were selective. Russia was fairly active at lower levels.

Low grown met with sustained demand. The best OPI's as well as cleaner below-best teas were fully firm to dearer, while, poorer sorts were barely steady. Well-made OP/OPA's were firm whilst poorer teas were mostly easier. BOP1's in general were fully firm to selectively dearer. Shotty Pekoel's and the better Pekoel's were maintained, but poorer sorts tended irregular. Neater FBOP's and FBOPF1's – were generally firm. Middle Eastern buyers were again selective. The CIS was active for better made leafy teas whilst Turkey closely followed quality. Iran was active for neat and well-made FBOP's and FBOPF1's. Iraq operated for bottom level teas.

This week's auction comprised of **11,958** lots with a total quantity of **6,812,946** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,242	980,703
Low Grown Semi Leafy	1,723	828,896
Low Grown Tippy	2,010	1,018,934
High & Medium	1,785	907,881
Off Grade/BOP1A	2,333	1,342,117
Dust	708	716,336
Premium Flowery	332	59,758
Ex-Estate	<u>825</u>	<u>958,321</u>
<b>Total</b>	<b><u>11,958</u></b>	<b><u>6,812,946</u></b>

#### In Lighter Vein

#### *How Did She Know??*

Two Priests decided to go to Goa on vacation. They were determined to make this a real vacation by not wearing anything that would identify them as Priests. For once, they'll enjoy a vacation as regular people. As soon as the plane landed they headed for a store and bought some really outrageous shorts, shirts, sandals, sunglasses, etc. The next morning they went to the beach dressed in their 'tourist' garb. They were sitting on the beach chairs, enjoying a drink, the sunshine and the scenery when a drop-dead gorgeous blonde in a bikini came walking straight towards them. They couldn't help but stare. As the blonde passed them she smiled and said 'Good morning, Father,' and 'Good morning, Father.' nodding and addressing each of them individually, then she passed on by. They were both stunned. How in the world did she know they were priests? So the next day, they went back to the store and bought even more outrageous outfits. These were so loud you could hear them before you even saw them! Once again, in their new attire, they settled down in their chairs to enjoy the sunshine. After a little while, the same gorgeous blonde, wearing a different colored bikini, taking her sweet time, came walking toward them. Again she nodded at each of them, said: 'Good morning, Father,' and 'Good morning, Father.' and started to walk away. One of the priests couldn't stand it any longer and said, 'Just a minute, young lady.' 'Yes, Father?' 'We are priests and proud of it, but I have to know, how in the world do you know we are priests, dressed as we are?' 'Father, it's me,' she replied, 'Sister Philomena!'

**LOW GROWNS - LEAFY/SEMI LEAFY**

**BOP1** : Select best BOP1's were maintained; balance was firm to lower. Teas at the lower end were maintained.

**OP1** : Select best OP1's firm to irregular whilst the balance was maintained. Stalky invoices tended irregular.

**OP** : Select best teas were maintained; balance declined by Rs.20/-. Teas at the lower end were irregular.

**OPA** : Select best teas tended irregular; balance was firm to lower. Poor sorts too firm to lower.

**PEK/PEK1**: Well made PEK1's maintained on last week levels; balance was irregular. Best PEK's were maintained. Teas at the lower end were firm to lower.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	860-1000	860-1000	620-670	620-670	450-520	450-520
<b>OP1</b>	750-900	750-900	600-630	600-650	300-360	320-370
<b>OP</b>	620-680	620-680	510-570	530-580	330-380	360-400
<b>OPA</b>	620-680	620-680	510-570	530-580	350-400	380-430
<b>PEK/PEK1</b>	780-860	780-860	580-650	600-670	480-510	480-530

**TIPPY/SMALL LEAF**

**BOP/BOPSP** : Few Select Best BOP's were firm to selectively dearer. Balance sold around last levels.

**BOPF/BOPFSP** : In general were firm.

**FBOP/FBOP1** : Select Best FBOP's were firm to easier. However, Best and cleaner Below Best appreciated. Balance were firm on last. FBOP1's in general were firm.

**FBOPF/FBOPF1** : Very Tippy teas continued to attract good demand. Best and cleaner Below Best appreciated. Balance were firm on last. Well-made FF1's together with cleaner Below Best sold around last levels. Balance were irregular following quality.

**FBOPFSP/EXSP** : Invoices in the top category met with good demand whilst below best held firm. Teas at the lower end tended irregular following quality.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	1200-1450	1000-1300	700-750	700-800	450-480	420-480
<b>BOPF /BOPFSP</b>	700-870	700-750	650-700	650-700	440-480	420-480
<b>FBOP/FBOP1</b>	1000-1350	1000-1450	800-850	800-900	550-600	550-600
<b>FBOPF/FBOPF1</b>	1000-1100	1000-1350	800-900	800-900	500-550	500-600
<b>FBOPFSP/EXSP</b>	2000-3050	2000-3200	1000-1300	1000-1500	600-650	600-700

(Cont'd...3)

**MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Select best types lost Rs.20-30/- whilst the secondaries and below best types were irregular and mostly lower.

**FBOPF/FBOPF1**: Best on offer maintained last levels whilst the others were Rs.20-30/- lower.

**PEK/PEK1** : Best on offer declined Rs.30-40/- per kg whilst the others were irregular and mostly lower.

<b>Quotations (Rs./Kg)</b>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
<b>FBOP</b>	800-900	800-940	700-800	680-800	550-700	560-680
<b>FBOPF/FBOPF1</b>	750-850	740-820	600-750	640-740	500-600	550-640
<b>PEK/PEK1</b>	780-880	820-940	650-780	700-820	500-650	550-750

**HIGH GROWNS**

**BOP**: Best Western's declined Rs.20-30 per kg and more for select high priced teas. In the Below Best category, brighter sorts which appreciated last week were Rs10-20 per kg easier, whilst the others together with teas in the Plainer category sold around last week's levels. Nuwara Eliya's were irregular and mostly easier following quality. Uda Pussellawa's – Better sorts were up to Rs.20 per kg lower, whilst the others continued to sell around last week's levels. Uva's were generally firm.

**BOPF**: Best Western's – Select invoices gained Rs. 50 per kg and more following special inquiry, whilst the others were firm and dearer to a lesser extent. In the Below Best category, select brighter sorts gained Rs.30-50 per kg and substantially more, whilst the others were irregular. Plainer sorts were irregular. Nuwara Eliya's were irregular following quality. Uda Pussellawa's – Better sorts were irregular, whilst the others were generally firm. Uva's were mostly sold around last levels.

<b>Quotations (Rs./Kg)</b>	<b>BOP</b>		<b>BOPF</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
Best Westerns	620-700	650-840	670-790	640-750
Below Best Westerns	540-610	550-640	570-660	550-630
Plainer Westerns	460-530	470-540	490-560	500-540
Nuwara Eliyas	700-730	580-670	N/A	500-600
Brighter Uda Pussellawas	530-600	530-600	530-590	530-600
Other Uda Pussellawas	470-510	470-510	480-520	470-520
Best Uva's.	550-590	550-660	540-590	540-580
Other Uva's	500-540	500-530	490-530	480-530

**MEDIUM GROWN TEAS**

**BOP** : Neat well-made teas were irregularly firm, whilst the others were Rs.20-30 per kg easier.

**BOPF** : Hardly any offerings, whilst the poorer sorts were irregular.

<b>Quotations (Rs./Kg)</b>	<b>BOP</b>		<b>BOPF</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
Best Westerns	470-760	530-790	450-540	450-540

**CTC**

**High Grown** : **BP1s** - Irregular.

**PF1s** - Better sorts were Rs.20 per kg dearer, whilst the others were barely steady.

**Medium Grown** : **BP1s/PF1s** - Rs.10-20 per kg lower.

**Low Grown** : **BP1s** - Better teas were up to Rs.20 per kg dearer, whilst the others were irregular.

**PF1s** - Better sorts were Rs.10/- per kg dearer whilst the others were irregular.

<b>Quotations (Rs./Kg)</b>	<b>PF1</b>		<b>BP1</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
High	430-610	440-590	440-600	450-580
Medium	420-490	420-500	420-440	380-470
Low	410-730	440-650	420-600	420-570

**OFF GRADES**

Best Liquoring FNGS/FNGS1 firm on last week levels. Lower end teas lost Rs.20-30/. Clean Low Grown FNGS/FNGS1s lost Rs.20/-30/- per kg. Best BP's held firm. Well-made BMs appreciated Rs.10-20/- per kg. Lower end teas lost Rs.10-20/-. Select best BOP1A's firm on last week levels. Best types and lower end teas lost Rs.10-20/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	370-520	390-520	380-440	420-460	380-460	410-470
Good Fannings (CTC)	350-400	360-400	350-410	390-410	350-410	370-410
Other Fannings (Orthodox)	400-440	400-440	400-440	400-440	400-440	400-440
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	450-500	450-500	440-490	440-490	440-510	440-510
Other BM's	380-400	390-410	380-410	390-420	380-410	390-420
Best BOP1As	420-450	420-450	390-440	420-460	575-650	575-650
Other BOP1As	380-410	390-410	380-410	380-410	370-410	380-410

**DUST**

Select best liquoring High Grown D1's declined by Rs.20-30/- and at times more. Low Grown Clean Dust/Dust1's also followed a similar trend whilst poorer varieties declined by Rs.10/- per kg. PD's from High & Medium elevations lost Rs.20-30/-whilst Low Grown PD's also followed a similar trend.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Primary Dust 1(Orthodox)	600-900	600-920	500-640	500-650	530-720	550-710
Good Primary PD (CTC)	530-640	530-620	480-540	530-620	550-640	550-600
Secondary Dust	350-400	360-400	350-400	360-400	350-380	360-390

**World Crop Statistics (MKGS)**

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
<b>SRI LANKA</b>	<b>June</b>	<b>27.35</b>	<b>25.94</b>	<b>-1.41</b>	<b>130.47</b>	<b>161.49</b>	<b>31.02</b>
BANGLADESH	Jan.	0.175	0.286	0.11	0.175	0.286	0.1
KENYA	Feb.	49.20	43.39	-5.81	102.83	92.29	-10.5
SOUTH INDIA	Feb.	13.30	15.30	2.0	29.32	31.35	2.03
NORTH INDIA	Feb.	1.24	2.2	0.94	1.28	2.18	0.90
MALAWI	Jan.	6.30	7.00	0.7	6.30	7.00	0.7

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...5)

<b><u>WESTERN MEDIUM</u></b>			<b><u>UVA MEDIUM</u></b>			<b><u>LOW GROWN LEAFY GRADES</u></b>		
*Dartry Valley	BOP	760/-	Demodera S	BOP	720/-	New Vithanakande	BOP1	1600/-
*Harangalla	BOP	760/-	Dickwella	BOPF/BOPFSP	730/-	Golden Garden	OP1	1100/-
Doombagastalawa	BOPSP	770/-	*Halpewatte Uva	BOPF/BOPFSP	710/-	Pothotuwa	OP1	1100/-
*Hatale	BOPF/BOPFSP	560/-	Sarnia Plaiderie	BOP1	900/-	*Hidellana	OP1	1080/-
*Ancoombra	BOPF/BOPFSP	510/-	Halpewatte Uva	FBOP /FBOP1	890/-	Sunrise	OP	880/-
Craighead	BOP1	1000/-	Dickwella	FBOPF/FBOPF1	750/-	Liyonta	OPA	1100/-
Harangalla	FBOP/FBOP1	900/-	*Halpewatte Uva	FBOPF/FBOPF1	740/-	*Makandura	OPA	980/-
Doombagastalawa	FBOPF/FBOPF1	850/-	Sarnia Plaiderie	OP/OPA	610/-	Liyonta	PEKOE	1400/-
Craighead	OP/ OPA	670/-	*Halpewatte Uva	OP1	800/-	Peak View Super	PEKOE1	1250/-
*Dartry Valley	OP/ OPA	630/-	Telbedde	OP1	800/-	Nilgiri	PEKOE1	1250/-
Uplands	OP/ OPA	640/-	Dickwella	PEK /PEK1	860/-	Suduwelipothahena	PEKOE1	1200/-
Craighead	OP1	1160/-				Lumbini	PEKOE1	1200/-
Uplands	PEK/PEK1	980/-				*Makandura	PEKOE1	1180/-
<b><u>WESTERN HIGH</u></b>			<b><u>UVA HIGH</u></b>			<b><u>LOW GROWN TIPPY GRADES.</u></b>		
Annfield	BOP	700/-	Aislaby	BOP	740/-	*Mahaliyadda	BOP +++	1450/-
Gouravilla	BOPF/BOPFSP	790/-	Bandara Eliya	BOPF/BOPFSP	570/-	Wathurawila	BOP	1350/-
Torrington	BOP1	770/-	Kelliebedde	BOPF/BOPFSP	570/-	*Kanneliya	BOP	1300/-
Glenloch	FBOP/ FBOP1	800/-	Spring Vallley	BOPF/BOPFSP	570/-	*Geekiyannahena	BOPSP	1200/-
Glenloch	FBOPF/FBOPF1	710/-	Glenanore	BOP1	830/-	*Allen Valley	BOPSP	850/-
Bambrakelly	FBOPF/FBOPF1	710/-	Aislaby	FBOP/ FBOP1	850/-	*Hidellana	BOPF	840/-
Inverness	OP/OPA	670/-	Mount Uva	FBOPF/FBOPF1	730/-	*Ihalapanapitiya	BOPFSP	870/-
Bogahawatte	OP1	780/-	Oodoowerre	FBOPF/FBOPF1	730/-	Pothotuwa	FBOP	1350/-
Glenloch	PEK/PEK1	820/-	*Battawatte	FBOPF/FBOPF1	720/-	Gunawardena	FBOP	1350/-
<b><u>NUWARA ELIYA</u></b>			<b><u>UDA PUSSELLAWA</u></b>			<b><u>PREMIUM FLOWERY.</u></b>		
Lovers Leap	BOP	730/-	Mooloya	BOP	600/-	*New Galagawa	FBOPFSP	2900/-
Mahagastotte	BOPF/BOPFSP	600/-	*Mooloya	BOPF/BOPFSP	590/-	Ivy Teas	FBOPFEXSP	3050/-
Court Lodge	BOP1	690/-	Delmar	FBOPF/FBOPF1	680/-	*Peak Paradise	FBOPFEXSP1	2850/-
Mahagastotte	FBOP/FBOP1	800/-	*Delmar	OP/OPA	610/-			
Lovers Leap	FBOPF/FBOPF1	730/-	Gordon	OP1	720/-	<b><u>DUST</u></b>		
Court Lodge	PEK/PEK1	740/-	Delmar	PEK/PEK1	680/-	Mattakelle	Dust1	900/-
<b><u>CTC TEAS</u></b>			<b><u>OFF GRADES</u></b>			Ceciliyan CTC	PD	640/-
<b><u>HIGH GROWN</u></b>			Holyrood	FNGS/FNGS1	590/-	Dunsinane CTC	PD	640/-
Dunsinane CTC	PF1	610/-	Hingalgoda CTC	PF	480/-			
Ulugedara CTC	BP1	600/-	Wathurawila	BM	660/-			
<b><u>MEDIUM GROWN</u></b>			*Ranwin	BP	690/-			
*Donside CTC	PF1	490/-	*Arbour Valley	BOP1A	650/-			
Dukwari CTC	PF1	490/-	Garden Leaf	BOP1A	650/-			
*Strathdon CTC	BP1	440/-						
<b><u>LOW GROWN</u></b>								
Hingalgoda CTC	PF1	730/-						
Ceciliyan CTC	BP1	600/-						

\* Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

## COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.27 OF 14<sup>TH</sup> JULY, 2021

	2021			2020	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
<b>Uva High Grown</b>	524.40	530.21	559.29	511.17	548.31
<b>Western High Grown</b>	556.54	562.60	605.63	539.10	597.97
<b>High Grown</b>	545.47	551.70	592.20	530.15	583.13
<b>Uva Medium</b>	554.77	555.47	573.91	553.25	588.92
<b>Western Medium</b>	504.36	503.54	552.30	491.47	530.26
<b>Medium Grown</b>	520.13	519.87	558.69	512.44	548.89
<b>Low Grown (Orthodox)</b>	639.29	634.99	663.81	681.89	686.01
<b>Combined L.G. (Orthodox + CTC)</b>	630.10	624.41	654.86	667.23	668.32
<b>Total</b>	<b>592.56</b>	<b>589.46</b>	<b>624.97</b>	<b>609.61</b>	<b>629.29</b>

## DETAILS OF TEAS AWAITING SALES

	<u>Sale of 27<sup>th</sup>/28<sup>th</sup> July, 2021</u>		<u>Sale of 03<sup>rd</sup>/04<sup>th</sup> August, 2021</u>	
	<b>Lots</b>	<b>Qty. (Kgs)</b>	<b>Lots</b>	<b>Qty. (Kgs)</b>
Low Grown Leafy	2,208	985,237	2,274	1,016,915
Low Grown Semi Leafy	1,808	878,859	1,687	799,584
Low Grown Tippy	2,190	1,145,685	2,072	1,066,478
High & Medium	1,790	898,221	1,584	792,723
Off Grade/BOP1A	2,245	1,291,901	2,548	1,448,760
Dust	599	605,788	619	631,618
Premium Flowery	432	74,127	366	60,772
Ex-Estate	<u>818</u>	<u>951,601</u>	<u>821</u>	<u>953,736</u>
<b>Total</b>	<b><u>12,090</u></b>	<b><u>6,831,419</u></b>	<b><u>11,971</u></b>	<b><u>6,770,586</u></b>

Private Sale Figures (12.07.2021 – 17.07.2021)	- 117,480.50 Kgs
Cumulative	- 3,307,033.09 Kgs

**Crop & Weather**For the period 12<sup>th</sup> to 18<sup>th</sup> July, 2021

**Western/Nuwara Eliya Regions:** The Western Region reported bright mornings and scattered evening showers, whilst the **Nuwara Eliya Region:** reported sunny weather throughout the week. The Department of Meteorology expects heavy showers and strong winds in the Nuwara Eliya Region in the week ahead. **Uva/Udapussellawa Regions:** The Udapussellawa Region reported clear mornings and overcast evenings, whilst sunny mornings and scattered evening showers were reported in the Uva Region throughout the week. **Low Growns:** Bright mornings and sporadic evening showers were reported in the Low Grown Region throughout the week. According to the Department of Meteorology, heavy showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead.

**Crop Intake:** The Western and Nuwara Eliya regions reported a slight decline in the crop intake, whilst the Uva, Udapussellawa and Low Grown regions maintained.

(Cont'd...7)

## CATALOGUES

### Sale No.30 of 03<sup>rd</sup>/04<sup>th</sup> August, 2021

The Main Sale & Ex-Estate Sale catalogues closed on **15<sup>th</sup> July, 2021** at **04.30 p.m.**

### Sale No.31 of 10<sup>th</sup>/11<sup>th</sup> August, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **22<sup>nd</sup> July, 2021** at **04.30 p.m.** but sale may close before the scheduled date when the number of lots is reached.

### Sale No.32 of 17<sup>th</sup>/18<sup>th</sup> August, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **29<sup>th</sup> July, 2021** at **04.30 p.m.** but sale may close before the scheduled date when the number of lots is reached.

## SALE NO.29

### BROKER'S SELLING ORDER

**Auction of 27<sup>th</sup>/28<sup>th</sup> July, 2021**

#### Leafy/Tippy/BOP1A/ Premium Flowery

1. Mercantile Produce Brokers (Pvt) Ltd
2. Eastern Brokers Ltd
3. Forbes & Walker Tea Brokers (Pvt) Ltd
4. Ceylon Tea Brokers PLC
5. Bartleet Producing Marketing (Pvt) Ltd
6. John Keells PLC
- 7. Lanka Commodity Brokers Ltd**
8. Asia Siyaka Commodities PLC

#### High & Medium/Off Grades/Dust

1. Eastern Brokers Ltd
2. John Keells PLC
3. Asia Siyaka Commodities PLC
4. Mercantile Produce Brokers (Pvt) Ltd.
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Bartleet Produce Marketing (Pvt) Ltd
- 7. Lanka Commodity Brokers Ltd**
8. Ceylon Tea Brokers PLC

#### Ex-Estate

- 1. Lanka Commodity Brokers Ltd**
2. Bartleet Produce Marketing (Pvt) Ltd
3. Mercantile Produce Brokers (Pvt) Ltd
4. Asia Siyaka Commodities PLC
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Eastern Brokers Ltd
7. Ceylon Tea Brokers PLC
8. John Keells PLC

*We're Moving*  
to a new location



We will be re-locating our Head Office at:-  
**Lanka Commodity Brokers Ltd**  
**No:70 & 72, Maligakanda Road**  
**Colombo 10.**

with effect from July 26, 2021.  
**The contact numbers remain unchanged.**



(Cont'd...8)

**OTHER MARKETS**  
**SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 17<sup>TH</sup> JULY, 2021**

**CTC LEAF**

**KOCHI**

**Demand:** Fair demand. All varieties selling around last. Upcountry buyers lent fair support. Exporters operated on bolder grades.

**ORTH LEAF**

**Demand:** Good demand.

**Market:** Good enquiry with select best Nilgiris selling around last and at times firm while medium whole leaf and blacker cleaner well made brokens were irregularly lower but others eased in value and saw withdrawals. Secondaries saw a downward price correction and witnessed heavy withdrawals while fannings were dearer

**Buying Pattern:** CIS / Middle East exporters were active. Upcountry buyers lent support on whole leaf grades.

**DUST**

**Demand:** Good demand.

**Market:** Market which opened at firm to dearer levels for liquoring teas and as the sale progressed strengthened further, good mediums and well made plainer sorts witnessed a similar trend following quality while plain brown fibrous types tended easier with some withdrawals

**Buying Pattern:** Major blenders AVT and KSCSC were active. Best mediums witnessed fair support from internal & regional packeteers. Upcountry buyers operated on bolder grades.

**CTC LEAF**

**COONOR**

**Demand:** Good.

**Market:** Market opened irregularly and mostly easier on the Bolder Brokens. As the sale progressed the fairly blacker and cleaner types have sold at firm levels. It has firmed up further on the blacker and non-faulty Smaller Brokens.

**Buying Pattern:** Good Internal enquiry was forthcoming with the Major Blenders and Exporters lending equally good support.

**ORTH LEAF**

**Demand:** Only Fair.

**Market:** Market generally was irregular with the Whole leaf grades selling at firm to occasionally dearer with popular marks continuing to rule high, others were irregularly easier. Sale also witnessed fair withdrawals.

**Buying Pattern:** Good Export operation with very select internal buying.

**CTC DUST**

**Demand:** Good.

**Market:** Market traded steady to firm on the blacker, cleaner Bolder dusts, and others tended easier with some withdrawals. The Best and Better liquoring categories continued to trade well.

**Buying Pattern:** Yet again good Internal operation was forthcoming with equally good Export support. The Major Blenders were also seen lending fairly good support.

**ORTH DUST**

**Demand:** Poor.

**Market:** The poor trend was continuing this week as well and the market witnessed heavy withdrawals on the finer and Tertiaries grades. The Bolder Primary dusts were trading at Rs.5/- easier with some of the popular mark maintaining at firm to dearer levels.

**Buying Pattern:** Tea Sip & Taste from the Internal and Madhu Jayanthi from the Export were seen operating and others were selective.

**CTC LEAF**

**COIMBATORE**

**Demand:** Fair general demand.

**Market:** Better medium teas were barely steady with heavy withdrawals. Medium and plainer teas were lower by Rs.5/-.

**Buying Pattern:** Blenders and internal were active. Exporters were selective.

**ORTH LEAF:**

Less demand.

**Market:** Whole leaf lower by Rs.15/- sometimes more. Brokens lower by Rs.4/- to Rs.5/- and BOPF / FNGS were suffered heavy withdrawals.

**Buying Pattern:** Internal and exporters were selective.

**CTC DUST**

**Demand:** Good general demand.

**Market:** Better mediums / popular teas were barely steady to firm. Medium and plainer teas were irregular and lower by Rs.2/-.

**Buying Pattern:** Exporters and internal buyers were active. Blenders and packeteers were selective.

**ORTH DUST**

**Demand:** Poor demand.

**Market:** Lower by Rs.5/- to Rs.8/- and suffered heavy withdrawals.

**Buying Pattern:** Exporters and internal buyers selective.

20<sup>th</sup> July, 2021.

*Source: Paramount Tea Marketing (SI) Private Limited*

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# LANKA COMMODITY BROKERS LTD

## SRI LANKA TEA PRODUCTION- JUNE, 2021



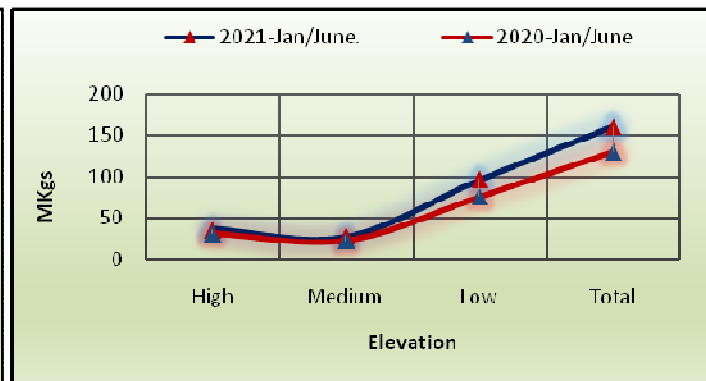
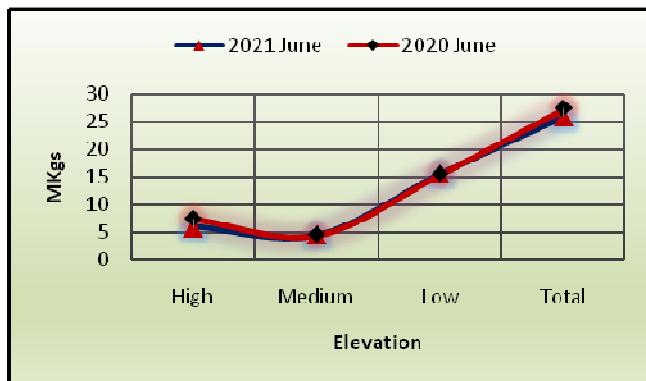
Tea Production during the month of June 2021, has shown a decline of 1.4Mkgs when compared to the corresponding month in 2020, with almost the entire drop coming from the High Grown elevation. During the month under review, there has been high rainfall experienced in the High Grown districts which has resulted in the lowering of harvests. During the first half of 2021, however, the production of 161.4Mkgs reflects a gain of 31.0Mkgs over same period in 2020.

Much of the contribution to this positive variance had been made by the Low Grown elevation which has improved 21.0Mkgs whilst the High and Medium grown elevations have increased their cumulative output by 5.1Mkgs and 4.8Mkgs respectively.

Given below are more comprehensive details relating to tea production.

### Sri Lanka Tea Production-June 2021 vs. 2020 (In Kgs)

	2021-June	2020-June	+/-	%	Jan/ June. 2021	Jan/June. 2020	+/-	%
<b>High</b>	5,908,146	7,358,261	(1,450,115)	(19.71)	36,548,950	31,403,676	5,145,275	16.38
<b>Medium</b>	4,472,658	4,486,521	(13,863)	(0.31)	27,966,851	23,132,431	4,834,419	20.90
<b>Low</b>	15,556,888	15,512,288	44,600	0.29	96,971,250	75,928,897	21,042,353	27.71
<b>Total</b>	<u>25,937,691</u>	<u>27,357,070</u>	<u>(1,419,379)</u>	<u>(5.19)</u>	<u>161,487,052</u>	<u>130,465,004</u>	<u>31,022,047</u>	<u>23.78</u>



During the period January to June, 2021 the larger crop harvests have been from the following regions.

1	Ratnapura	26,125,392.00	11	Kelani Valley	4,491,346.00
2	Galle	22,796,278.00	12	Kegalle	3,813,339.00
3	Gampola/Nawalapitiya/Dolosbage	10,400,259.00	13	Morawaka	3,315,082.00
4	Kalutara	9,963,151.00	14	Pussellawa/Hewaheta	3,190,268.00
5	Matara	7,454,918.00	15	Bogawanthalawa	3,168,688.00
6	Deniyaya	7,151,974.00	16	Agarapathana	3,128,497.00
7	Demodara/Haliella/Badulla	5,095,988.00	17	Upcot/Maskeliya	3,060,235.00
8	Nanuoya/Lindula/Talawakelle	4,913,912.00	18	Balangoda	2,736,866.00
9	Hatton/Dickoya	4,848,587.00	19	Patana/Kotagala	2,644,765.00
10	Balangoda/Rakwana	4,781,772.00	20	Kadugannawa	2,445,085.00

July 16, 2021  
JRA : sr