

We wish our Clients A Happy & Prosperous New Year 2021!





LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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SALE NO.14 OF 06TH/07TH APRIL, 2021

COMMENTS

This week's tea auction (Sale # 14) was conducted on April 6 & 7 (Tue/Wed) and, the offer quantity of 6.5 m/kgs was similar to that of the previous week. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.9 m/kgs, whilst Main Sale High & Medium category amounted to 0.8 m/kgs. The Ex Estate catalogue had 0.9 m/kgs. Colombo will skip an auction next week on account of the Sinhala & Tamil New Year holidays and the next tea sale is scheduled for April 20 & 21, 2021.

The National Elevational Averages for March, 2021 have been released and a significant feature is the much stronger averages secured by all orthodox elevational categories as compared to the corresponding month last year. In the case of CTC teas however, all three elevations have recorded month-on-month declines ranging from – Rs.21.25 for CTC High and – Rs.11.34 for CTC Mediums. CTC Low category eased the sharpest with a drop of Rs.30.42.

The Ex Estate market witnessed good and renewed demand. Select best BOP's were much lower following quality while their corresponding BOPF's were lower to a lesser extent. In the below-best category however, neater BOP's gained Rs. 20/- to 30/- and their BOPF's appreciated Rs. 20/- to 50/-. Nuwara Eliya's continued to be keenly sought after and recorded tall prices. Uva/Uda Pussellawa BOP's were irregular and lower but their BOPF's advanced Rs. 20/- to 30/-. CTC BP1's were firm to irregularly easier but PF1's generally gained Rs. 20/- per kg across all three elevations particularly where leaf appearance was maintained. There was better demand from the UK, Japan and Germany for best Westerns. Buyers for China and Hong Kong were more active. There was welcome revived interest from Russia for "Tea Bag" types.

Demand was selective and more focused towards teas with good make and style. A range of select best OP1's, OP's, and OPA's were maintained whilst teas in the below best category were easier. BOP1's were mostly easier but a range of the best available PEK/PEK1's were firm although mixed leaf teas saw lower prices. The teas on offer in the "Tippy / Small Leaf Catalogue" too saw irregularly lower prices with the exception of a limited range of the best FBOPF1's which were firm. The Middle Eastern buyers and those operating for the C.I.S were more selective and purchased their requirements at lower price levels. Interest from Germany and some selected Far Eastern markets too was on the vane. Buyers mostly purchased teas against their immediate pending orders and bulk buyers operated on a low key possibly in view of the upcoming Sinhala & Tamil New Year holidays where processing auction purchases for shipment becomes a challenge in view of factory workers availing themselves of the holidays.

This week's auction comprised of 11,712 lots with a total quantity of 6,575,411 kgs.

The catalogue wise breakdown was as follows:-

| | Lot | Qty. (Kgs) |
|----------------------|---------------|------------------|
| Low Grown Leafy | 2,054 | 885,895 |
| Low Grown Semi Leafy | 1,844 | 934,727 |
| Low Grown Tippy | 2,006 | 1,048,100 |
| High & Medium | 1,736 | 855,812 |
| Off Grade/BOP1A | 2,354 | 1,259,882 |
| Dust | 589 | 582,947 |
| Premium Flowery | 290 | 51,436 |
| Ex-Estate | 839 | 956,615 |
| Total | <u>11,712</u> | <u>6,575,411</u> |

In Lighter Vein

A Swan Shan't Be Friends with a Pig

A college student wanted to sit next to one of his teachers at lunch. However, the teacher looked at the student with an arrogant face and said: 'A swan shan't be friends with a pig.' 'Then I shall fly on,' answered the student with a smile.

The teacher was clearly vexed by the cheeky reply and decided to make sure to do everything in his power to fail the student. At the oral exam, he gave the student the hardest questions, but the student had amazing answers for everything.

Therefore, hoping he could still fail his victim, the teacher asked him a trickier question: 'You're walking on a road and you find two bags. One contains gold, the other cleverness. Which bag do you choose?' 'The gold.' 'Unfortunately, I don't agree. I'd choose cleverness because that's more important than money.' 'Everyone would choose what they don't have.' says the student.

The teacher turns red, and he's so angry he writes "ass" on the student's paper. The student leaves without looking at the paper. However, he returns shortly, gives back his paper and says: 'Excuse me sir, you signed my paper, but you forgot to give me my grade!'

LOW GROWNS - LEAFY/SEMI

BOP1: Select best teas were lower by Rs.40-50/- and at times more; balance too declined but up to a lesser extent. Teas at the lower end were generally easier.

OP1 : Best teas were maintained; balance was declined Rs.20-30/- per kg. Stalky invoices too lower by Rs.20/- and at times more.

OP : Select best invoices were easier whilst best teas sold around last levels; balance was irregularly lower. Teas at the lower end too declined.

OPA : Teas in the select best category declined substantially; balance was barely steady. Poor sort were easier by Rs.20-30/- per kg.

PEK/PEK1: A few select best invoices met with a good demand whilst best category declined Rs.20-30/- per kg; balance too lower and at times were difficult of sale. Bold pekoes were declined by Rs.20-30/-. Teas at the lower end too easier.

Quotations (Rs./Kg)

| | В | est | Belov | v Best | Others | | |
|----------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| | This Week | Last Week | This Week | Last Week | This Week | Last Week | |
| BOP1 | 830-1000 | 840-1150 | 570-600 | 580-620 | 530-560 | 540-570 | |
| OP1 | 820-1100 | 820-1200 | 600-650 | 610-670 | 430-470 | 460-500 | |
| OP | 620-650 | 630-660 | 550-600 | 560-600 | 450-480 | 480-500 | |
| OPA | 620-650 | 630-660 | 540-600 | 540-600 | 440-470 | 450-500 | |
| PEK/PEK1 | 800-920 | 810-980 | 680-720 | 700-740 | 470-520 | 480-550 | |

TIPPY/SMALL LEAF

BOP/BOPSP: Few select Best BOPs were firm on last; balance were easier.

BOPF/BOPFSP: BOPF in general were firm.

FBOP/FBOP1: Select Best FBOPs were firm to marginally easier. However, Below Best together with

bolder varieties declined sharply. Teas at the lower end were easier. FBOP1's in general easier.

FBOPF/FBOPF1: Tippy teas continue to attract good demand. Best and cleaner Below Best were firm; others

irregular following quality. Few select Best FF1s sold around last levels. Balance together with Best declined. However, Cleaner Below Best and cleaner teas at the lower end were firm.

Others were lower following quality.

FBOPFSP/EXSP: Invoices in the top category and the below best held firm. Teas at the lower end sold at last

week levels.

Quotations (Rs./Kg)

| | В | est | Belov | v Best | Others | | |
|--------------|-----------|-----------|---------------------------|----------|-----------|-----------|--|
| | This Week | Last Week | ast Week This Week Last V | | This Week | Last Week | |
| BOP/BOPSP | 800-1020 | 800-980 | 700-750 | 700-750 | 500-550 | 500-550 | |
| BOPF/BOPFSP | 750-870 | 750-860 | 650-700 650-750 | | 500-550 | 500-550 | |
| FBOP/FBOP1 | 900-1120 | 900-1300 | 750-800 | 750-850 | 550-600 | 550-600 | |
| FBOPF/FBOPF1 | 900-1000 | 900-940 | 800-900 | 800-900 | 560-600 | 550-600 | |
| FBOPFSP/EXSP | 2000-3700 | 1800-2900 | 900-1500 | 900-1300 | 600-650 | 600-620 | |

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP: Best on offer declined Rs.30-40/- whilst the others were irregularly lower by Rs.20-30/-.

FBOPF/FBOPF1: Select best lost Rs.10-20/- whilst the others were Rs.20-30/- easier.

PEK/PEK1: Select best declined by Rs.10-20/- others too were lower by Rs.10-20/-.

| Quotations (Rs./Kg) | Best | | Belov | v Best | Others | | |
|---------------------|---------------------|---------|-----------|-----------|-----------|-----------|--|
| | This Week Last Week | | This Week | Last Week | This Week | Last Week | |
| FBOP | 720-960 | 750-980 | 620-720 | 650-750 | 520-620 | 550-650 | |
| FBOPF/FBOPF1 | 700-820 | 700-840 | 580-700 | 600-700 | 480-580 | 500-600 | |
| PEK/PEK1 | 800-890 | 840-940 | 700-800 | 760-840 | 600-700 | 620-760 | |

HIGH GROWNS

BOP: Best Western's - Select high priced teas were easier, whilst the others were firm and Rs.20-30 per kg dearer. Teas in the Below Best category gained Rs.20-30 per kg and more for select invoices following special inquiry, whilst the Plainer sorts were firm. Nuwara Eliya's continued to sell well. Uva/Uda Pussellawa's were irregular and Rs.20-30 per kg lower.

BOPF: Best Western's were firm and gained Rs.20-30 per kg for select invoices following special inquiry. Teas in the Below Best and Plainer categories gained up to Rs.50 per kg. Nuwara Eliya's continued to sell well, although prices were irregular. Uva/Uda Pussellawa's were Rs.20-40 per kg dearer.

| Quotations (Rs./Kg) |] | ВОР | BOPF | | | |
|--------------------------|-----------|-----------|-----------|-----------|--|--|
| | This Week | Last Week | This Week | Last Week | | |
| Best Westerns | 680-800 | 630-1850 | 780-890 | 670-830 | | |
| Below Best Westerns | 600-670 | 600-620 | 670-690 | 630-660 | | |
| Plainer Westerns | 500-580 | 550-590 | 630-660 | 600-620 | | |
| Nuwara Eliyas | 840-1250 | 920-1140 | 520-900 | 870-920 | | |
| Brighter Uda Pussellawas | 560-650 | 550-640 | 630-670 | 580-610 | | |
| Other Uda Pussellawas | 500-530 | N/A | 550-610 | 530-560 | | |
| Best Uva's. | 570-610 | 600-730 | 660-690 | 600-650 | | |
| Other Uva's | 500-530 | 540-580 | 620-640 | 590 | | |

MEDIUM GROWN TEAS

BOP: Irregular.

BOPF: Better sorts were Rs. 20-30 per kg dearer, whilst the others were firm and dearer to a lesser extent.

| Quotations (Rs./Kg) | ВО | P | BOPF | | |
|---------------------|-----------|-----------|-----------|-----------|--|
| | This Week | Last Week | This Week | Last Week | |
| Best Westerns | 620-800 | 540-840 | 530-680 | 500-650 | |

CTC

High Grow: **BP1s** – Firm.

PF1s – Better sorts were Rs.20/- per kg dearer whilst the others were firm.

Medium Grown: BP1s – Irregular.

PF1s – Brighter sorts were Rs.10-20/- per kg dearer whilst the others which commenced firm were

easier by the close.

Low Grown : **BP1s** – Irregular.

PF1s – Up to Rs.20/- per kg dearer.

| | P | F1 | BP1 | | | |
|---------------------|-----------|-----------|-----------|-----------|--|--|
| Quotations (Rs./Kg) | This Week | Last Week | This Week | Last Week | | |
| High | 480-620 | 490-610 | 500-510 | 470-550 | | |
| Medium | 400-580 | 400-570 | 350-520 | 410-520 | | |
| Low | 450-800 | 400-760 | 410-680 | 340-660 | | |

OFF GRADES

Liquoring FNGS firm on last week levels. Clean Low Grown FNGS/FNGS1s held firm. Best BP's shed Rs.30/- per kg. Well made BMs lower by Rs.20-30/- per kg. Lower end teas lost Rs.10-20/-. Select best BOP1A's eased Rs.30-40/- Best and below best types declined Rs.20/- per kg. Lower end teas held firm.

| QUOTATIONS (Rs/kg) | HIGH | | MEDIUM | | Lo | OW |
|---------------------------|-----------|-----------|-----------|-----------|-----------|------------------|
| | This Week | Last Week | This Week | Last Week | This Week | <u>Last Week</u> |
| Good Fannings (Orthodox) | 420-570 | 450-570 | 450-490 | 450-490 | 450-490 | 450-490 |
| Good Fannings (CTC) | 375-520 | 375-520 | 400-520 | 400-520 | 380-450 | 380-450 |
| Other Fannings (Orthodox) | 400-460 | 400-460 | 400-460 | 400-460 | 400-460 | 400-460 |
| Other Fannings (CTC) | N/A | N/A | N/A | N/A | N/A | N/A |
| Good BM's | 450-470 | 490-500 | 450-470 | 490-500 | 450-470 | 490-510 |
| Other BM's | 430-460 | 450-500 | 430-460 | 450-500 | 430-460 | 450-500 |
| Best BOP1As | 490-510 | 490-510 | 490-500 | 500-510 | 490-560 | 510-580 |
| Other BOP1As | 450-460 | 460-480 | 450-470 | 460-490 | 450-470 | 460-480 |

DUST

Select best liquoring High Grown D1's were firm to easier Rs.10-20/- and at times more, balance too followed a similar trend. Poor varieties however were firm on last. Low Grown Clean Dust/Dust1's appreciated by Rs.10-20/-. PD's from High & Medium elevations were fully firm on last levels. Low Grown PD's firm to dearer and gained Rs.20-30/- and at times more as the sale progressed.

| QUOTATIONS (Rs/kg) | HIGH | | MEI | DIUM | LOW | | |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| | This Week | Last Week | This Week | Last Week | This Week | Last Week | |
| Good Primary Dust 1(Orthodox) | 680-850 | 600-830 | 580-660 | 580-660 | 500-640 | 490-560 | |
| Good Primary PD (CTC) | 500-630 | 500-630 | 530-680 | 530-660 | 600-700 | 600-640 | |
| Secondary Dust | 390-480 | 390-480 | 390-460 | 390-460 | 390-460 | 398-440 | |

World Crop Statistics (MKGS)

| Country | Month | 2020 | 2021 | Difference +/- | To-date 2020 | To-date 2021 | Difference +/- |
|-------------|-------|-------|-------|-------------------|-----------------|-----------------|-------------------|
| SRI LANKA | Feb. | 18.21 | 22.37 | 4.16 | 40.15 | 45.50 | 5.35 |
| BANGLADESH | Jan. | 0.175 | 0.286 | 0.11 | 0.175 | 0.286 | 0.1 |
| KENYA | Jan. | 53.63 | 48.89 | -4.74 | 53.63 | 48.89 | -4.7 |
| SOUTH INDIA | Jan. | 16.02 | 16.05 | 0.0 | 16.02 | 16.05 | 0.03 |
| NORTH INDIA | Jan. | 0.04 | 0.0 | -0.04 | 0.04 | 0.0 | -0.04 |

| Country | Month | 2019 | 2020 | Difference +/- | To-date 2019 | To-date 2020 | Difference +/- |
|---------|-------|------|------|-------------------|-----------------|-----------------|-------------------|
| MALAWI | Dec. | 4.90 | 5.20 | 0.3 | 48.20 | 45.20 | -3.0 |
| UGANDA | Nov. | 4.79 | 0.18 | -4.6 | 55.70 | 35.50 | -20.20 |

[&]quot;Africa Tea Brokers Bulletin of Statistics"

| Doombagaslawa BOPSP 790- Vellai (Oya BOPFBOPFS 780- Bolagala FIOPFBOPF 870- Bolagala FIOPFFBOPF 780- Bolagala | WESTERN MED | IUM | | UVA MEDIUM | | | LOW GROWN L | EAFY GRADES | |
|---|-----------------|---------------|--------|-------------------|--------------|-------|------------------|-------------|--------|
| Vollation | Kenilworth | BOP | 710/- | Tini Oya | BOP | 710/- | | | 1300/- |
| Verlair Oya BOPFBOPFS 680- Doembagastalawa FBOPFBOPFI 90- Aliangala FBOPFBOPFI 800- Telpands OPI 760- Telpands | Doombagaslawa | BOPSP | 790/- | *Halpewatte Uva | BOPSP | 720/- | New Vithanakande | OP1 | 2150/- |
| Bolagala BOPI 800 | - | BOPF/BOPFSP | 680/- | Dickwella | BOPF/BOPFSP | 740/- | | | |
| Doombagsstalaws FBOP/FBOPF 800/- **Ilarangalla FBOP/FBOPF 800/- **Ilarangalla FBOP/FBOPF 800/- **Ilarangalla FBOP/FBOPF 800/- **Ilarangalla PBOP/FBOPF 800/- **Ilarangala OP1 760/- **Ilagarugala OP1 760/- **Ilagarugala OP1 760/- **Ilarangala OP1 760/- **Ilarangala PEK/PKI 900/- **Ilarangala PEK/PKI 900/- **Ilarangala PEK/PKI 800/- **Sithala PEK/PKI 800/- **Cretive BOP 800/- **Ilarangala BOP 800/- **Ilarangala PEK/PKI 800/- | - | BOP1 | 850/- | Halpewatte Uva | | 820/- | Lions | OP | 790/- |
| Craighead FBOPF/FBOPFI 80/- Managella FBOPF/FBOPFI 80/- Model FBOPF/FBOPFI 80/- Managella FBOPF/FBOPFI 80/- Model Shawlands FBOPF/FBOPFI 750/- Model Liyonta PEKOE 1300/- Peak View Super 1300/- Peak View Super PEKOE 1300/- Peak View Super PEKOE 1300/- Peak View Super PEKOE 1400/- Lumbnin PEKOE 1300/- Peak View Super PEKOE 1400/- Lumbnin PERKOE 1400/- Lumbnin PERKOE <td>-</td> <td>FBOP/FBOP1</td> <td></td> <td>-</td> <td>FBOP /FBOP1</td> <td></td> <td>Sunrise</td> <td></td> <td>960/-</td> | - | FBOP/FBOP1 | | - | FBOP /FBOP1 | | Sunrise | | 960/- |
| **Inaragalla FROFFROPT 800- Shavdands FROFFROPT 750- Clahataenne OP/OPA 750- Sarnia Plaiderie OP/OPA 650- Sarnia Plaiderie OP/OPA Sarnia Plaiderie | - | | | | | | | | |
| **Poper **Po | - | | | | | | • | | |
| Udahatene | _ | | | | | | _ | | |
| *Inguragala OP1 760/- *Ilarangala OP1 760/- *Ilarangala OP1 760/- *Ilarangala OP1 760/- *Ilarangala OP1 760/- *Dartry Valley PEK/PEK1 870/- *Ilarangala BOPF 980/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80P 800/- *Ilalapanapitiya BOPSP 980/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80P 800/- *Ilalapanapitiya BOPSP 980/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80PF 800/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80PF 800/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80PF 800/- *Ilalapanapitiya BOPSP 980/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80PF 800/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80PF 800/- *Ilalapanapitiya BOPSP 980/- *Creat Western 80PF 800/- *Ilalapanapitiya BOPSP 980/- | - | | | | | | Lumonn | ILKOLI | 1400/- |
| #Harangala OPI 700/- Oorroondoowate PEK/PEK1 900/- Patrity Valley PEK/PEK1 870/- *Harangala PEK/PEK1 860/- *Halarangala PEK/PEK1 860/- *Halarangala PEK/PEK1 860/- *Halarangala PEK/PEK1 860/- *Halarangala PEK/PEK1 860/- Spring Valley BOPS 660/- Var Highlands BOPSP 660/- Var Highlands BOPSP 660/- Var Highlands BOPSP 660/- Adislaby BOP 660/- Var Highlands BOPSP 660/- Var Highlands BOPSP 660/- Adislaby BOP 90/- Var Hidellana BOPF 920/- *Halapanapitiya BOPSP 870/- *Hidellana BOPF 870/- *Thidellana BOPF 970/- *Thidellana BOPF 970/- *Thidellana FBOP 1120/- *Thidellana FBO | | | | • | | | LOW CDOWN T | IDDV CDANES | |
| Cooroondoowatte | | | | | | | | | 080/ |
| *Bartry Valley PEK/FEK1 870. *Harangala PEK/FEK1 860. *Harangala PEK/FEK1 860. *Harangala PEK/FEK1 860. *Harangala PEK/FEK1 860. *Spring Valley BOPS 660. *Spring Valley BOPS 660. *The Marketter BOPS 800. *Venture BOPS 650. *Venture BOPS 650. *Aislaby BOPS 660. *Venture BOPSP 660. *Venture BOPSP 660. *Aislaby BOPSP 660. *The Marketter BOPSP 660. *The Mar | _ | | | Traipewatte Ova | I EK/I EKI | 030/- | _ | | |
| **Harangala** PEK/PEK1 860/- WESTERN HIGH WESTERN HIGH Great Western BOPS 800/- Venture BOPSP 600/- Uva Highlands BOPSP 600/- Bandaraeliya BOPSP 600/- BopFBOPSP 800/- Adisham BOPFBOPFI 700/- Glenanore PBOPFBOPFI 750/- Bountura OP/OPA Ailudanaapaitiya BOPSP **Hidalanaapitiya BOPSP **Hidalanaapitiya BOPSP **Geekiyanahena BOPFS 800/- **Athukorala Sup BOPFS 800/- **Athukorala Sup BOPFS **Athukorala Sup BOPFEXSP **Athukoral | | | | UVA IIICII | | | | | |
| Spring Valley BOPSP 660/- Mostrem BOPSP F80/- F8 | | | | | DOD | 750/ | | | |
| Verification | "Harangaia | TEK/TEKI | 000/- | • | | | | | |
| Great Western BOP 800/- Venture BOPS 630/- Alsiaby BOPT 830/- 80/- 80/- 80/- 80/- 80/- 80/- 80/- 8 | WEGTERNING | * | | | | | | | |
| Venture | | | 000/ | | | | | | |
| Adisham BOPF/BOPESP 890- Summer Hill FBOP/ FBOPI 850- *Athukorala Sup BOPFSP 830- Torrington BOP1 700- Glenanore FBOP/FBOPF1 750- Mount Uva OP/OPA 640- Sithaka FBOP 1120- Inverness FBOPF/FBOPF1 750- Glenanore OP1 850- *Hidelana FBOP 1060- Torrington FBOPF/FBOPF1 750- Glenanore OP1 850- *Hidelana FBOP P60- 1060- Venture OP1 670- Kirklees BOP K/PEKP1 770- Nilkandura FBOP P60- 900- Venture OP1 670- Kirklees BOP FBOPP1 770- Nilkandura FBOP F 890- Venture PEK/PEK1 750- Kirklees BOP FBOPF B0P P1 770- NSouth Co-op FBOP F1 890- Venture BOPF BOPF BOP F1 170- Gordon FBOP/FBOPF B0P1 740- 480- Accorate per B0P FBOPF B0P1 740- | | | | | | | - | | |
| Torrington BOPI 700/- Inverness FBOP/ FBOPI 1020/- Inverness FBOP/ FBOPI 1020/- Inverness FBOP/FBOPI 1020/- Inverness FBOP/FBOPI 1020/- Inverness FBOP/FBOPI 1020/- Inverness FBOP/FBOPI 1750/- Ginanore OPI 850/- Inverness FBOP/FBOPI 750/- Inverness FBOP/FBOPI 750/- Inverness FBOP/FBOPI 750/- Invernes OPI 670/- Invernes OPI O | | | | • | | | | | |
| Inverness | | | | | | | - | | |
| Inverness FBOPF/FBOPF 750/- Glenanore OP1 850/- Torrington FBOPF/FBOPF 750/- Aruna Passara PEK /PEK 900/- Glenanore OP1 O | Torrington | | | | | | | | |
| Aruna Passara PEK /PEK 900/- Brombil FBOP1 1040/- Gunawardena FBOPF 900/- Nilkandura FBOPF 890/- Nilkandura FBOPF S90/- Nilkandur | | | | | | | Sithaka | | |
| Weddemulla | Inverness | FBOPF/FBOPF1 | | Glenanore | | 850/- | *Hidellana | FBOP | 1060/- |
| Venture | Torrington | FBOPF/FBOPF1 | 750/- | Aruna Passara | PEK/PEK1 | 900/- | Brombil | FBOP1 | 1040/- |
| Venture OP1 670/- 750/- Kirklees Kirklees BOP 580/- 670/- 770/- *Sithaka FBOPF 890/- NUWARA ELIVA- Lovers Leap BOP 1250/- Gordon Gordon FBOP/FBOPT 730/- 740/- BOPR PREMIUM FLOWERY. Biyolta Biyolta FBOPFSP 3350/- *Athukorala Sup FBOPFSP 2500/- *Tea Bank FBOPFEXSP 3700/- *Sachitha FBOPFEXSP 500/- *Sachitha FBOPFEXSP | Weddemulla | FBOPF/FBOPF1 | 750/- | | | | Gunawardena | FBOPF | 900/- |
| Venture PEK/PEK1 750/- Kirklees BOPF/BOPFSP 670/- Gordon FBOPF/BOPF1 770/- PBOPF PBOPF 740/- PBOPF PBOPF PBOPF 740/- PBOPF PBOPF PBOPF 740/- PBOPF | Venture | OP/OPA | 650/- | UDA PUSSELLA | <u>wa</u> | | Nilkandura | FBOPF | 900/- |
| NUWARA ELIYA | Venture | OP1 | 670/- | Kirklees | BOP | 580/- | *Sithaka | FBOPF | 890/- |
| NUWARA ELIYA | Venture | PEK/PEK1 | 750/- | Kirklees | BOPF/BOPFSP | 670/- | *N.South Co-op | FBOPF1 | 1000/- |
| Dowers Leap | | | | Gordon | FBOP/ FBOP1 | 770/- | | | |
| Lovers Leap | NUWARA ELIYA | <u>1</u> | | *Delmar | FBOP/ FBOP1 | 730/- | PREMIUM FLOV | WERY. | |
| Lovers Leap BOPF /BOPF SP 900/- Nemare FBOP/ FBOP1 1120/- Delmar OP/OPA 610/- Tea Bank FBOPFEXSP 3700/- Sachitha FBOPFEXSP 3700/- Sachitha FBOPFEXSP 3700/- Sachitha FBOPFEXSP 1700/- Sachitha FBOPFEXSP 1700/ | Lovers Leap | BOP | 1250/- | Gordon | FBOPF/FBOPF1 | 740/- | Biyolta | FBOPFSP | 3350/- |
| Tea Bank FBOPFEXSP 3700/- Gampaha OPI 600/- Gordon PEK /PEK1 740/- PEK /PEK1 740/- PEK /PEK1 650/- PEK | Lovers Leap | BOPF /BOPF SP | 900/- | *Delmar | FBOPF/FBOPF1 | 680/- | • | | 2500/- |
| Court Lodge | Kenmare | FBOP/ FBOP1 | 1120/- | | OP/OPA | | - | | |
| Gordon PEK / PEK 740/- *Delmar PEK / PEK 650/- *Delmar PEK / PEK 740/- *Delmar PEK / PEK 650/- *Delmar PEK / PEK 650 | | FBOPF/FBOPF1 | | | | | | | |
| *Delmar PEK /PEK1 650/- *Bigh GROWN Dunsinane CTC PF1 620/- Mt. VernonCTC BP1 510/- MEDIUM GROWN Rothschild PF1 580/- Delta BP1 520/- Peta BP1 520/- Peta BP1 520/- Ceciliyan CTC BP1 800/- Ceciliyan CTC BP1 680/- Ceciliyan CTC BP1 680/- DUST Mattakelle Dust1 850/- MEDIUM GROWN BODIA 650/- Comawardena BM 650/- Gunawardena BM 650/- Gunawardena BM 650/- Comokoya Sup BP 660/- Weddagalla BOP1A 630/- *Gorookoya BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- | Č | | | • | | | ~ | | |
| Dunsinane CTC PF1 620/- Lethenty FNGS/FNGS1 600/- Mt.VernonCTC BP1 510/- *Mooloya FNGS/FNGS1 590/- Hingalgoda CTC PFGS 640/- Gunawardena BM 650/- Denodeara S BP 670/- Delta BP1 520/- *Goorookoya Sup BP 660/- Weddagalla BOP1A 640/- *Goorookoya BOP1A 630/- *Geckiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *Mattakelle Dust1 850/- | CTC TEAS | | | | | | | | |
| Dunsinane CTC PF1 620/- Lethenty FNGS/FNGS1 600/- Mt.VernonCTC BP1 510/- *Mooloya FNGS/FNGS1 590/- Hingalgoda CTC PFGS 640/- Gunawardena BM 650/- Denodeara S BP 670/- Delta BP1 520/- *Goorookoya Sup BP 660/- Weddagalla BOP1A 640/- *Goorookoya BOP1A 630/- *Geckiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *Mattakelle Dust1 850/- | | | | | | | | | |
| Mt.VernonCTC BP1 \$10/- *Mooloya FNGS/FNGS1 590/- Hingalgoda CTC PFGS 640/- 650/- MEDIUM GROWN Gunawardena BM 650/- Rothschild PF1 580/- Demodeara S BP 670/- Delta BP1 \$20/- *Goorookoya Sup BP 660/- 660/- Weddagalla BOP1A 640/- *Goorookoya BOP1A 630/- *Geekiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- Ceciliyan CTC BP1 680/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *AndaradeniyaSupBOP1A 630/- | HIGH GROWN | | | OFF GRADES | | | | | |
| Hingalgoda CTC PFGS 640/- Gunawardena BM 650/- Demodeara S BP 670/- PGS 640/- EOW GROWN FI S20/- FGOOTOOKOYA SUP BP 660/- Weddagalla BOP1A 630/- FGOOTOOKOYA BOP1A 630/- FGOOTOOKOYA FGOOTOOKOYA BOP1A 630/- FGOOTOOKOYA FGOOTOOKOYA BOP1A 630/- FGOOTOOKOYA FGOOTOOKOYA FGOOTOOKOYA BOP1A 630/- FGOOTOOKOYA FOOTOOKOYA FOOTO | Dunsinane CTC | | | • | FNGS/FNGS1 | 600/- | | | |
| MEDIUM GROWN Gunawardena BM 650/- Rothschild PF1 580/- Demodeara S BP 670/- Delta BP1 520/- *Goorookoya Sup BP 660/- Weddagalla BOP1A 640/- *Goorookoya BOP1A 630/- *Geekiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *AndaradeniyaSupBOP1A 630/- | Mt.VernonCTC | BP1 | 510/- | *Mooloya | FNGS/FNGS1 | 590/- | | | |
| Demodeara S BP 670/- Delta BP1 520/- *Goorookoya Sup BP 660/- Weddagalla BOP1A 640/- Weddagalla BOP1A 630/- Hingalgoda CTC PF1 800/- Ceciliyan CTC BP1 680/- *Geekiyanahena BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *AndaradeniyaSupBOP1A 630/- Mattakelle Dust 1 850/- | | | | Hingalgoda CTC | PFGS | 640/- | | | |
| Delta | MEDIUM GROW | <u> </u> | | Gunawardena | BM | 650/- | | | |
| Weddagalla BOP1A 640/- *Goorookoya BOP1A 630/- *Geekiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- | Rothschild | PF1 | 580/- | Demodeara S | BP | 670/- | | | |
| Weddagalla BOP1A 640/- Ceciliyan CTC PF1 800/- Ceciliyan CTC BP1 680/- Ceciliyan CTC BP1 680/- Ceciliyan CTC BP1 680/- Meddagalla BOP1A 630/- *Geekiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *AndaradeniyaSupBOP1A 630/- Mattakelle Dust 1 850/- | Delta | BP1 | 520/- | *Goorookoya Sup | BP | 660/- | | | |
| *Goorookoya BOP1A 630/- 630/- 630/- 680/- | | | | Weddagalla | BOP1A | 640/- | | | |
| Hingalgoda CTC PF1 800/- Ceciliyan CTC BP1 680/- Mattakelle Dust 1 850/- *Geekiyanahena BOP1A 630/- *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *Mattakelle Dust 1 850/- | LOW GROWN | | | _ | | 630/- | | | |
| *Gardenleaf BOP1A 630/- *AndaradeniyaSupBOP1A 630/- *AndaradeniyaSupBOP1A 630/- DUST Mattakelle Dust1 850/- | | PF1 | 800/- | *Geekiyanahena | | 630/- | | | |
| *AndaradeniyaSupBOP1A 630/- DUST Mattakelle Dust1 850/- | | | | *Gardenleaf | BOP1A | 630/- | | | |
| Mattakelle Dust1 850/- | e companier ere | 21. | 000, | *AndaradeniyaSu | pBOP1A | 630/- | | | |
| Mattakelle Dust1 850/- | | | | | | | | | |
| Mattakelle Dust1 850/- | | | | DAVOTE | | | | | |
| | | | | | | | | | |
| Cee tee Hills CTC PD 700/- | | | | | | | | | |
| | | | | Cee tee Hills CTC | PD | 700/- | | | |
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MONTHLY AVERAGE - MARCH, 2021

| Elevation | Orthodox | | СТС | | Orth. & CTC Combined | |
|----------------|----------|---------|--------|---------|-------------------------|---------|
| | Month | To-date | Month | To-date | Month | To-date |
| Uva High | 599.21 | 588.16 | 527.15 | 524.39 | 592.60 | 584.26 |
| Western High | 661.44 | 646.85 | 549.25 | 566.72 | 649.35 | 638.81 |
| Uva Medium | 611.38 | 594.40 | - | - | 611.38 | 594.40 |
| Western Medium | 617.05 | 600.36 | 528.24 | 540.98 | 592.74 | 583.47 |
| Low Grown | 691.32 | 686.67 | 504.50 | 529.85 | 677.26 | 675.36 |
| TOTAL | 671.77 | 662.87 | 520.20 | 539.08 | 656.38 | 650.84 |

COLOMBO AUCTION - GROSS SALE AVERAGES SALE NO.13 OF 31st March 2021

| | | 2021 | 2020 | | |
|--------------------------------|--------|------------------|--------------|--------|-----------------|
| | Weekly | Month to Date | Year to Date | Weekly | Year to Date |
| Uva High Grown | 583.51 | 594.40 | 582.42 | 639.20 | 515.80 |
| Western High Grown | 619.75 | 652.19 | 633.28 | 678.18 | 590.04 |
| High Grown | 610.68 | 639.11 | 620.58 | 665.53 | 571.32 |
| Uva Medium | 606.66 | 614.06 | 599.07 | 708.43 | 556.15 |
| Western Medium | 576.04 | 594.82 | 584.21 | 591.75 | 520.61 |
| Medium Grown | 584.25 | 599.62 | 588.25 | 626.57 | 529.93 |
| Low Grown (Orthodox) | 678.80 | 691.07 | 686.50 | 776.75 | 657.63 |
| Combined L.G. (Orthodox + CTC) | 666.46 | 677.18 | 676.13 | 739.42 | 638.61 |
| Total | 641.24 | 656.79 | 650.83 | 698.77 | 606.78 |

DETAILS OF TEAS AWAITING SALES

| | Sale of 20th | ^h /21 st April, 2021 | Sale of 27 th /28 th April, 2021 | | |
|----------------------|---------------|--|--|------------------|--|
| | Lots | Qty. (Kgs) | Lots | Qty. (Kgs) | |
| Low Grown Leafy | 2,052 | 919,674 | 2,130 | 945,444 | |
| Low Grown Semi Leafy | 1,889 | 965,114 | 2,073 | 1,059,395 | |
| Low Grown Tippy | 2,076 | 1,088,287 | 2,060 | 1,091,661 | |
| High & Medium | 1,806 | 908,983 | 1,853 | 948,396 | |
| Off Grade/BOP1A | 2,289 | 1,248,121 | 2,313 | 1,282,526 | |
| Dust | 595 | 590,285 | 585 | 630,068 | |
| Premium Flowery | 290 | 49,656 | 317 | 54,867 | |
| Ex-Estate | <u>917</u> | 1.069,419 | 933 | 1,067,582 | |
| Total | <u>11,914</u> | <u>6,839,539</u> | <u>12,264</u> | <u>7,079,939</u> | |

Private Sale Figures (29.03.2021 – 03.04.2021) - 161,555.10 Kgs

Cumulative - 1,468,357.10 Kgs

CATALOGUES

Sale No.16 of 27th/28th April, 2021

The Main Sale & Ex-Estate Sale catalogues closed on 01st April, 2021 at 04.30 p.m.

Sale No.17 of 04th/05th May, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 08th April, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

Sale No.18 of 11th/12th May, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 22nd April, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

SALE NO.15

BROKER'S SELLING ORDER

Auction of 20th/21st April, 2021

Leafy/Tippy/BOP1A/ Premium Flowery

- 1. Asia Siyaka Commodities PLC
- 2. Ceylon Tea Brokers PLC
- 3. John Keells PLC
- 4. Eastern Brokers Ltd
- 5. Lanka Commodity Brokers Ltd
- 6. Bartleet Producing Marketing (Pvt) Ltd
- 7. Mercantile Produce Brokers (Pvt) Ltd
- 8. Forbes & Walker Tea Brokers (Pvt) Ltd

High & Medium/Off Grades/Dust

- 1. Forbes & Walker Tea Brokers (Pvt) Ltd
- 2. Mercantile Produce Brokers (Pvt) Ltd
- 3. Asia Siyaka Commodities PLC
- 4. John Keells PLC
- 5. Eastern Brokers Ltd
- 6. Ceylon Tea Brokers PLC
- 7. Lanka Commodity Brokers Ltd
- 8. Bartleet Produce Marketing (Pvt) Ltd

Ex-Estate

- 1. Asia Siyaka Commodities PLC
- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. Forbes & Walker Tea Brokers (Pvt) Ltd
- 4. Eastern Brokers Ltd
- 5. Ceylon Tea Brokers PLC
- 6. Lanka Commodity Brokers Ltd
- 7. John Keells PLC
- 8. Mercantile Produce Brokers (Pvt) Ltd

Crop & Weather

For the period 29 March - 04 April 2021

Western/Nuwara Eliya Regions: Both regions reported bright weather throughout the week, whilst a few sub-districts in the Bogawantalawa and Talawakelle regions reported overcast evenings. The Department of Meteorology expects misty conditions in the mornings and evening showers in both regions in the week ahead. Uva/Udapussellawa Regions: Sunny weather was reported in both regions throughout the week, whilst a few sub-districts in the Haputale Region reported dull weather with occasional showers in the evenings. Low Growns: The Low Grown Region reported clear weather throughout the week. Misty conditions are expected in the Sabaragamuwa Region during the morning hours, whilst evening showers are expected in the Ruhuna Region during the evening hours by the Department of Meteorology.

Crop Intake: The Western and Udapussellawa regions reported a slight increase in the crop intake, whilst the Nuwara Eliya Region maintained. The Low Grown and Uva regions reported a decrease in the crop intake.

(Cont'd...8)

HOLIDAY NOTICE

12th – 14th April 2021 (Both days inclusive) - Our Head-Office will be closed on account of Sinhala & Tamil New Year Day

13th – 15th April 2021 (Both days inclusive) - Our Sample Room and Warehouses located at No.46Aniyakanda, Forbes & Walker, John Keells, Asia Siyaka & Mercantile will be closed.

Finlay Colombo Ltd

Please note that Finlays Warehouse will be closed for business on following days due to Sinhala & Tamil New Year Holidays.

13th - 15th April 2021 (Tuesday, Wednesday, Thursday.)

-/mk 7th April, 2021.