

LANKA COMMODITY BROKERS LTD TEA MARKET REPORT



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SALE NO.27 OF 13TH/14TH JULY, 2021

COMMENTS

Dull and rainy weather has been experienced in the plantation districts, and, heavy showers accompanied by strong and gusty winds are predicted in the days ahead by the Department of Meteorology. Certain low lying areas in the low grown elevations have been flooded out with some destruction to crop also in evidence. The high crops experienced in the immediate past few weeks have now shown a sharp drop due to the inclement weather conditions.

This week's tea auction (Sale # 27) was conducted on July 13 & 14 (Tue/Wed), and, the offer quantity of 7.1 mkgs was similar to the previous sale. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 3.1 mkgs, whilst Main Sale High & Medium had 0.8 mkgs and, Ex Estate category had 0.95 mkgs.

It was mostly a weak market for Ex Estate teas apart from best Western BOP's and BOPF's which were dearer with buyers closely following quality. Selected Westerns gained up to Rs. 20/- whilst a range of the better Uva's were also dearer following quality. Below best Western BOP's and BOPF's generally maintained last levels, but plainer sorts were Rs. 10/- to 20/- easier. Nuwara Eliya's were sharply lower. Uda Pussellawa's were mostly lower by Rs. 10/- to 20/- with the exception of a small selection of improved teas that saw dearer prices. Whilst only the better Low Grown PF1's were firm, there was again further subdued interest in the CTC segment, following which, PF1's from the High and Medium elevations eased Rs. 10/- to 20/- per kg. The quality of offerings from the High and Medium elevations in particular, needs much improvement in order to attract greater buying interest, and the Producer Sector needs to find an immediate answer to upgrade the overall quality of the end product. BP1's – cleaner High and Medium Grown teas were a little irregular whilst the best Low Growns held firm. There was limited demand from the UK, Japan and Germany for High Grown Westerns. Buyers for China and Hong Kong were selective. Russia was fairly active. Bulk buyers showed sustained interest during the initial stages of the sale but their interest petered out with the progress of the auction.

Low growns met with fair demand. The best OP1's together with cleaner below-best teas were firm to selectively dearer, while poorer sorts were barely steady. Best available OP/OPA's were firm whilst poorer teas were irregular and easier. BOP1's were fully firm. Shotty Pekoes1's and the better Pekoes were firm to occasionally dearer while bolder teas were irregularly lower. Neater FBOP's and FBOPF1's Middle Eastern buyers continued to be selective. The CIS was active for better made leafy teas whilst Turkey again closely followed quality. Iran lent good demand for neat and well-made FBOP's and FBOPF1's. Iraq was active for bottom level teas.

This week's auction comprised of **12,404** lots with a total quantity of **7,104,237** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	Qty. (Kgs)
Low Grown Leafy	2,364	1,079,426
Low Grown Semi Leafy	y 1,737	833,459
Low Grown Tippy	2,267	1,176,600
High & Medium	1,727	877,728
Off Grade/BOP1A	2,480	1,471,411
Dust	617	642,932
Premium Flowery	381	66,532
Ex-Estate	831	956,149
Total <u>1</u>	12,404	7,104,237

In Lighter Vein

Blondes Put to the Test

A policeman was interrogating three blondes who were training to become detectives. To test their skills in recognizing a suspect, he shows the first blonde a picture for 5 seconds, then hides it. "This is your suspect, how would you recognize him?" The first blonde answers: "That's easy, we'll catch him fast because he only has one eye!" The policeman says, "Well...uh...that's because the picture shows his PROFILE. Slightly flustered by this ridiculous response, he flashes the picture for 5 seconds at the second blonde and asks her, "This is your suspect, and how would you recognize him?" The second blonde giggles, flips her hair and says, "Ha! He'd be too easy to catch because he only has one ear!" The policeman angrily responds, "What's the matter with you two?? Of course only one eye and one ear are SHOWING because it's a picture of his profile!! Is that the best answer you can come up with?" Extremely frustrated by this point, he shows the picture to the third blonde and in a very testy voice asks, "This is your suspect, how would you recognize him?" He quickly adds "...think hard before giving me a stupid answer." The blonde looks at the picture intently for a moment and says, "Hmmmm...the suspect wears contact lenses." The policeman is surprised and speechless because he really doesn't know himself if the suspect wears contacts or not. "Well, that's an interesting answer...wait here for a few minutes while I check his file and I'll get back to you on that." He leaves the room and goes to his office, checks the suspect's file in his computer, and comes back with a beaming smile on his face. "Wow! I can't believe it - it's TRUE! The suspect does in fact wear contact lenses. Good work! How were you able to make such an astute observation?" "That's easy," the blonde replied. "He can't wear regular glasses because he only has one eye and one ear!"





We will be re-locating our Head Office at:-

Lanka Commodity Brokers Ltd No:70 & 72, Maligakanda Road Colombo 10.

with effect from July 26, 2021.

The contact numbers remain unchanged



LOW GROWNS - LEAFY/SEMI LEAFY

BOP1 Select best invoices were maintained; balance was firm to lower. Teas at the lower end were maintained. OP1 Select best OP1's firm to irregular and the balance was maintained. Stalky invoices were tended irregular.

OP Select best teas were maintained; balance was irregular. Teas at the lower end were maintained.

: Select best teas tended irregular; balance was firm to lower. Poor sorts were maintained. **OPA**

PEK/PEK1: Well made PEK1's appreciated by Rs.20-30/- per kg.; balance was fully firm. Best PEK;s were maintained. Teas at

the lower end were firm on last week levels.

	Best		Belov	v Best	Others		
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
BOP1	860-1000	850-1000	620-670	620-660	450-520	450-500	
OP1	750-900	750-900	600-650	600-660	320-370	320-370	
OP	620-680	620-670	530-580	530-580	360-400	360-420	
OPA	620-680	620-680	530-580	530-580	380-430	380-440	
PEK/PEK1	780-860	750-830	600-670	600-650	480-530	480-530	

TIPPY/SMALL LEAF

BOP/BOPSP : A few select best BOP's held firm. Balance eased.

BOPF/BOPFSP : Well-made BOPF sold around last levels. Balance declined following quality.

: Few select best FBOP's maintained. Balance together with Best were easier. Cleaner below best sold FBOP/FBOP1

around last levels. Balance held firm. Well-made FBOP1 were firm. Balance were easier.

FBOPF/FBOPF1: Bright tippy teas continued to attract good demand. Best too sold around last levels. Balance were

irregular and mostly lower following quality. Few select best FF1's were firm. Balance together with below best were easier. Few cleaner below best varieties sold around last levels whilst balance were

easier following quality.

FBOPFSP/EXSP: Invoices in the top category met with good demand whilst below best held firm. Teas at the lower

end tended irregular following quality.

Quotations (Rs./Kg)

	Best This Week Last Week		Belov	v Best	Others		
			This Week	Last Week	This Week	Last Week	
BOP/BOPSP	1000-1300	900-1140	700-800	700-800	420-480	420-460	
BOPF/BOPFSP	700-750	700-840	650-700 650-750		420-480	440-480	
FBOP/FBOP1	1000-1450	1000-1350	800-900	800-900	550-600	550-600	
FBOPF/FBOPF1	1000-1350 1000-1300		800-900 800-900		500-600	500-600	
FBOPFSP/EXSP	2000-3200	2000-3350	1000-1500	1000-1500	600-700	600-650	

(Cont'd...3)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best types declined Rs.20-40/- per kg whilst the below best and the secondaries were firm on last levels.

FBOPF/FBOPF1: Select best types declined Rs.20-30/- per kg and the others were firm on last levels. **PEK/PEK1**: Best on offer declined Rs.30-40/- per kg whilst the others were Rs.10-20/- per kg lower.

Quotations (Rs./Kg)	В	est	Belov	v Best	Others		
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
FBOP	800-940	850-1050	680-800	750-850	560-680	550-750	
FBOPF/FBOPF1	740-820 770-870		640-740 670-770		550-640	570-670	
PEK/PEK1	820-940	850-1120	700-820 750-850		550-750 550-750		

HIGH GROWNS

BOP: Best Western's – Select invoices were Rs. 20-40 per kg dearer, whilst the others were irregular. In the Below Best category, improved brighter sorts were up to Rs. 20 per kg dearer, whilst the others were lower by a similar margin. Plainer clean leaf types were Rs. 10 per kg easier, whilst the poorer sorts were barely maintained. Nuwara Eliya's were irregularly easier following quality. Uda Pussellawa's – Better sorts were Rs. 20 per kg dearer, whilst the others were Rs. 10-20 per kg lower. Better Uva's – Select invoices were substantially dearer, whilst the others were Rs. 20-30 per kg dearer.

BOPF: Best Western's – Select high priced teas were barely maintained, whilst the others were Rs. 20-30 per kg dearer following quality. In the Below Best category, better sorts were up to Rs. 20 per kg dearer, whilst the others were irregular and barely steady. Plainer sorts were Rs. 10-20 per kg lower. Nuwara Eliya's were irregularly easier. Uda Pussellawa's – Better sorts were Rs. 20 per kg dearer, whilst the others were firm and Rs. 10 per kg lower following quality. Uva's were irregular following quality.

Quotations (Rs./Kg)	ВОР		BOPF		
	This Week	Last Week	This Week	Last Week	
Best Westerns	650-840	630-730	640-750	620-740	
Below Best Westerns	550-640	550-620	550-630	540-610	
Plainer Westerns	470-540	460-520	500-540	480-530	
Nuwara Eliyas	580-670	540-760	500-600	520-700	
Brighter Uda Pussellawas	530-600	520-600	530-600	520-590	
Other Uda Pussellawas	470-510	470-500	470-520	480-500	
Best Uva's.	550-660	520-660	540-580	540-590	
Other Uva's	500-530	460-500	480-530	490-540	

MEDIUM GROWN TEAS

BOP: Neat well-made teas were firm whilst the others continued to be irregular.

BOPF: Better sorts – hardly any offerings whilst the poorer sorts were firm to marginally dearer.

Quotations (Rs./Kg)	BO	P	BOPF		
	This Week	Last Week	This Week	Last Week	
Best Westerns	530-790	460-780	450-540	460-570	

CTC

Low Grown

High Grown : **BP1s** – Irregular.

PF1s - Rs.20/- per kg lower.

Medium Grown: BP1s – Rs.10-20/- per kg lower.

PF1s – Rs.10-20/- per kg lower. **BP1s** – Firm and tended dearer.

PF1s – Better sorts were firm and Rs.10/- per kg dearer whilst the others were irregular.

	P	F1	BP1			
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week		
High	440-590	440-580	450-580	440-510		
Medium	420-500	400-510	380-470	400-460		
Low	440-650	440-710	420-570	450-570		

(Cont'd...4)

OFF GRADES

Best Liquoring FNGS/FNGS1 advanced Rs.10-20/- per kg; Lower end teas held firm. Clean Low Grown FNGS/FNGS1s lost Rs.10/- per kg. Best BP's advanced Rs.20-30/- per kg. Well-made BMs appreciated Rs.10-20/- per kg. Lower end teas held firm. Select best BOP1A's firm on last week levels. Best types and lower end teas lost Rs.20-30/- per kg.

QUOTATIONS (Rs/kg)	HIG	GH	MED	OIUM	LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	390-520	390-490	420-460	420-460	410-470	410-480
Good Fannings (CTC)	360-400	360-400	390-410	390-410	370-410	370-430
Other Fannings (Orthodox)	400-440	400-440	400-440	400-440	400-440	400-440
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	450-500	450-480	440-490	420-470	440-510	420-480
Other BM's	390-410	390-410	390-420	390-410	390-420	390-410
Best BOP1As	420-450	320-470	420-460	430-480	575-650	575-700
Other BOP1As	390-410	320-410	380-410	390-410	380-410	390-410

DUST

Select best liquoring High Grown D1's firm to easier whilst poor varieties were fully firm to dearer. Low Grown Clean Dust/Dust1's appreciated by Rs.10/- per kg whilst poorer varieties declined by Rs.10-20/- per kg. PD's from High & Medium elevations also firm to easier whilst Low Grown PD's were advanced by Rs.10-20/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEI	DIUM	LOW	
	This Week Last Week		This Week Last Week		This Week Last Week	
Good Primary Dust 1(Orthodox)	600-920	600-920	500-650	530-580	550-710	550-720
Good Primary PD (CTC)	530-620	500-560	530-620	500-580	550-600	600-680
Secondary Dust	360-400	360-430	360-400	360-400	360-390	380-400

World Crop Statistics (MKGS)

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	May	28.60	30.37	1.77	103.10	134.71	31.61
BANGLADESH	Jan.	0.175	0.286	0.11	0.175	0.286	0.1
KENYA	Feb.	49.20	43.39	-5.81	102.83	92.29	-10.5
SOUTH INDIA	Feb.	13.30	15.30	2.0	29.32	31.35	2.03
NORTH INDIA	Feb.	1.24	2.2	0.94	1.28	2.18	0.90
MALAWI	Jan.	6.30	7.00	0.7	6.30	7.00	0.7

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...5)

			UVA MEDIUM			LOW GROWN L	EAFY GRADES	
WESTERN MED	DIUM		Demodera S	BOP	740/-	Wathurawila	BOP1	1350/-
Craighead	BOP	790/-	Sarnia Plaiderie	BOPSP	690/-	Liyonta	OP1	1300/-
Doombagastalawa	BOPSP	730/-	Dickwella	BOPF/BOPFSP	730/-	Gunawardena	OP1	1250/-
*Hatale	BOPSP	690/-	Demodera S	BOP1	890/-	Ceciliyan	OP1	1250/-
*Hatale	BOPF/BOPFSP	590/-	Aruna Passsara	FBOP /FBOP1	860/-	*Hidellana	OP1	1180/-
Kenilworth	BOP1	810/-	Dickwella	FBOP/FBOP1	860/-	Sunrise	OP	870/-
*Dartry Valley	BOP1	780/-	Dickwella	FBOPF/FBOPF1		Liyonta	OPA	1180/-
*Harangalla	FBOP/FBOP1	940/-	*Halpewatte Uva	FBOPF/FBOPF1	740/-	Liyonta	PEKOE	1250/-
Rilagala	FBOPF/FBOPF1	820/-	Demodera S	FBOPF/FBOPF1	740/-	*Hidellana	PEKOE1	1250/-
*Hatale	FBOPF/FBOPF1	810/-	Telbedde	FBOPF/FBOPF1	750/-	Lumbini	PEKOE1	1250/-
Harangalla	FBOPF/FBOPF1	810/-	Pettiagalla	OP/OPA	640/-			
-	FBOPF/FBOPF1	810/-	Dickwella	OP1	810/-	LOW GROWN T	TPPY GRADES.	
Uplands	OP/ OPA	640/-	*Halpewatte Uva	OP1	600/-	Kelani	BOP	1300/-
New Rothschid	OP1	770/-	Aruna Passara	PEK /PEK1	870/-	Wathurawila	BOP	1300/-
Harangalla	OP1	760/-	Dickwella	PEK/PEK1	870/-	*Mahaliyadda	ВОР	1200/-
*Dartry Valley	OP1	740/-				*Kanneliya	BOP	1160/-
Uplands	PEK/PEK1	94 0 /-	UVA HIGH			*Peak Paradise	BOPSP	1100/-
Craighead	PEK/PEK1	940/-	Aislaby	BOP	740/-	K.D.U Super	BOPSP	940/-
Doombagastalawa		94 0 /-	Bandara Eliya	BOPF/BOPFSP	580/-	*Ihalapanapitiya		840/-
*Dartry Valley	PEK/PEK1	94 0/- 90 0 /-	Kelliebedde	BOPF/BOPFSP	580/-	*Allen Valley	BOPSP	830/-
Daitiy valley	FER/FERI	30 0 /-	Pitaratmalie	BOPF/BOPFSP	580/-	*Hidellana	BOPF	760/-
WESTERN HIGH	17		Aislaby	BOP1	850/-	Broadlands SH	BOPFSP	740/-
		0.407	*Battawatte	BOP1	830/- 780 /-	Broadiands SH Berubeula		
Somerset	BOP	840/-					BOPFSP	730/-
Wattegodde	BOPF/BOPFSP	740/-	Aislaby	FBOP/FBOP1	880/-	*Makandura	BOPFSP	690/-
Weddemulla	BOP1	750/-	*Battawatte	FBOP/FBOP1	770/-	Pothotuwa	FBOP	1450/-
Bogahawatte	FBOP/FBOP1	830/-	Battawatte	FBOPF/FBOPF1	740/-	Navinda	FBOP1	1080/-
Venture	FBOPF/FBOPF1	730/-	Glenanore	OP/OPA	600/-	*Sithaka	FBOP1	1040/-
Bambrakelly	FBOPF/FBOPF1	730/-	Spring Valley	OP/OPA	600/-	*Hidellana	FBOP1	1020/-
Glenloch	OP/OPA	620/-	Uva Highlands	OP1	740/-	Himara	FBOPF	1120/-
Glenloch	OP1	750/-	AIslaby	PEK/PEK1	850/-	Sadhri	FBOPF1	1200/-
Weddemulla	PEK/PEK1	840/-						
			UDA PUSSELLA			PREMIUM FLOWERY.		
NUWARA ELIY			Blairlomond	BOP	570/-	Moraketiya Super		2600/-
1	BOP	670/-	Kirklees	BOPSP	600/-	Yalta	FBOPFEXSP	3450/-
•	BOPF/BOPFSP	600/-	*Mooloya	BOPF/BOPFSP	600/-	Yalta	FBOPFEXSP1	3450/-
υ	BOP1	730/-	Gordon	BOP1	700/-			
Court Lodge	FBOP/FBOP1	890/-	Delmar	FBOP/FBOP1	660/-			
Kenmare	FBOPF/FBOPF1	960/-	Delmar	FBOPF/FBOPF1	680/-	<u>DUST</u>		
Lovers Leap	PEK/PEK1	720/-	Gordon	FBOPF/FBOPF1	680/-	Mattakelle	Dust1	920/-
			Delmar	OP/OPA	570/-	New Peocock CTC	PD	620/-
CTC TEAS			*Delmar	OP1	480/-	Dunsinane CTC	PD	620/-
			Gordon	PEK/PEK1	640/-			
HIGH GROWN								
Dunsinane CTC	PF1	590/-	OFF GRADES					
Ulugedara CTC	BP1	580/-	Dessford	FNGS/FNGS1	570/-			
			Hingalgoda CTC	PF	580/-			
MEDIUM GROV	<u>VN</u>		*Kuruduwatta	BM	600/-			
*Rothschild CTC		500/-	*Uplands	BP	650/-			
Donside CTC	BP1	470/-	Dickwella	BP	650/-			
			*Garden Leaf	BOP1A	640/-			
LOW GROWN			Unawatuna	BOP1A	640/-			
Hingalgoda CTC	PF1	700/-						
Ceciliyan CTC	BP1	570/-						
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^{*} Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

COLOMBO AUCTION - GROSS SALE AVERAGES SALE NO.26 OF 07^{TH} JULY, 2021

	2021			2020		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date	
Uva High Grown	527.08	529.09	560.91	510.07	550.26	
Western High Grown	551.10	559.70	607.38	535.07	600.74	
High Grown	543.08	549.72	594.01	527.76	585.72	
Uva Medium	549.82	550.87	574.75	559.74	590.77	
Western Medium	500.56	501.43	554.22	500.76	532.07	
Medium Grown	515.31	516.31	560.28	521.78	550.65	
Low Grown (Orthodox)	630.66	630.66	664.77	676.88	686.20	
Combined L.G. (Orthodox + CTC)	622.33	620.60	655.82	661.81	668.37	
Total	585.85	585.94	626.24	607.99	630.22	

DETAILS OF TEAS AWAITING SALES

	Sale of 19 ^t	^h /20 th July, 2021	Sale of 27 th /28 th July, 2021		
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)	
Low Grown Leafy	2,242	980,703	2,208	985,237	
Low Grown Semi Leafy	1,723	828,896	1,808	878,859	
Low Grown Tippy	2,010	1,018,934	2,190	1,145,685	
High & Medium	1,785	907,881	1,790	898,221	
Off Grade/BOP1A	2,333	1,342,117	2,245	1,291,901	
Dust	708	716,336	599	605,788	
Premium Flowery	332	59,758	432	74,127	
Ex-Estate	<u>825</u>	958,321	818	<u>951,601</u>	
Total	11,958	6,812,946	12,090	6,831,419	

Private Sale Figures (05.07.2021 – 10.07.2021) - 98,646.00 Kgs

Cumulative - 3,189,552.59 Kgs

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Crop & Weather

For the period 05th to 11th July, 2021

Western/Nuwara Eliya Regions - Dull and rainy weather was reported from the Western and Nuwara Eliya regions throughout the week. According to The Department of Meteorology, heavy showers are expected in the Western Region, while strong winds are expected in the Nuwara Eliya Region in the week ahead.

Uva/Udapussellawa Regions - Bright mornings and scattered evening showers were reported from both regions throughout the week.

Low Growns - The Ruhuna Region reported bright mornings and evening showers, whilst the Sabaragamuwa Region reported dull and rainy weather throughout the week. The Department of Meteorology expects heavy rain in the Sabaragamuwa Region in the week ahead.

Crop Intake - The Western, Nuwara Eliya and Low Grown regions maintained the crop intake, whilst the Udapussellawa Region reported a decline. A slight increase in the crop intake was reported in the Uva Region.

CATALOGUES

Sale No.29 of 27th/28th July, 2021

The Main Sale & Ex-Estate Sale catalogues closed on 08th July, 2021 at 04.30 p.m.

Sale No.30 of 03rd/04th August, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 15th July, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

Sale No.31 of 10th/11th August, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **22nd July**, **2021** at **04.30 p.m**. but sale may close before the scheduled date when the number of lots if reached.

SALE NO.28

BROKER'S SELLING ORDER

Auction of 19th/20th July, 2021

Leafy/Tippy/BOP1A/ Premium Flowery

- **1.**Asia Siyaka Commodities PLC
- 2. Mercantile Produce Brokers (Pvt) Ltd
- 3. Eastern Brokers Ltd
- 4. Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. Ceylon Tea Brokers PLC
- 6. Bartleet Producing Marketing (Pvt) Ltd
- 7. John Keells PLC
- 8. Lanka Commodity Brokers Ltd

High & Medium/Off Grades/Dust

- 1. Ceylon Tea Brokers PLC
- 2 Eastern Brokers Ltd
- 3 John Keells PLC
- 4. Asia Siyaka Commodities PLC
- 5. Mercantile Produce Brokers (Pvt) Ltd.
- 6. Forbes & Walker Tea Brokers (Pvt) Ltd
- 7. Bartleet Produce Marketing (Pvt) Ltd
- 8. Lanka Commodity Brokers Ltd

Ex-Estate

- 1. John Keells PLC
- 2. Lanka Commodity Brokers Ltd
- 3. Bartleet Produce Marketing (Pvt) Ltd
- 4. Mercantile Produce Brokers (Pvt) Ltd
- 5. Asia Siyaka Commodities PLC
- 6. Forbes & Walker Tea Brokers (Pvt) Ltd
- 7. Eastern Brokers Ltd
- 8. Ceylon Tea Brokers PLC

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- OTHER MARKETS -

BANGLADESH AUCTION- SALE NO.10 HELD ON MONDAY 12TH JULY, 2021

CTC LEAF: 30,663 packages of Current Season & 280 packages of Old Season teas on offer met with less demand.

BROKENS: Best Brokens were well supported at around steady to slightly easier rates whilst Mediums saw less demand with several withdrawals. Plain and BLFs continued to meet with a selective demand and where sold recorded a decline.

FANNINGS: Best Fannings met with a fairly good demand and were about steady. Mediums saw some support at slightly easier rates but there were more withdrawals. Plain and BLFs continued to meet with a selective demand and where sold recorded a decline.

CTC DUST: 10,629 packages of Current Season & 160 packages of Old Season teas on offer met with only a fair demand. Good liquoring varieties were easier by Tk.5/- to Tk.7/- closely following quality. Others were also barely steady to easier with more withdrawals. Plain and BLFs met with selective demand and sold around last levels. Blenders lent good support with only fair interest from the Loose tea buyers.

COMMENTS: This was the second Sale held during the strict lockdown regime where the presence of buyers were fewer in numbers than the last. A fair weight of teas showed an improvement in quality which attracted quite a good interest from the Blenders and prices for these varieties were about firm on last. However, other descriptions met with less support and resulted in higher withdrawals. Out-station Loose Tea buyers were again absent this week from the auction.

Dusts were an easier market.

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Our catalogue (Sale 10): Avg: Tk 210.73, Sold 66.8% & (Sale 09) Avg: Tk 211.82, sold 75.6%. Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	202-210N	205-214N	Best	212-220	215-222	PD	203-245	195-248
Medium	200-203	200-205	Good	200-205	205-210	RD	200-290	190-275
Small	200-205	202-208	Medium	195-199	200-203	D	200-280	179-278
Plain	180-190	185-195	Plain	180-190	185-195	CD	184-399	183-257
BLF	155-175	155-175	BLF	155-175	155-175	BLF	184-186	174-179

COURTESY: NATIONAL BROKERS LTD

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SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 10th JULY, 2021

CTC LEAF KOCHI

Demand: Fair demand. LEAF-ORTHODOX: Demand: Fair demand.

Market: Well made high grown whole leaf & brokens met with fair enquiry and prices realized were easier. Medium whole

leaf, brokens and fannings sold at irregular levels

Buying Pattern: CIS / Middle East exporters were active. Upcountry buyers lent support on whole leaf grades

DUST

Demand: Fair demand.

Market: Selective interest with popular marks and select better medium selling easier by Rs 3 to 4 and sometimes more. Plainer

sorts also shared in the downward trend and eased by Rs 5 to 10 and more with a fair amount of withdrawals in all

categories

Buying Pattern; Major blenders AVT and KSCSC were active. Best mediums witnessed fair support from internal & regional

packeteers. Upcountry buyers were selective in their purchases.

CTC LEAF COONOOR

Demand: Good.

Market Market opened Rs. 3/- to Rs. 5/- across all grades and categories. However the fairly blacker and cleaner teas with not fault liquors have sold fully firm to dearer by Rs. 10/- following quality. The price surge was witnessed more on teas operated by the Major Blenders. The overall sale percentage is 80% at an average of Rs. 90.82.

Buying Pattern: Major Blenders and Internal Buyers were operating on the Best and Better sorts. Buyout operation was witnessed from the Exporters on the Mediums and Plainers, more so on the fairly blacker, cleaner Fannings.

ORTH LEAF

Demand: Fair.

Market: Market witnessed an easier trend with the prices dropping Rs. 5/- to Rs. 10/- on the Brokens and Fannings. However the

Whole leaf grades were barely steady to irregularly lower upto Rs. 5/-.

The overall sale percentage is 76% at an average of Rs. 133.55.

Buying Pattern: Strong export enquiry was forthcoming with very selective Internal participation.

CTC DUST

Demand: Good.

Market: Generally a steady to firm market and dearer at times on the Brighter liquoring sorts and also on the Bolder dust grades of the other categories. The Smaller and Finer grades have had less demand and sold at barely steady to irregularly lower by Rs. 2/- to Rs. 4/- with fair withdrawals. The overall sale percentage is 87% at an average of Rs. 95.80.

Buying Pattern: Strong export enquiry was forthcoming with Major lender supporting well. The Internal were also lending fairly good support.

ORTH DUST
Demand: Poor.

Market: Market was barely steady and witnessed heavy withdrawals more on the Tertiaries.

The overall sale percentage is 46% at an average of Rs. 120.20.

Buying Pattern: There has been select participation from both exporters and internal buyers in which IPL, Siewart Dholakia and Tea Slip and Taste were the main stay.

<u>CTC LEAF</u> COIMBATORE

Demand: Less demand.

Market: Alround lower by Rs.3/- to Rs.5/- and suffered heavy withdrawals.

BUYING PATTERN: : Blenders and exporters were selective. Internal buyers were active.

ORTH LEAF:

Demand: Fair general demand.

Market Whole leaf lower by Rs.5/- to Rs.8/-. Brokens and BOPF's were fully firm.

Buying Pattern; Internal were selective. Exporters were active.

CTC DUST

Demand: Good general demand.

Market : Better mediums / popular sorts were irregular and lower by Rs.2/- to Rs.3/-. Medium and plainer teas were lower by Rs.5/- with more withdrawals.

RS.5/- With more withdrawars.

Buying Pattern: Internal and exporters were active. Blenders and packeteers were selective.

ORTH DUST

Demand: Poor demand. Lower by Rs.5/- and suffered heavy withdrawals.

Market: Lower by Rs.5/- and suffered heavy withdrawals.

Buying Pattern: Exporters active.

Source: Paramount Tea Marketing (SI) Private Limited

14th July, 2021

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