

SALE NO.03 OF 19TH /20TH JANUARY, 2021

COMMENTS

Sri Lanka's Tea Production for December, 2020 has seen a welcome improvement of 6.6 m/kgs over the corresponding month in 2019 with High, Medium and Low elevations all recording handsome gains. However, the total Tea Harvest for the year 2020 was only 278.4 m/kgs and represented a decline of a massive 21.6 m/kgs compared to the total crop of the preceding year. Whilst our "Tea Production" circular giving more comprehensive details is attached to this edition of the Market Report, it is salient to mention that 20.1 m/kgs out of the shortfall of 21.6 m/kgs in 2020, was from the Low Grown elevation which has taken the brunt of the adverse weather conditions seen last year. Teas in the High and Medium categories which had deficits in the range of 2.5 m/kgs to 3.0 m/kgs as at end November, 2020 have both shown remarkable recoveries in December and brought down their respective shortfalls to 0.8 m/kgs and 0.6 m/kgs.

This week's tea auction (Sale # 3) was held on January 19 & 20 (Tue/Wed) and, the offer quantity was 7.8 m/kgs which represented an improvement of 1.1 m/kgs over the previous auction. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 3.8 m/kgs, whilst Main Sale High & Medium category amounted to 1 m/kgs. The Ex Estate catalogue had 1,179,121 kgs.

Ex Estate teas met with fair general demand at easier rates. A limited range of select liquoring western BOP's/BOPF's advanced on last following special interest while, teas in the below-best category eased Rs.20/- to 40/- per kg and, plainer, poor leaf teas often shed a further Rs.10/- to 20/- per kg. Nuwara Eliya's were much lower following quality. Uva/Uda Pussellawa's met with subdued interest and eased Rs.20/- per kg and more where quality was lower. CTC PF1's from the high and medium elevations saw sustained interest with prices mostly holding firm for teas with maintained leaf appearance although there was ample evidence of lower price pressure for inferior teas. The best low grown PF1's were generally firm around previous levels but, the poorer teas were difficult of sale. A key multi-national liquoring buyer was conspicuous by his absence. China continued to display good demand. Buyers for Europe and Japan were again selective. The "tea bag" sector operating for Russia was active albeit at lower prices.

Low grown teas met with fair demand. Select OP1's were irregular while bottom-end teas maintained last levels. Clean and well-made OPA's held last price levels but others were irregular and lower. The better OP/OPA's were fully firm; others were easier. A range of stylish BOP1's were fully maintained, but others were all lower. True to grade Pekoe1's were mostly firm to dearer while, bold/mixed Pekoe's saw easier prices. The neater FBOP's /FBOPF1's met with fair interest and held firm, but all others were mostly easier. Buying interest from the Middle Eastern sector was maintained at lower levels. Turkey was active. Russia was more selective.

This week's auction comprised of **12,493** lots with a total quantity of **7,398,787** kgs.

The catalogue-wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,339	1,176,403
Low Grown Semi Leafy	2,021	1,185,428
Low Grown Tippy	2,278	1,366,952
High & Medium	1,843	1,019,800
Off Grade/BOP1A	1,896	1,057,819
Dust	694	744,848
Premium Flowery	415	80,130
Ex-Estate	<u>1,007</u>	<u>1,179,121</u>
Total	<u>12,493</u>	<u>7,810,501</u>

In Lighter Vein

Squirrels in the Church

The Presbyterian Church called a meeting to decide what to do about their squirrel infestation. After much prayer and consideration, they concluded that the squirrels were predestined to be there, and they should not interfere with God's divine will. At the Baptist church, the squirrels had taken an interest in the baptistry. The deacons met and decided to put a water-slide on the baptistry and let the squirrels drown themselves. The squirrels liked the slide and, unfortunately, knew instinctively how to swim, so twice as many squirrels showed up the following week.

The Lutheran church decided that they were not in a position to harm any of God's creatures. So, they humanely trapped their squirrels and set them free near the Baptist church. Two weeks later, the squirrels were back when the Baptists took down the water-slide.

The Episcopalians tried a much more unique path by setting out pans of whiskey around their church in an effort to kill the squirrels with alcohol poisoning. They sadly learned how much damage a band of drunk squirrels can do.

But the Catholic Church came up with a more creative strategy! They baptized all the squirrels and made them members of the church. Now they only see them at Christmas and Easter. Not much was heard from the Jewish synagogue. They took the first squirrel and circumcised him. They haven't seen a squirrel since.

LOW GROWNS - LEAFY

BOP1 : Select best teas declined Rs.50-60/-; balance too lost Rs.30/- per kg. Teas at the lower end tended irregular.

OPI : Select best and the balance were irregular. Teas at the lower end were generally firm. Poorer sorts were maintained

OP : Best teas tended irregular, balance too declined Rs.30/- per kg. Poorer sorts appreciated Rs.20/-.

OPA : Select best teas tended irregular; balance declined Rs.30/- per kg. Teas at the lower end were firm on last week levels.

PEK/PEK1: Well made Pekoe1's maintained; balance were generally firm. Best bold Pekoes' were firm on last week levels. Balance and the lower end were irregular.

Quotations (Rs./Kg)

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	800-1080	820-1300	600-630	620-640	500-540	500-540
OPI	700-980	710-1000	600-630	610-630	300-400	300-400
OP	630-700	640-710	500-530	500-540	300-360	320-350
OPA	630-700	640-710	500-530	500-540	330-400	320-370
PEK/PEK1	880-1000	900-1040	780-830	780-850	540-600	560-630

TIPPY/SMALL LEAF

BOP/BOPSP : Few well-made BOPs maintained ; balance were easier. Best together with cleaner below best were firm on last; balance were lower following quality.

BOPF/BOPFSP : In general, BOPF were firm.

FBOP/FBOP1 : A few Select Best FBOP's sold around last levels; others were lower. Best together with cleaner below best maintained; balance were easier. Teas at the lower end sold around last levels. Well made FBOP1's maintained. Others were lower following quality.

FBOPF/FBOPF1 : Tippy teas declined. Best and cleaner below best sold around last levels. Others were irregular following quality. Few select best FF1s maintained. Balance were easier. Best together with below best were firm to selectively dearer. Balance were fully firm to dearer.

FBOPFSP/EXSP : Except for few Invoices in the top category which sold well others declined and below best varieties held firm. Teas at the lower end sold at last week levels.

Quotations (Rs./Kg)

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	900-1000	880-940	700-750	680-700	500-550	500-550
BOPF /BOPFSP	700-790	750-790	600-650	650-700	450-500	450-500
FBOP/FBOP1	850-1060	880-1040	600-650	650-700	550-600	580-620
FBOPF/FBOPF1	900-1000	880-1000	650-700	700-750	500-550	500-550
FBOPFSP/EXSP	2000-3250	1500-2200	900-1300	900-1000	600-650	600-650

(Cont'd...3)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select well made FBOP's tended irregular whilst below best and poorer sorts were firm to easier.

FBOPF/FBOPF1 : Well made teas on offer lost Rs.10-20/- more. Below best and the poorer sorts however were firm on last levels.

PEK/PEK1 : Except for the well made Shotty Pekoe's which held firm the bold Pekoe's and mixed varieties tended irregular.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	790-920	830-1040	730-790	750-830	580-730	600-750
FBOPF/FBOPF1	740-860	750-850	650-740	650-750	550-650	550-650
PEK/PEK1	820-940	830-920	700-820	730-830	625-700	630-730

HIGH GROWN

BOP: Best Westerns declined Rs.20-30/- per kg and more for select high priced teas of last week. Teas in the Below Best and Plainer categories declined Rs.20/- per kg and more. Nuwara Eliyas were irregular following quality. Uda Pussellawas were barely steady. Uvas declined Rs.20/- per kg and more.

BOPF: Teas in the Best and Below Best categories declined Rs 20-40/- per kg, whilst the Plainer sorts were Rs.20/- per kg lower. Nuwara Eliyas were irregular and barely steady. Uva/Uda Pussellawas declined Rs.10-20/- per kg and more following quality.

<u>Quotations (Rs./Kg)</u>	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	670-750	700-840	660-780	680-760
Below Best Westerns	630-660	640-690	620-650	650-670
Plainer Westerns	540-620	580-630	590-610	610-640
Nuwara Eliyas	580-800	550-820	550-720	550-700
Brighter Uda Pussellawas	580-590	590-610	600-620	620-650
Other Uda Pussellawas	550-570	580	560-590	600-610
Best Uva's.	580-610	620-640	600-640	630-690
Other Uva's	560-570	590-600	590	590-620

MEDIUM GROWN TEAS

BOP: Barely steady.

BOPF: Declined Rs.20/- per kg and more for the poor leaf teas.

<u>Quotations (Rs./Kg)</u>	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	600-780	610-820	480-630	520-640

CTC

PF1: High Grown PF1's firm to marginally dearer whilst Medium varieties the best gained Rs.20-30/- and substantially more for selective invoices whilst poor leaf sorts were easier by Rs.20-30/-. Low Grown PF1's were firm to Rs.20/- easier whilst the balance declined further with the poorest being difficult of sale.

BP1: High grown BP1's tended irregular whilst Medium varieties were dearer Rs.20-30/- with Low grown varieties were mostly firm.

<u>Quotations (Rs./Kg)</u>	PF1		BP1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	550-630	530-620	480-620	520-610
Medium	400-700	420-650	430-610	400-600
Low	360-860	450-850	450-640	440-650

OFF GRADES

Liquoring FNGS lost Rs.10-15/-. Clean Low Grown FNGS/FNGS1s held firm. Best BP's advanced Rs.10-20/- per kg. Well made BMs dearer by Rs.10/- per kg. Lower end teas advanced Rs.20/- per kg. Select best BOPIA's lost Rs.10-20/-. Below best/Poorer sorts advanced Rs.10-20/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	470-600	420-620	400-480	400-470	400-480	400-480
Good Fannings (CTC)	350-510	350-510	380-420	380-470	320-400	320-450
Other Fannings (Orthodox)	400-420	370-400	400-420	370-400	390-420	330-370
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	450-480	420-480	450-480	420-450	450-530	420-530
Other BM's	440-460	420-440	440-460	420-440	440-460	420-440
Best BOPIAs	450-500	430-530	450-530	430-580	450-630	470-690
Other BOP1As	430-460	400-450	430-460	400-450	430-460	400-460

DUST

Select best liquoring High Grown D1's met with irregular demand and appreciated Rs.10-20/- and at times more. Secondaries and below best types however declined by Rs.20-30//-. Poor varieties held firm. Low Grown Clean Dust/Dust1's advanced Rs.20-30/-. PD's from High & Medium elevations declined by Rs.20-30/- per kg whilst Low Grown PD's too were lower by Rs.20-30/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	640-840	630-800	600-650	600-690	600-700	600-650
Good Primary PD (CTC)	530-600	550-680	550-610	600-650	600-710	600-730
Secondary Dust	420-460	420-460	400-450	400-450	420-460	420-460

World Crop Statistics (MKGS)

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
SRI LANKA	Nov.	24.02	24.80	0.78	278.22	249.90	-28.32
BANGLADESH	Oct.	13.41	11.49	-1.92	79.35	68.94	-10.4
KENYA	Oct.	46.30	48.27	1.97	363.10	467.44	104.3
SOUTH INDIA	Nov.	21.8	21.4	-0.3	200.9	201.2	0.30
NORTH INDIA	Nov.	117.6	127.6	9.9	1122.8	980.5	-142.3
MALAWI	Sep.	2.11	2.78	0.7	39.70	36.40	-3.3
UGANDA	Nov.	4.79	0.18	-4.6	55.70	35.50	-20.20

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...5)

<u>WESTERN MEDIUM</u>			<u>UVA MEDIUM</u>			<u>LOW GROWN LEAFY GRADES</u>		
Craighead	BOP	850/-	Demodera S	BOP	740/-	Pothotuwa	BOP1	1080/-
Doombagastalawa	BOPSP	880/-	Telbedde	BOPSP	730/-	Kiruwanaganga	BOP1	1080/-
*Vellai Oya	BOPF/BOPFSP	630/-	El Teb	BOPF/BOPFSP	620/-	Pothotuwa	OP1	2300/-
Craighead	BOP1	1500/-	Demodera S	BOP1	850/-	Liyonta	OP	790/-
Craighead	FBOP /FBOP1	920/-	Aruna Passara	FBOP/FBOP1	840/-	Liyonta	OPA	940/-
Doombagastalawa	FBOPF/FBOPF1	860/-	Halpewatte Uva	FBOPF/FBOPF1	790/-	Lakvinka	PEKOE	1100/-
*Harangalla	OP/OPA	700/-	Tinioya	OP/OPA	690/-	Three Times Tea	PEKOE1	1060/-
Craighead	OP1	1060/-	*Halpewatte Uva	OP/OPA	650/-			
*Dartry Valley	OP1	900/-	Telbedde	OP1	960/-	<u>LOW GROWN TIPPY GRADES.</u>		
*Dartry Valley	PEK/PEK1	940/-	Aruna Passara	PEK/ PEK1	940/-	Liverpool Super	BOP	960/-
<u>WESTERN HIGH</u>			<u>UVA HIGH</u>			*Nawagamuwahena	BOPSP	1000/-
Weddemulla	BOP	750/-	Ranaya	BOP	720/-	*Andaradeniya Sup	BOPSP	860/-
Somerset	BOP	750/-	Craig	BOPSP	680/-	*Hidellana	BOPF	770/-
Wattegoda	BOPSP	720/-	Nayabedde	BOPF/BOPFSP	640/-	*Allen Valley	BOPFSP	790/-
Tillyrie	BOPF/BOPFSP	780/-	Glenanore	BOP1	810/-	Gunawardena	FBOP	1060
Inverness	BOP1	760/-	Glenanore	FBOP/FBOP1	790/-	Sithaka	FBOP1	850/-
Torrington	FBOP/FBOP1	790/-	Oodoowerre	FBOPF/FBOPF1	760/-	*Garden Leaf	FBOP1	820/-
Venture	FBOPF/FBOPF1	770/-	Mt Uva	OP/OPA	630/-	*Sithaka	FBOP1	810/-
Inverness	OP/OPA	670/-	*Battawatte	OP/OPA	620/-	Gunawardena	FBOPF	1000/-
Weddemulla	OP1	720/-	Glenanore	OP1	760/-	Sihara	FBOPF1	960/-
Weddemulla	PEK /PEK1	900/-	*Battawatte	OP1	750/-	<u>PREMIUM FLOWERY.</u>		
<u>NUWARA ELIYA</u>			Craig	PEK/ PEK1	890/-	Lumbini	FBOPFSP	1900/-
Court Lodge	BOP	800/-	*Battawatte	PEK/PEK1	860/-	Lions	FBOPFEXSP	3250/-
Mahagastotte	BOPF	730/-	<u>UDA PUSSELLAWA</u>			K.D.U Super	FBOPFEXSP	2750/-
Mahagastotte	FBOP/FBOP1	850/-	Liddesdale	BOP	590/-	<u>DUST</u>		
Mahagastotte	FBOPF/FBOP1	690/-	Mooloya	BOP	590/-	Mattakellie	Dust1	840/-
Court Lodge	PEK/PEK1	850/-	Luckyland	BOPSP	600/-	Cecilayan	PD	710/-
<u>CTC TEAS</u>			Ragalla	BOPF/BOPFSP	620/-			
<u>HIGH GROWN</u>			*Delmar	FBOP/ FBOP1	700/-			
Florence	PF1	630/-	Delmar	FBOPF/FBOPF1	710/-			
Dunsinane CTC	PF1	630/-	*Delmar	FBOPF/FBOPF1	700/-			
Dunsinane CTC	BP1	620/-	Gonapitiya	OP/OPA	630/-			
Dunsinane CTC	BPS	590/-	*Delmar	OP/OPA	630/-			
<u>MEDIUM GROWN</u>			Delmar	OP1	700/-			
Strathdon	PF1	700/-	Gonapitiya	PEK/PEK1	770/-			
*Strathdon	BP1	610/-	<u>OFF GRADES</u>					
<u>LOW GROWN</u>			Stockholm	FNGS	640/-			
Hingalgoda CTC	PF1	860/-	Hingalgoda CTC	PF	820/-			
Cecilayan CTC	BP1	650/-	*Ihalapanapitiya	BM	740/-			
Cecilayan CTC	BPS	650/-	*Chandrika Estate	BP	670/-			
			Gangaboda	BOPIA	750/-			
			*Garden Leaf	BOPIA	740/-			

COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.01 OF 06th JANUARY 2021.

	2021			2020	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	584.82	586.29	582.30	446.85	443.47
Western High Grown	638.94	644.96	640.97	563.22	558.64
High Grown	624.23	629.57	625.64	536.16	529.13
Uva Medium	603.83	598.43	602.13	474.84	468.38
Western Medium	583.21	583.28	582.63	497.77	483.76
Medium Grown	589.65	587.83	587.83	492.32	479.95
Low Grown (Orthodox)	680.29	680.85	680.85	640.83	634.09
Combined L.G. (Orthodox + CTC)	670.95	672.76	672.43	624.91	618.66
Total	647.46	648.91	648.45	586.83	577.88

DETAILS OF TEAS AWAITING SALES

	<u>Sale of 25th/26th Jan.'2021</u>		<u>Sale of 01st/2nd Feb.'2021</u>	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,317	1,098,869	2,336	1,062,241
Low Grown Semi Leafy	1,745	952,739	1,799	939,342
Low Grown Tippy	2,126	1,191,695	2,102	1,145,374
High & Medium	1,746	880,302	1,574	761,630
Off Grade/BOP1A	2,266	1,278,669	2,323	1,313,916
Dust	747	796,553	664	680,619
Premium Flowery	441	81,809	405	73,260
Ex-Estate	965	1,118,151	860	992,368
Total	<u>12,353</u>	<u>7,398,787</u>	<u>12,063</u>	<u>6,968,750</u>

Private Sale Figures (11.01.2021 – 16.01.2021)	-	79,041.00 Kgs
Cumulative	-	183,264.00 Kgs

(Cont'd....7)

CATALOGUES

Sale No. 05 of 01st/02nd February, 2021

The Ex-Estate, High & Medium, Leafy, Tippy, Premium Flowery, BOP1A & DUST catalogues were closed on Friday 15th **January 2021** on schedule and Semi Leafy catalogue closed as at 13th **January 2021 2 days ahead** and Off Grade catalogue closed on Tuesday 12th **January, 2021 3 days ahead of schedule.**

Sale No.06 of 09th/10th February, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 21st **January 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots is reached.

Sale No.07 of 16th/17th February, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 29th **January 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots is reached.

SALE NO.04 of 2021

BROKER'S SELLING ORDER

Auction of 25th/26th January, 2021

Leafy/Tippy/BOP1A/ Premium Flowery

1. John Keells PLC
2. **Lanka Commodity Brokers Ltd**
3. Eastern Brokers Ltd
4. Mercantile Produce Brokers (Pvt) Ltd
5. Bartleet Produce Marketing (Pvt) Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Ceylon Tea Brokers PLC
8. Asia Siyaka Commodities PLC

High & Medium/Off Grades/Dust

1. Mercantile Produce Brokers (Pvt) Ltd
2. **Lanka Commodity Brokers Ltd**
3. Asia Siyaka Commodities PLC
4. Bartleet Produce Marketing (Pvt) Ltd
5. Ceylon Tea Brokers PLC
6. John Keells PLC
7. Eastern Brokers Ltd
8. Forbes & Walker Tea Brokers (Pvt) Ltd

Ex-Estate

1. Ceylon Tea Brokers PLC
2. Eastern Brokers Ltd.
3. Mercantile Produce Brokers (Pvt) Ltd
4. **Lanka Commodity Brokers Ltd.**
5. John Keells PLC
6. Asia Siyaka Commodities PLC
7. Bartleet Produce Marketing (Pvt) Ltd
8. Forbes & Walker Tea Brokers (Pvt) Ltd

Crop & Weather

For the period 11/01/2021 to 17/01/2021

Western/Nuwara Eliya Regions:Clear mornings and evening showers were reported in the Western Region, whilst the Nuwara Eliya Region reported dull and rainy weather throughout the week. The Department of Meteorology expects heavy showers in the Western and Central regions in the week ahead. **Uva/Udapussellawa Regions:**Both regions reported gloomy weather with evening showers. Occasional showers are predicted in the Uva Region in the week ahead according to the Department of Meteorology. **Low Grown:**The Ruhuna Region experienced dull weather with evening showers, whilst the Sabaragamuwa Region reported bright mornings with evening showers.

Crop Intake

All regions maintained the crop intake, whilst a few sub-districts in the Uva Region reported a decrease.

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SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 16TH JANUARY, 2021

CTC LEAF

KOCHI

Demand: Fair demand. Bolder Brokens, smaller brokens and fannings sold at dearer levels by Rs 5 to 8 and sometimes more. Good demand from Internal and Upcountry buyers. Export buyers lent fair support.

LEAF-ORTHODOX:

Demand: Good demand.

Market: Well made high grown whole leaf, brokens and fannings were selling at barely steady levels. Medium whole leaf and brokens also witnessed good demand but were selling at irregular levels and sometimes eased in value. Smaller brokens and fannings witnessed improved enquiry and realized prices which were fully firm and appreciated in value.

Buying Pattern: CIS/Middle East exporters were active. Upcountry buyers lent support on whole leaf grades.

DUST

Demand: Good demand.

Market: Best liquoring popular and better mediums opened on fully firm levels and as the sale progressed the market tended barely steady and sometimes easier. Plainer categories witnessed good demand and eased in value by Rs.5 to 6 on the finer grades but the bolder grades had better enquiry and appreciated in value.

Buying Pattern: Major blender AVT and KSCSC were active. Best mediums fetched with fair support from regional packeeters. Domestic buyers were active in their purchases. Exporters were selective.

COONOR

CTC LEAF

Demand: Fairly good.

Market: Market was fully firm to dearer by Rs. 5/- to Rs. 10/- and more on the Bolder Brokens of the Best Liquoring categories. Others were irregular around last levels with fair withdrawals.

Buying Pattern: Fair Internal participation with Major Blender lending fair support. Export has been selective with few of them abstaining from the market. Karnataka and Andhra were subdued.

ORTH LEAF

Demand: Strong.

Market: Market was generally fully firm to dearer on the Brokens and the Fannings. However the Whole leaf grades and the Secondaries were rather barely steady to easier.

Buying Pattern: Strong Internal operation was witnessed with fair support from the Exporters.

CTC DUST

Demand: Fair.

Market: Market for the Best and Better categories continued to rule firm to dearer with the Mediums and Plainers being barely steady to lower by Rs. 2/- to Rs. 3/-. The sale witnessed fair withdrawals mostly on the lower Mediums and Plainers.

Buying Pattern: Fair participation from all quarters of the buyers.

ORTH DUST

Demand: Strong.

Market: Market for the Primary and Secondary dusts were irregular and mostly dearer. However Tertiaries have witnessed an easier trend.

Buying Pattern: Fairly good Export operation with equally good Internal participation.

COIMBATORE

CTC LEAF

Demand: Strong demand.

Market: Around dearer by Rs.15/- sometimes more.

ORTH LEAF: Fair demand. Whole leaf lower by Rs.5/-. Others barely steady to firm.

CTC DUST

Demand: Fair demand.

Market: Better liquoring and popular sorts were lower by Rs.5/- sometimes more and suffered heavy withdrawals. Medium bolder grades were firm to occasionally dearer. Other grades were irregular with some withdrawals. Plainer teas were steady to firm.

ORTH DUST Fair demand. Lower by Rs.3/- with some withdrawals.

Source: Paramount Tea Marketing (SI) Private Limited.

20th January, 2021

-/mk



LANKA COMMODITY BROKERS LTD

SRI LANKA TEA PRODUCTION-DECEMBER 2020

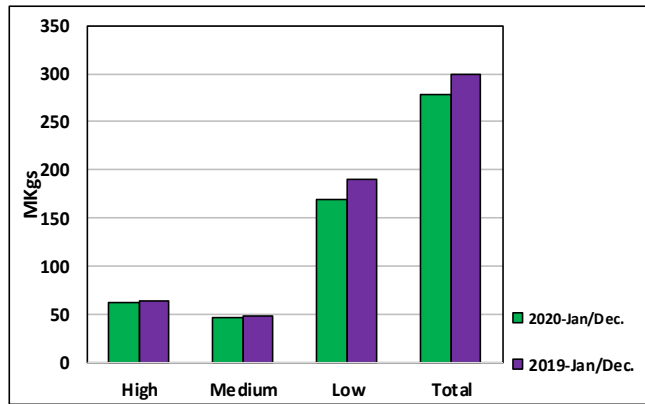
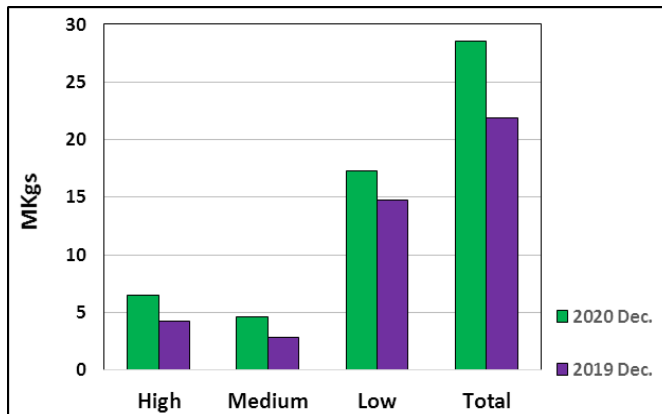


Sri Lanka has recorded a total tea production of 278.4 m/kgs during January to December 2020, which shows a drop of 21.6 m/kgs when compared to the tea crop of 2019. The year 2020 has seen challenging weather conditions with long periods of drought and the worst hit segment has been the Low Grown elevation which alone accounts for 93% of last year's total shortfall. The old established weather patterns can no longer be relied upon and, it is clear that climate change is taking its toll on our tea production and other agricultural crops.

Given below are more comprehensive details relating to tea production.

Sri Lanka Tea Production - December 2020 vs. 2019 (In Kgs)

	2020- December	2019- December	+/-	%	Jan/Dec 2020	Jan/Dec 2019	+/-	%
High	6,508,352	4,270,633	2,237,719	52.40	62,202,239	63,046,708	(844,469)	(1.34)
Medium	4,664,323	2,838,194	1,826,130	64.34	46,553,931	47,172,071	(618,140)	(1.31)
Low	<u>17,331,775</u>	<u>14,784,992</u>	<u>2,546,784</u>	<u>17.23</u>	<u>169,733,115</u>	<u>189,901,891</u>	<u>(20,168,776)</u>	<u>(10.62)</u>
Total	<u>28,504,451</u>	<u>21,893,818</u>	<u>6,610,632</u>	<u>30.19</u>	<u>278,489,286</u>	<u>300,120,670</u>	<u>(21,631,384)</u>	<u>(7.21)</u>



During the period January to December 2020 the larger crop harvests have been from the following regions.

1	Ratnapura	47,722,223.00	11	Kelani Valley	7,310,799.00
2	Galle	37,495,380.00	12	Kegalle	6,439,832.00
3	Kalutara	18,443,175.00	13	Pussellawa/Hewaheta	5,985,574.00
4	Gampola/Nawalapitiya/Dolosbage	17,559,177.00	14	Morawake	5,620,667.00
5	Deniyaya	12,886,126.00	15	Bogawantalawa	5,601,962.00
6	Matara	11,910,503.00	16	Upcot/Maskeliya	5,049,048.00
7	Demodara/Haliella/Badulla	9,543,215.00	17	Balangoda	4,977,985.00
8	Nanuoya/Lindula/Talawakelle	8,032,752.00	18	Kadugannawa	4,642,927.00
9	Balangoda/Rakwana	8,027,660.00	19	Agarapathana	4,536,186.00
10	Hatton/Dickoya	7,844,983.00	20	Patana/Kotagala	4,475,252.00

January 19, 2021

JRA: sr