



**LANKA COMMODITY BROKERS LTD**  
**TEA MARKET REPORT**

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**SALE NO.48 OF 08<sup>TH</sup>/09<sup>TH</sup> DECEMBER 2020**

**COMMENTS**

This week's auction (Sale # 48) was conducted on December 08 & 09 (Tue/Wed) and, the quantity 5.2 m/kgs was 0.4 m/kgs lower than the previous sale. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.68 m/kgs, whilst Main Sale High & Medium category amounted to 0.6 m/kgs. The Ex Estate catalogue had 0.6 m/kgs.

Ex Estate teas met with good general demand. Selected Western BOP's/BOPF's were firm to dearer following special enquiry whilst teas in the "below-best" category commenced firm but eased up to Rs.20/- as the sale progressed, signaling a possible downward price adjustment for teas with a drop in leaf during the remaining two sales of the current year,. Nuwara Eliya's continued to sell at optimum levels. Uva/Uda Pussellawa BOP's were barely steady whilst their corresponding BOPF's were firm. High Grown CTC PF1's were firm to Rs.10/- to 20/- dearer following quality, while neater Mediums were fully firm, although invoices with a drop in leaf were a little easier. BP1's from all elevations were fully firm to dearer. Low Grown PF1's were generally firm where quality was maintained. There was strong demand from China and Taiwan, whilst Japan and the "Tea Bag" sector operating for Russia was also active. More subdued interest was seen from Europe and North America. A large multinational buyer continued to engage forcefully.

Low grown met with fair demand with leafy teas tending lower and tippy descriptions being firm to irregularly dearer. Best available OP1's maintained last levels but others were mostly easier. Select best OP's / OPA's were firm while poorer sorts declined. BOP1's were generally of a lower market. Pekoe's declined substantially resulting in many unsold lots. The best Pek1's maintained last prices; others were sharply easier. Best FBOP's were firm to selectively dearer but others were irregular and easier. Cleaner FBOPF1's were firm to selectively dearer. There was maintained demand from the Middle Eastern buyers whilst Turkey that made heavy purchases throughout the last several months operated on a subdued note. The C.I.S. and Russia continued active but there was less interest from Germany for select leafy and semi leafy teas.

This week's auction comprised of **10,057** lots with a total quantity of **5,258,148** kgs.  
 The catalogue-wise breakdown was as follows:-

	<b>Lot</b>	<b>Qty. (Kgs)</b>
Low Grown Leafy	2,184	949,250
Low Grown Semi Leafy	1,676	807,337
Low Grown Tippy	1,711	870,261
High & Medium	1,285	610,277
Off Grade/BOP1A	1,911	989,785
Dust	384	342,568
Premium Flowery	351	61,316
Ex-Estate	<u>555</u>	<u>626,994</u>
<b>Total</b>	<b><u>10,057</u></b>	<b><u>5,258,148</u></b>

*In Lighter Vein*

**The Husband's Budgetary Concerns**

A rich man comes home and immediately starts shouting at his wife.

"I've been looking at our expenses and they are through the roof! What have you got so much to spend on? From now on, things will need to be different!"

"Different how?" the wife asked.

"Well, for starters, if you learned how to cook, we wouldn't need a personal chef. If you learned to clean, we wouldn't need a maid!"

The wife looks at him and responds: "Then we just need to teach you how to satisfy a woman. Then we can let the gardener go as well."

(Cont'd...2)

**LOW GROWNS - LEAFY**

- BOP1** : Select best teas were barely steady; balance declined by Rs.20/- per kg. Teas at the lower end tended irregular.
- OP1** : A few select best invoices were maintained; balance declined substantially and at times were difficult of sale. Stalky invoices tended irregular.
- OP** : Best teas declined by Rs.30-40/- per kg; balance were barely steady. Teas at the lower end were generally dearer.
- OPA** : Select best teas were barely steady; balance declined Rs.20/- per kg. Poorer sorts appreciated by Rs.10-20/- per kg.
- PEK/PEK1**: Well made Pekoe1's were maintained; balance were lower by Rs.20-30/- per kg. Best bold Pekoe's declined Rs.20/- per kg; balance too were lower by Rs.30-40/- and at times more. Teas at the lower end was barely steady.

**Quotations (Rs./Kg)**

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	870-1100	870-1100	650-680	650-700	500-525	500-530
<b>OP1</b>	800-1000	870-1100	620-660	650-680	320-350	320-350
<b>OP</b>	680-700	680-710	560-600	570-600	350-400	340-380
<b>OPA</b>	670-700	680-720	560-590	570-600	340-380	330-370
<b>PEK/PEK1</b>	720-780	750-800	620-670	630-680	520-550	520-550

**TIPPY/SMALL LEAF**

- BOP/BOPSP** : Few select best invoices appreciated; others in general firm.
- BOPF/BOPFSP** : Select best and best together with cleaner below best were firm; others were irregular following quality.
- FBOP/FBOP1** : Select best FBOP's in general firm. Best and cleaner below best irregular following quality. Cleaner teas at the bottom end too were firm to selectively dearer; others sold around last levels. FBOP1's in general firm.
- FBOPF/FBOPF1**: Select best FF1's in general firm. Best together with below best sold around last levels. However, Cleaner teas at the lower end were firm; others irregular following quality. Very tippy teas Sold around last levels. Well made teas in the best category maintained. All others were lower.
- FBOPFSP/EXSP** : Except for few Invoices in the top category which sold well others declined and below best varieties held firm. Teas at the lower end sold at last week levels.

**Quotations (Rs./Kg)**

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	800-1160	800-980	650-750	650-750	500-550	500-550
<b>BOPF /BOPFSP</b>	750-860	750-870	600-700	600-700	450-500	450-500
<b>FBOP/FBOP1</b>	950-1200	950-1100	700-750	700-780	600-650	650-680
<b>FBOPF/FBOPF1</b>	900-1040	900-1100	650-700	650-750	550-600	580-620
<b>FBOPFSP/EXSP</b>	1500-2350	1500-3000	900-1000	900-1000	600-700	650-700

(Cont'd...3)

**MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Best well made FBOP's maintained on last levels. Below best and poorer sorts tended irregular.

**FBOPF/FBOPF1** : Neat well made FBOPF1's/FBOPF's tended firm to dearer. Below best types too were firm. Poorer sorts irregular.

**PEK/PEK1** : Except for well made shotty PEK/PEK1's other mixed and poor sorts declined fairly sharply.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>FBOP</b>	750-840	730-980	630-750	640-730	520-630	530-640
<b>FBOPF/FBOPF1</b>	740-860	730-870	560-740	560-740	500-560	500-560
<b>PEK/PEK1</b>	820-900	830-940	680-720	700-830	525-680	540-700

**HIGH GROWN**

**BOP:** Best Westerns - Few select invoices sold at firm to dearer rates following special inquiry, whilst the others declined Rs.20/- per kg. Teas in the Below Best category declined Rs.20/- per kg, whilst at the lower end prices were barely steady. Nuwara Eliyas continued to sell well. Uva/Uda Pussellawas were barely steady with price fluctuations reflective of quality.

**BOPF:** Best Westerns - Few select invoices were firm to dearer following special inquiry, whilst the others declined Rs.20/- per kg and more following quality. Teas in the Below Best category were firm and Rs.10-20/- per kg lower, whilst at the lower end prices were barely steady. Nuwara Eliyas continued to sell well. Uva/Uda Pussellawas sold around last levels.

<u>Quotations (Rs./Kg)</u>	<b>BOP</b>		<b>BOPF</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	700-820	710-770	700-760	710-750
Below Best Westerns	670-690	690-700	670-690	680-700
Plainer Westerns	630-660	660-680	610-660	650-670
Nuwara Eliyas	580-960	960	810-980	940-960
Brighter Uda Pussellawas	660-700	680-700	650-680	670-700
Other Uda Pussellawas	600-640	650	640	640-660
Best Uva's.	660-670	670-700	670-690	680-710
Other Uva's	620-630	650-660	640-650	660-670

**MEDIUM GROWN TEAS**

**BOP:** Irregular.

**BOPF:** Firm and Rs.10-20/- per kg lower.

<u>Quotations (Rs./Kg)</u>	<b>BOP</b>		<b>BOPF</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	650-800	600-760	570-670	580-690

**CTC**

**PF1:** High Grown PF1's – Mostly firm with few select invoices appreciating by Rs.10/- per kg. Medium Grown PF1's – Generally firm with price fluctuations reflective of quality. Low Grown PF1's Firm and Rs.10-2/-0 per kg lower.

**BP1:** High grown BP1's - Continued to sell at firm to dearer rates. Medium Grown BP1's - Firm and tended dearer. Low Grown BP1's - Firm and often irregular following quality.

<u>Quotations (Rs./Kg)</u>	<b>PF1</b>		<b>BP1</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	570-680	590-660	640-670	590-730
Medium	480-640	470-670	410-680	400-700
Low	480-830	360-800	450-660	350-640

(Cont'd... 4)

**OFF GRADES**

Liquoring FNGS lost Rs.10-20/- per kg. Clean Low Grown FNGS/FNGS1s firm whilst others held firm on last. Best BP's advanced Rs.25/- per kg. Well made BMs dearer Rs.20-30/- per kg whilst others followed a similar trend. Select best BOPIA's dearer Rs.25-50/- per kg. Best BOPIA's a little irregular whilst at the lower end, the poor sorts advanced Rs.20-30/- per kg dearer.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	400-600	420-610	390-430	380-430	340-440	340-440
Good Fannings (CTC)	350-500	350-500	380-470	380-500	320-420	320-430
Other Fannings (Orthodox)	330-390	330-380	330-390	300-370	330-370	300-370
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	390-450	380-430	410-490	410-460	410-520	410-490
Other BM's	350-380	340-370	350-390	340-380	350-390	340-380
Best BOPIAs	450-540	450-520	470-620	470-580	530-680	490-660
Other BOPIAs	350-420	340-400	350-420	340-390	350-420	340-400

**DUST**

Select best liquoring High Grown D1's declined by Rs.10-20/- per kg whilst the secondary and below best types easier by Rs.20-30/-. Poor varieties too held firm. Low Grown Clean Dust met with fair demand. PD's from High & Medium elevations met with good demand whilst Low Grown PD's advanced by Rs.40-60/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	680-860	700-880	650-690	660-720	630-710	650-770
Good Primary PD (CTC)	640-720	650-730	680-740	650-720	610-780	600-710
Secondary Dust	430-470	400-450	420-450	400-450	420-470	400-480

**World Crop Statistics (MKGS)**

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
<b>SRI LANKA</b>	<b>Oct.</b>	<b>21.26</b>	<b>23.45</b>	<b>2.19</b>	<b>254.20</b>	<b>224.72</b>	<b>-29.48</b>
<b>BANGLADESH</b>	<b>Sep.</b>	13.38	12.14	-1.24	65.94	57.45	-8.5
<b>KENYA</b>	<b>Sep.</b>	35.53	43.41	7.88	316.80	419.16	102.4
<b>SOUTH INDIA</b>	<b>Sep.</b>	24.1	16.9	-7.2	153.9	159.6	5.70
<b>NORTH INDIA</b>	<b>Sep.</b>	168.9	163.8	-5.1	853.4	697.3	-156.1
<b>MALAWI</b>	<b>Aug.</b>	1.66	1.26	-0.4	37.60	33.60	-4.0
<b>UGANDA</b>	<b>June</b>	4.92	4.58	-0.3	33.50	28.28	-5.22

<b><u>WESTERN MEDIUM</u></b>			<b><u>UVA MEDIUM</u></b>			<b><u>LOW GROWN LEAFY GRADES</u></b>		
*Harangalla	BOP	850/-	Demodera S	BOP	720/-	New Vithanakande	BOP1	1950/-
*Hatale	BOPSP	770/-	Demodera S	BOPSP	640/-	Pothotuwa	BOP1	1900/-
Weralugola	BOPF/BOPFSP	770/-	El Teb	BOPF/BOPFSP	690/-	Lumbini	BOP1	1900/-
Nayapane	BOP1	960/-	Demodera S	BOP1	860/-	*Sithaka	BOP1	1500/-
Nayapane	FBOP /FBOP1	850/-	Halpewatte Uva	FBOP/FBOP1	850/-	New Vithanakande	OP1	3050/-
Craighead	FBOPF/FBOPF1	860/-	Dickwella	FBOPF/FBOPF1	810/-	Liyonta	OP	800/-
Harangalla	OP/OPA	750/-	Uva Samovar	OP/OPA	700/-	Sirimewana	OP	800/-
Nayapane	OP1	880/-	Halpewatte Uva	OP1	780/-	Liyonta	OPA	840/-
Cooroondoowatte	PEK/PEK1	920/-	Aruna Kepitepola	PEK/ PEK1	880/-	Sunrise	OPA	840/-
*Harangalla	PEK/PEK1	900/-				Navinda	OPA	840/-
<b><u>WESTERN HIGH</u></b>			<b><u>UVA HIGH</u></b>			<b><u>LOW GROWN TIPPY GRADES</u></b>		
Alton	BOP	820/-	Ranaya	BOP	700/-	Brombil	BOP	1160/-
Mattekelle	BOPSP	750/-	Aislaby	BOPSP	670/-	*Sithaka	BOP	960/-
Strathspey	BOPF/BOPFSP	770/-	Bandarelliya	BOPF/BOPFSP	690/-	*Geekiyannahena	BOPSP	1100/-
Moray	BOPF/BOPFSP	770/-	Nayabedde	BOPF/BOPFSP	690/-	Kelani	BOPSP	940/-
Inverness	BOP1	860/-	Uva Highlands	BOP1	860/-	*Andaradeniya Sup	BOPSP	840/-
Inverness	FBOP /FBOP1	800/-	Aislaby	FBOP/FBOP1	840/-	Sithaka	BOPF	860/-
Queensberry	FBOPF/FBOPF1	730/-	Springvalley	FBOPF/FBOPF1	730/-	*New Galagawa	BOPFSP	700/-
Torrington	FBOPF/FBOPF1	730/-	Aislaby	OP/OPA	670/-	Pothotuwa	FBOP	1200/-
Inverness	OP/OPA	680/-	Glenanore	OP1	790/-	*Sithaka	FBOP	1100/-
Torrington	OP/OPA	680/-	Mount Uva	PEK/ PEK1	860/-	*Arbour Valley	FBOP	1040/-
Venture	OP1	780/-	Craig	PEK/ PEK1	860/-	Navinda	FBOP1	1120/-
Weddemulla	PEK /PEK1	880/-				Sithaka	FBOP1	920/-
<b><u>NUWARA ELIYA</u></b>			<b><u>UDA PUSSELLAWA</u></b>			<b><u>LOW GROWN LEAFY GRADES</u></b>		
Lovers Leap	BOP	960/-	Kirkless	BOP	700/-	Allen Valley	FBOPF	1040/-
Lovers Leap	BOPF	980/-	LuckyLand	BOPSP	690/-	*Ithalapanapitiya	FBOPF1	940/-
Court Lodge	FBOP/FBOP1	900/-	*Mooloya	BOPF	680/-			
Lovers Leap	PEK/PEK1	770/-	Gampaha	FBOP/ FBOP1	770/-			
<b><u>CTC TEAS</u></b>			<b><u>OFF GRADES</u></b>			<b><u>PREMIUM FLOWERY</u></b>		
<b><u>HIGH GROWN</u></b>			<b><u>OFF GRADES</u></b>			<b><u>PREMIUM FLOWERY</u></b>		
Dunsinane CTC	PF1	680/-	Norwood	FNGS	660/-	Graceland	FBOPFSP	1550/-
Dunsinane CTC	BP1	670/-	Hingalgoda CTC	PF	710/-	*New Galagawa	FBOPFEXSP	2350/-
Dunsinane CTC	BPS	620/-	*Ithalapanapitiya	BM	740/-	Berubeula	FBOPFEXSP1	2050/-
<b><u>MEDIUM GROWN</u></b>			<b><u>OFF GRADES</u></b>			<b><u>DUST</u></b>		
*Carolina CTC	PF1	640/-	Adams View	BP	710/-	Mattakelle	Dust1	860/-
*New PeacockCTCPF1		640/-	*Chandrika Est	BP	680/-	Hingalgoda	PD	780/-
Rothschild CTC	PF1	640/-	*Aldora	BOPIA	770/-			
Delta CTC	PF1	640/-	*Chandrika Est	BOPIA	750/-			
Carolina CTC	BP1	690/-	*Goorookoya Sup	BOPIA	740/-			
Carolina CTC	BPS	560/-	*Ranwin	BOPIA	740/-			
<b><u>LOW GROWN</u></b>			<b><u>OFF GRADES</u></b>			<b><u>DUST</u></b>		
Hingalgoda CTC	PF1	830/-						
Ceetee Hills	PF1	830/-						
Suduwelipothahena	BP1	660/-						
Cecilayan CTC	BPS	580/-						

**COLOMBO AUCTION - GROSS SALE AVERAGES**

**SALE NO.47 OF 2<sup>ND</sup> DECEMBER 2020.**

	2020			2019	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
<b>Uva High Grown</b>	570.21	569.56	547.63	516.43	460.69
<b>Western High Grown</b>	689.49	690.16	598.46	592.93	521.61
<b>High Grown</b>	654.55	655.00	582.51	571.54	504.59
<b>Uva Medium</b>	565.18	566.89	582.60	526.22	491.59
<b>Western Medium</b>	576.98	578.36	534.71	490.91	453.77
<b>Medium Grown</b>	573.61	575.11	549.66	501.55	464.11
<b>Low Grown (Orthodox)</b>	660.79	660.79	683.11	619.33	584.98
<b>Combined L.G. (Orthodox + CTC)</b>	653.76	653.98	668.55	607.45	574.18
<b>Total</b>	<b>640.57</b>	<b>640.77</b>	<b>630.57</b>	<b>581.17</b>	<b>542.78</b>

**DETAILS OF TEAS AWAITING SALES**

	<u>Sale of 15<sup>th</sup>/16<sup>th</sup> Dec'2020</u>		<u>Sale of 21<sup>st</sup>/22<sup>nd</sup> Dec'2020</u>	
	<b>Lots</b>	<b>Qty. (Kgs)</b>	<b>Lots</b>	<b>Qty. (Kgs)</b>
Low Grown Leafy	2,256	964,850	2,097	917,077
Low Grown Semi Leafy	1,726	848,049	1,752	874,670
Low Grown Tippy	1,765	909,372	1,765	937,104
High & Medium	1,674	828,551	1,651	824,224
Off Grade/BOP1A	2,122	1,130,759	1,952	1,068,731
Dust	614	628,052	624	676,272
Premium Flowery	380	65,220	395	69,053
Ex-Estate	<u>858</u>	<u>976,552</u>	<u>855</u>	<u>967,678</u>
<b>Total</b>	<b><u>11,395</u></b>	<b><u>6,351,405</u></b>	<b><u>11,091</u></b>	<b><u>6,334,809</u></b>

Private Sale Figures (30/11/2020 - 05/12/2020) - 72,585.00 Kgs

Cumulative - 4,372,191.35 Kgs

(Cont'd...7)

CATALOGUES

**Sale No.50 of 21<sup>st</sup>/22<sup>nd</sup> December, 2020**

The Main Sale & Ex-Estate Sale closed on **03<sup>rd</sup> December, 2020 at 04.30 p.m.**

**Sale No.01 of 05<sup>th</sup>/06<sup>th</sup> January, 2021**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **10<sup>th</sup> December, 2020 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

**Sale No.02 of 11<sup>th</sup>/12<sup>th</sup> January, 2021**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **17<sup>th</sup> December, 2020 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

**SALE NO.49**

**BROKER'S SELLING ORDER**

**Auction of 15<sup>th</sup>/16<sup>th</sup> December, 2020**

**Leafy/Tippy/BOP1A/ Premium Flowery**

1. Bartleet Produce Marketing (Pvt) Ltd
2. Mercantile Produce Brokers (Pvt) Ltd
- 3. Lanka Commodity Brokers Ltd**
4. Eastern Brokers Ltd
5. John Keells PLC
6. Asia Siyaka Commodities PLC
7. Ceylon Tea Brokers PLC
8. Forbes & Walker (Pvt) Ltd

**High & Medium/Off Grades/Dust**

1. Bartleet Produce Marketing (Pvt) Ltd
- 2. Lanka Commodity Brokers Ltd**
3. Ceylon Tea Brokers PLC
4. Eastern Brokers Ltd
5. John Keells PLC
6. Asia Siyaka Commodities PLC
7. Mercantile Produce Brokers (Pvt) Ltd
8. Forbes & Walker Tea Brokers (Pvt) Ltd

**Ex-Estate**

1. John Keells PLC
2. Mercantile Produce Brokers (Pvt) Ltd
3. Ceylon Tea Brokers PLC
- 4. Lanka Commodity Brokers Ltd**
5. Bartleet Produce Marketing (Pvt) Ltd
6. Eastern Brokers Ltd
7. Forbes & Walker Tea Brokers (Pvt) Ltd
8. Asia Siyaka Commodities PLC

**Crop & Weather**

**For the period 30/11/20 to 06/12/2020**

**Western/Nuwara Eliya Regions:**The Western and Nuwara Eliya regions reported clear weather with occasional showers, whilst a few sub-districts in both regions experienced bright weather throughout the week. **Uva/Udapussellawa Regions:** The Uva Region reported bright mornings and overcast evenings with occasional showers. Bright weather and scattered showers were reported in the Udupussellawa Region during the course of the week. Evening showers are expected in the Central Province in the week ahead according to the Department of Meteorology. **Low Grown:** Bright weather was reported in the Ruhuna and Sabaragamuwa regions, whilst the Ruhuna Region experienced overcast evenings during the week. The Department of Meteorology forecasts evening showers in both regions in the week ahead.

**Crop Intake :** The Western, Nuwara Eliya and Udapussellawa regions maintained, whilst the Uva Region reported a slight decrease in the crop intake. The Low Grown Region reported a slight increase in the crop intake.

(Cont'd...8)

## O T H E R   M A R K E T S

**BANGLADESH AUCTION- SALE NO.28 HELD ON MONDAY 7<sup>TH</sup> DECEMBER, 2020**

**CTC LEAF:** 47,542 packages of Current Season teas on offer met with a much improved demand.

**BROKENS:** Well made good liquoring Brokens were a good market and mostly sold at around last levels. Their GBOPs attracted more support and were mostly dearer. Their Mediums sold well and were fully firm. Plain sorts witnessed lot more demand and there were only a few withdrawals. BLF teas followed a similar trend.

**FANNINGS:** Well made good liquoring Fannings were a strong market and were often dearer particularly the brightest types. Their Mediums were also a good market and were firm to slightly dearer. Plain and BLF teas were quite a good market and were generally absorbed at last levels with less withdrawals.

**CTC DUST:** 8,666 packages of Current Season and 200 packages of Old Season teas on offer met with a strong demand. Good liquoring teas sold well following competition at around last levels. Their Medium varieties met with good competition and advanced by Tk.1/- to Tk.2/-. Plain and BLF Dusts were also a good market and tended slightly dearer with less withdrawals compared to last. Blenders lent good support with only fair interest from the Loose tea buyers.

**COMMENTS:** Demand this week was widespread with all sections of the market participating freely. Blenders lent more support along with Loose tea buyers who were also more active than last particularly at the lower end of the market. Withdrawals were significantly lower this week Dusts sold well.

**Our catalogue (Sale 28): Avg: Tk 191.38, Sold 94.2% & (Sale 27) Avg: Tk 198.97, sold 81.0%.**

### Quotations – This Week – (In Taka)

<b>Brokens</b>	<b>This Week</b>	<b>Last Week</b>	<b>Fannings</b>	<b>This week</b>	<b>Last Week</b>	<b>Dust</b>	<b>This Week</b>	<b>Last Week</b>
<b>Large</b>	170-175N	170-175N	<b>Best</b>	198-208	195-203	<b>PD</b>	180-279	191-262
<b>Medium</b>	173-183	170-180	<b>Good</b>	190-195	188-194	<b>RD</b>	156-263	155-263
<b>Small</b>	182-208	180-205	<b>Medium</b>	177-183	175-180	<b>D</b>	181-293	185-299
<b>Plain</b>	150-165	150-165	<b>Plain</b>	150-165	150-165	<b>CD</b>	165-348	160-336
<b>BLF</b>	140-155	140-155	<b>BLF</b>	140-155	140-155	<b>BLF</b>	156-214	155-193

**COURTESY: NATIONAL BROKERS LTD**

(Cont'd...9)



## SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 5<sup>TH</sup> DECEMBER, 2020.

### KOCHI

#### CTC LEAF

**Demand:** Fair demand. Brokens and fannings initially sold at easier levels by Rs.8 to10 and sometimes more.. Less demand from Internal and Upcountry buyers. Export buyers lent fair support.

#### LEAF-ORTHODOX:

**Demand:** Good demand.

**Market:** Well made high grown whole leaf were sold at irregularly around last levels. Brokens and Fannings sold at barely steady to easier levels. Medium whole leaf ,brokens and fannings witnessed restricted enquiry and eased by Rs.10 to 15 value with some withdrawal's.

**Buying Pattern:** CIS/Middle East exporters were active. Upcountry buyers lent support on whole leaf grades.

#### DUST

**Demand:** Better general demand.

**Market:** Best liquoring popular and better mediums sold easier by Rs.10to 12 and sometimes more .Bolder grades tended easier and it witnessed restricted demand . Plainer sorts were selling at easier levels as it shared in the downward trend of the market.

**Buying Pattern:** Major blender AVT was active and KSCSC were active. Best mediums fetched with fair support from regional packeeters. Domestic buyers were active in their purchases. Exporters were selective.

### COONOR

#### CTC LEAF

**Demand:** Strong.

**Market:** Generally easier market by Rs.15/- to Rs.20/- and sometimes more across all categories, however Plainer seem to have gained momentum as the sale progressed and witnessed less drop in prices.

**Buying Pattern:** Strong Internal operation was witnessed in the beginning with the Major Blenders coming into the sale quite strongly as the sale progressed. Exporters also seem to have increased their purchases.

#### ORTH LEAF

**Demand:** Good.

**Market:** Market was irregular and lower by Rs.5/- with some withdrawals.

**Buying Pattern:** Fairly good export operation with select Internal participation being witnessed.

#### CTC DUST

**Demand:** Good.

**Market:** Market has seen a drop in prices by Rs.5/- to Rs.7/- on the Bolder dusts with some withdrawals. The finer dusts have sold at steady to firm and dearer on the Best and better liquoring sorts.

**Buying Pattern:** Strong Internal operation with major Blender supporting well. Exporters were lending fairly good support.

#### ORTH DUST

**Demand:** Good.

**Market:** Market generally was steady to firm and occasionally dearer on the primary dusts. Other grades were Rs.5/- to Rs.10/- lower, sometimes more.

**Buying Pattern:** Fairly good Internal operation was witnessed with fair export participation.

### COIMBATORE

#### CTC LEAF

**Demand:** Fair demand.

**Market:** Around lower by Rs.10/- to Rs.15/- with heavy withdrawals.

**ORTH LEAF:** Good general demand. Whole leaf were barely steady to firm. Secondary brokens / BOPF's were fully firm.

#### CTC DUST

**Demand:** Fair demand.

**Market:** Better liquoring and popular sorts were lower by Rs.10/- sometimes more with heavy withdrawals particularly on bolder grades. Others lower by Rs.10/- to Rs.15/- with some withdrawals.

**ORTH DUST** Fair demand. Around lower by Rs.10/-.

*Source: Paramount Tea Marketing (SI) Private Limited.*

9<sup>th</sup> December, 2020.

-/mk



## TEA SALE ARRANGEMENTS FOR 01<sup>st</sup> QUARTER - 2021 JANUARY / FEBRUARY / MARCH



SALE NO	DATE OF SALE	CLOSING DATES		PROMPT DATES		10% PAYMENT	E PLATFORM LEVY PROMPT DATES	
		EX ESTATE	MAIN SALE	BUYER'S	SELLER'S		BUYER'S	BROKER'S
<b>JANUARY</b>								
01	Tue/Wed 05 <sup>th</sup> /06 <sup>th</sup>	10/12/2020 at 4.30 p.m.		12/01/2021	13/01/2021	08/01/2021	12/01/2021	15/01/2021
02	Mon/Tue 11 <sup>th</sup> /12 <sup>th</sup>	17/12/2020 at 4.30 p.m.		18/01/2021	19/01/2021	15/01/2021	18/01/2021	20/01/2021
03	Tue/Wed 19 <sup>th</sup> /20 <sup>th</sup>	30/12/2020 at 4.30 p.m.		26/01/2021	27/01/2021	22/01/2021	26/01/2021	29/01/2021
04	Mon/Tue 25 <sup>th</sup> /26 <sup>th</sup>	07/01/2021 at 4.30 p.m.		01/02/2021	02/02/2021	29/01/2021	01/02/2021	03/02/2021
<b>FEBRUARY</b>								
05	Mon/Tue 01 <sup>st</sup> /02 <sup>nd</sup>	15/01/2021 at 4.30 p.m.		08/02/2021	09/02/2021	05/02/2021	08/02/2021	10/02/2021
06	Tue/Wed 09 <sup>th</sup> /10 <sup>th</sup>	21/01/2021 at 4.30 p.m.		16/02/2021	17/02/2021	12/02/2021	16/02/2021	18/02/2021
07	Tue/Wed 16 <sup>th</sup> /17 <sup>th</sup>	29/01/2021 at 4.30 p.m.		23/02/2021	24/02/2021	19/02/2021	23/02/2021	25/02/2021
08	Mon/Tue 22 <sup>nd</sup> /23 <sup>rd</sup>	05/02/2021 at 4.30 p.m.		01/03/2021	02/03/2021	25/02/2021	01/03/2021	03/03/2021
<b>MARCH</b>								
09	Tue/Wed 02 <sup>nd</sup> /03 <sup>rd</sup>	11/02/2021 at 4.30 p.m.		09/03/2021	10/03/2021	05/03/2021	09/03/2021	12/03/2021
10	Tue/Wed 09 <sup>th</sup> /10 <sup>th</sup>	18/02/2021 at 4.30 p.m.		16/03/2021	17/03/2021	12/03/2021	16/03/2021	18/03/2021
11	Tue/Wed 16 <sup>th</sup> /17 <sup>th</sup>	25/02/2021 at 4.30 p.m.		23/03/2021	24/03/2021	19/03/2021	23/03/2021	25/03/2021
12	Tue/Wed 23 <sup>rd</sup> /24 <sup>th</sup>	04/03/2021 at 4.30 p.m.		30/03/2021	31/03/2021	26/03/2021	30/03/2021	01/04/2021
13	Tue/Wed 30 <sup>th</sup> /31 <sup>st</sup>	11/03/2021 at 4.30 p.m.		06/04/2021	07/04/2021	05/04/2021	06/04/2021	08/04/2021

### HOLIDAYS for 2021

- January** -
- 14<sup>th</sup> Thursday Tamil Thai Pongal Day **(P.B.M.)**
  - 28<sup>th</sup> Thursday Duruthu Full Moon Poya Day **(P.B.M.)**
- February** -
- 04<sup>th</sup> Thursday National Day **(P.B.M.)**
  - 26<sup>th</sup> Friday Nawam Full Moon Poya Day **(P.B.M.)**
- March** -
- 11<sup>th</sup> Thursday Mahasivarathri Day **(P.B.)**
  - 28<sup>th</sup> Sunday Madin Full Moon Poya Day **(P.B.M.)**